#### **CERTIFICATION OF ELIGIBLES**

LORI GRUEBEL COMMISSIONER OF PERSONNEL  PT1 RECEIVED  DATE CHANGE FORM RECEIVED  ROSTER ENTRY MADE  VET CR RECORDEDEL LIST ANNOTATED  TO: TERESA KENNY, SUPERVISOR  Dept/Agency: TOWN OF ORANGETOWN /TOWN OF ORANGETOWN			[] This  [] Requ [] No A Appoint 10/23/3	TO BE COMPLETED BY APPOINTING OFFICER OR REPRESENTATIVE  [] This Certification Not Used Because  [] Request Name of More Eligibles  [] No Additional Names Now Required  Appointing Authority Must Sign and Date this Form on or before 10/23/2020 and return on or before 11/21/2020			
				Appointing Authority: Title:			
			FROM:	FROM: Rockland County Department of Personnel 50 Sanatorium Road, Building A Pomona, NY 10970			
TITLE: LOCATION: INFORMATION SERVCES & EQPT SPLST TOV (NETWRK SYSTEM)			OF ORANGET(	EXAM NUMBER/PUBLIC NO: F ORANGETOWN			: 
NUMBER OF CANDIDATES ON CERT:		POSITIONS: 1 / PERM /F		DATE OF CERTIFICATION: 09/08/2020		0	
COMP	PLETE CURRENT APPOINTING LIST.		TOTAL PROCESSION AS THE PROPERTY OF THE PROPER		at - A <sub>2</sub>		
#	NAME AND ADDRESS	FINAL EXAM RATING	V/O CREDITS	REPORT OF ACTION	TYPE OF APPT	SALARY	EFFECT DATE
1.	LENIHAN, MATTHEW  MLENIHAN@ORANGETOWN.COM * CLEARED *		0.00 /4.00				

\*\*\*Final rating includes any veteran or disabled credits shown\*\*\*
READ CAREFULLY THE INSTRUCTIONS PROVIDED FOR USE OF THIS FORM

Issuing Agency Signature

Appointing Authority Signature

#### JAMES J. DEAN

Superintendent of Highways Roadmaster IV

#### Orangetown Representative:

R.C. Soil & Water Conservation Dist.-Chairman Stormwater Consortium of Rockland County Rockland County Water Quality Committee



#### HIGHWAY DEPARTMENT TOWN OF ORANGETOWN

119 Route 303 • Orangeburg, NY 10962 (845) 359-6500 • Fax (845) 359-6062 E-mail - highwaydept@orangetown.com

#### Affiliations:

American Public Works Association NY Metro Chapter NYS Association of Town Superintendents of Highways Hwy. Superintendents' Association of Rockland County

## Memorandum

DATE:

September 16, 2020

TO:

Supervisor & Town Board

FROM:

James J. Dean, Superintendent of Highways

RE:

Declare Surplus

Some John

It is my recommendation that the equipment listed below be declared surplus.

#### Approve for Surplus/Highway Department

RESOLVED, that upon the recommendation of the Superintendent of Highways, approve for surplus the following equipment:

46-	2007 International 4300	1HTMMAAL67H453056
50-	2008 International 4300	1HTMMAAL88H640283
600-	2004 International 7400	1HTWGADT04J025872
604-	2009 International 4300	1THMMAAN59H134400
D2-	2008 Dingo TX-525	280000381
D3-	2009 Dingo TX-525	290000172
TD2-	2009 Petersen TT2A	1P9T4182081314210

**CHUCK DEWEESE** Assistant Commissioner

> Ph: (518) 474-5111 Ph: (518) 474-5777 Fx: (518) 473-6946

August 13, 2020

Richard Holihan Sgt. Orangetown Town Police Department 26 Orangeburg Road Orangeburg, NY 10962-1706

Re:

PTS-2021-Orangetown Town PD-00087-(044)

Police Traffic Services

T006712

CFDA#: 20.600

EFFECTIVE DATE: October 1, 2020

Dear Sgt. Richard Holihan:

On behalf of the Governor's Traffic Safety Committee, I am pleased to notify you that the Orangetown Town Police Department has been awarded a total of \$14,000 to participate in the statewide Police Traffic Services Program, Our goal is to increase seat belt usage and reduce dangerous driving behaviors in an effort to reduce serious injury and death from traffic crashes. A breakdown of your grant award amount is as follows:

Category	Award Amount
Seat Belt Mobilization Enforcement	\$3,200
Regular PTS Enforcement	\$10,800
Other Than Personal Services	\$0
Grand Total	\$14,000

Before incurring any project related expenses, login to eGrants to review your approved budget as it may have been reduced or otherwise changed from what was requested. Crucial documents regarding your grant, the claims process, equipment, and other grant related topics can be found by visiting https://trafficsafety.ny.gov/highway-safety-grant-program#grant-award.

Attached to this email are the contract and a signatory page with instructions. There is a new process for the FFY 2021 contracts. Please follow the instructions to facilitate the prompt processing of your contract. The contract will only be effective after the Signature page has been signed by the County, City, Town or Village, and notarized, then returned to, and signed by, the New York State Governor's Traffic Safety Committee.

Thank you for participating in this very important statewide enforcement program. I wish you success in your efforts. If you have any questions, please contact the Governor's Traffic Safety Committee at (518) 474-5111.

Sincerely.

Charles R. DeWeese Assistant Commissioner

Charles A. Delleere

CRD:bp Enclosure

cc: Michael Boysa



#### **FORM E**

#### CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 122017-FSC

Proposer's full legal name: Federal Signal Corp.

Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be February 20, 2018 and will expire on February 20, 2022 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

NJPA Authorized Signatures:	
NJPA DIRECTOR OF COOPERATIVE CONTRACTS AND PROCUREMENT/CPO SIGNATURE	Jeremy Schwartz (NAME PRINTED OR TYPED)
NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE	Chad Coauette (NAME PRINTED OR TYPED)
Awarded on February 19, 2018	NJPA Contract # 122017-FSC
	1930-1923-1950 Б. 1870 Б.

#### **Vendor Authorized Signatures:**

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Federal Signal Corp.

Authorized Signatory's Title Business Development Manager

David Panizzi

VENDOR AUTHORIZED SIGNATURE

VENDOR AUTHORIZED SIGNATURE

(NAME PRINTED OR TYPED)

Executed on 2/23 , 2018

NJPA Contract # 122017-FSC

# Regular Meeting Minutes of the NATIONAL JOINT POWERS ALLIANCE® Board of Directors Tuesday, March 20, 2018 Conference Room 3 & 4 202 12<sup>th</sup> St. NE, Staples, MN 56479

Chair Wilson called the meeting to order at 6:12 p.m. with the following Board members present: Mike Wilson, Greg Zylka, Sharon Thiel, Ryan Thomas, Scott Veronen, Barb Neprud, Sara Nagel, and Mark Gerbi. Also present was Stephen Jones, Little Falls School District, Jon Radermacher, City of Little Falls, Ex-Officios; and Chad Coauette, Susan Nanik, Jeremy Schwartz, Paul Drange, Marcus Miller, Travis Bautz, Mike Carlson, Jamie Loken, Monica Klimek, Dean Greising, Keith Hanson and Danielle Wadsworth, NJPA staff.

Ms. Thiel moved, seconded by Mr. Thomas to accept the agenda as amended. Motion carried.

Ms. Neprud moved, seconded by Mr. Gerbi to accept the minutes of the Regular Board Meeting held on February 20, 2018. Motion carried.

Mr. Carlson presented the monthly Financial Reports and a year-to-date budget update.

Ms. Neprud moved, seconded by Mr. Zylka to approve the check register and Treasurer's Report of Cash, Revenues, and Expenditures and to pay all vendor disbursements #90010 to #90044 and #96282 to #96500. Motion carried.

Ms. Neprud moved, seconded by Ms. Nagel to approve all Wire Transfers #198 to #222. Motion carried.

Ms. Neprud moved, seconded by Mr. Zylka to approve all Wire Transfers-Employee Expense reimbursements #629 to #711. Motion carried.

Mr. Veronen moved, seconded by Mr. Gerbi to accept the Consent Agenda as follows:

Updated Membership Agreements Members added February 1-28, 2018
 Motion carried.

Mr. Hanson gave a day in the life of an NJPA employee presentation on his role as a Principal Accountant & Treasurer.

Mr. Drange gave an update on Regional Programs.

Ms. Nanik gave an update on the Facilities and Human Resources Departments.

Mr. Carlson gave an update on the Finance and Risk Management Departments.

Mr. Loken gave an update on the Information Communication Technology Department.

Mr. Miller gave an update on the Legal and Government Relations Departments.

Mr. Bautz gave an update on the Marketing and Membership Departments.

Mr. Schwartz gave an update on the Operations and Procurement Departments and an update on the contracts awarded in February as noted in Appendix A.

Ms. Thiel moved, seconded by Mr. Zylka to approve NJPA 2018-2019 Staffing & Program Recommendations and Rationale. Motion carried.

Mr. Wilson made the following board Committee Appointment:

- a. Organizational Incentive Metrics Team: Mark Gerbi and Scott Veronen
- b. TIES Initiative Committee: Greg Zylka and Mark Gerbi
- c. Minnesota Service Cooperative Committee: Mike Wilson and Barb Neprud

Mr. Gerbi moved, seconded by Mr. Thomas to approve hiring:

- Tamara Filippi, Nonprofit & Other Government Associations Membership Specialist; effective April 9, 2018
- Jake Huebsch, Senior Planner; effective April 9, 2018

Motion carried.

Ms. Nagel moved, seconded by Mr. Zylka to accept the retirement of Julie Mertens, Technology Integrationist; effective June 30, 2018. Motion carried.

Ms. Neprud moved, seconded by Mr. Veronen to accept the following resignations and open positions:

- Tom Morgan, Contract Administrator; effective April 2018
- Joe Morgan, Contract Administrator; effective April 2018

Motion carried.

Ms. Thiel moved, seconded by Mr. Thomas to approve the following Job Descriptions and open positions:

- Manager of IT Systems and Services
- Software Developer III

Motion carried.

Ms. Nanik gave the staffing update.

Dr. Coauette gave an update on National Cooperative Procurement Partners and Minnesota Service Cooperatives.

Mr. Wilson reviewed the National Conference dates along with other meeting dates.

Mr. Gerbi moved, seconded by Mr. Thomas to adjourn the meeting at 7:06 p.m. Motion carried.

APPENDIX A				
NJPA PROCUREMENT DEPARTMENT				
BOARD ITEMS - March 2018				
Requesting Board permission to Solicit the following categories:				
Requesting Board permission to Re-Solicit the following categories:				
<u>.</u>				

CONSENT AGENDA ITEMS

NEW CONTRACT		
Atlantic Machinery, Inc.	122017-AMI	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
,,,,,,,		Equipment, with Related Accessories and Supplies"
Exprolink Inc.	122017-EXP	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
		Equipment, with Related Accessories and Supplies"
Federal Signal Corp.	122017-FSC	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
		Equipment, with Related Accessories and Supplies"
GapVax Inc.	122017-GPV	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
		Equipment, with Related Accessories and Supplies"
Global Environmental Products, Inc.	122017-GEP	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
·		Equipment, with Related Accessories and Supplies"
Gradall Industries, Inc.	122017-GRD	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
		Equipment, with Related Accessories and Supplies"
Hi-Vac Corporation	122017-HVC	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
•		Equipment, with Related Accessories and Supplies"
Johnston North America	122017-JTN	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
		Equipment, with Related Accessories and Supplies"
NiteHawk Sweepers, LLC	122017-NHK	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
		Equipment, with Related Accessories and Supplies"
RapidView, LLC	122017-RVL	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
		Equipment, with Related Accessories and Supplies"
Schwarze Industries, Inc.	122017-SWZ	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
		Equipment, with Related Accessories and Supplies"
Sewer Equipment Company of America	122017-SCA	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
		Equipment, with Related Accessories and Supplies"
TYMCO, Inc.	122017-TYM	"Sewer Vacuum, Hydro-Excavation, and Street Sweeper
		Equipment, with Related Accessories and Supplies"
New ezIQC Contracts		
State of Ohio - Cleveland		
F.H. Paschen, S.N. Nielsen & Associates LLC	OHGCAGCOMA-020618-FHP	
Foti Contracting	OHGCAGCOMB-020618-FCL	
Johnson-Laux Construction	OHGCAGCOMC-020618-JLC	
Centennial Contractors Enterprises Inc	OHGCAGCOMD-020618-CCE	
Regency Construction Services	OHGCAGCOME-020618-REG	
Irizar Electric LLC	OHGCAEOMA-020618-IEL	
The K Company, Inc.	OHGCAHVOMA-020618-TKC	
Custom Controls Group, LLC	OHGCAHVOMB-020618-CCG	
West Roofing Systems, Inc.	OHGCAROMA-020618-WRS	
Custom Controls Group, LLC	OHGCAROMB-020618-CCG	
Barbicas Construction Co Inc	OHGCAAPOMA-020618-BCC	
Empire Paving LLC	OHGCAAPOMB-020618-EMP	
Ohio Paving & Construction	OHGCACOMA-020618-OPC	
Platform Cement Inc.	OHGCAWUIOMA-020618-PLC	
Price Builders & Developers Inc	OHGCAGCMBA-020618-PBD	
Henderson Contracting Company LLC	OHGCAGCMBB-020618-HCC	
, , , , , , , , , , , , , , , , , , ,		
CONTRACT EXTENSIONS		
	1	1
5th YEAR RENEWALS		
ezIQC RENEWALS		
Adrian L. Merton Incorporated	MD05ME01-031417-ALM	
Adrian L. Merton Incorporated	MD03ME01-031417-ALM	
Centennial Contractors Enterprises, LLC.	VA01HGC-021417-CCE	
Centennial Contractors Enterprises, LLC.	VA04NGC-021417-CCE	
Centennial Contractors Enterprises, LLC.	VA01VGC-021417-CCE	1
Comfort Systems USA	VA01NM-021417-CFS	
Comfort Systems USA	VA01HM-021417-CFS	
I.B. Abel, Inc.	MD02EL01-031417-IBA	
Infinite Energy Construction. Inc.	KS01A-031516-IEC	
L.S. Black Contractors. Inc.	MN01B-031516-LBC	
L.S. Black Contractors. Inc.	MN03B-031516-LBC	
L.S. Black Contractors. Inc.	MN02B-031516-LBC	
Paige Industrial Services	MD06EL01-031417-PAI	
Paige Industrial Services	MD05GC03-031417-PAI	
Paige Industrial Services	MD06GC01-031417-PAI	
Paige Industrial Services	MD03GC03-031417-PAI	
Paige Industrial Services	MD03EL01-031417-PAI	1
Paige Industrial Services	MD05EL01-031417-PAI	1
Vigil Contracting, Inc.	MD05ME02-031417-VGL	1
Vigil Contracting, Inc.	MD05EL02-031417-VGL	1
		1
	•	

#### **Carol Jackson**

From: Miranda Andersen <miranda@aamdc.com>
Sent: Thursday, November 16, 2017 3:11 PM

**To:** Carol Jackson

**Subject:** Re: RFP for Advertisement

Thank you Carol,

We would like to post this RFP. Please forward it to me when it is available.

Much thanks, Miranda Andersen

Sent from my iPhone

On Nov 16, 2017, at 9:02 AM, Carol Jackson <Carol.Jackson@njpacoop.org> wrote:

Good Morning!

Please let me know if you would like to post this RFP and I will forward additional information.

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at <a href="RFP@njpacoop.org">RFP@njpacoop.org</a>. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time.

Thank you!

<image001.png>
Carol Jackson

Procurement Analyst III *phone* 218-894-5481

email carol.jackson@njpacoop.org

website NJPAcoop.org

Home > List of Bids > Bid Information

#### **Bid Information**



Pending Biddingo Approval

#### **Bid Information for 122017**

Bid Number	122017	Bid Name	Sewer Vacuum, Hydro-Excavation, and Street Sweeper Equipment, with Related Accessories and Supplies	
Published By	National Joint Powers Alliance	Solicitation Type	Open to all suppliers	
Contract Type	RFP	Procurement Name	Procurement	
Published Date	11/16/2017	Closing Date	12/20/2017 04:30:00 PM CT	
Country & Province/State	Ontario, Canada	Region & City	,	
Bid Type	Goods	Group		
Estimated Contract Amount	\$99,999,999.00			
Remind Notice Date	Not Applicable	Publish Option		
NIGP Code		Value Range	Not Applicable	
Client Departments				
Accept questions	Not Applicable	Tender Area		

#### Requirements

NDA Requirement	Not Applicable
NOI Date	Not Applicable
Site Meetings	Not Applicable

#### **Bid Advertisement**



Sewer Vacuum, Hydro-Excavation, and Street Sweeper Equipment, with Related Accessories and Supplies

122017

Closing Date: 12/20/2017 04:30:00 PM CT

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time.

#### **Bid Document**

No Bid Document Selected

#### Selected Categories (Biddingo Category)

Unclassified Categories	Miscellaneous items
Miscellaneous Bids located within this category are not classified in the existing Biddingo categories.	
Roads/ Sewer/ Watermain	Roads/Sewer/Watermain Projects-Excavating, Ditch, Culvert, Streetscaping, Traffic Lights, Road Painting, Visors, Polycarb, Asphalt Overlay, Fire Hydrant, Guard Rails, Drainage Systems

#### **Attached Bid Documents**

Seq.	Name	Description		Page	NDA Required	Preview Document
No File Attached						
Invited Bidders						
Name / Email		Address	Phone		Fa	ıx
N- Pidday Youthad						

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#### AFFIDAVIT OF PUBLICATION





921 S.W. Washington St. Suite 210 / Portland, OR 97205-2810 (503) 226-1311

STATE OF OREGON, COUNTY OF MULTNOMAH -- ss.

I, **Michelle Ropp**, being first duly sworn, depose and say that I am a **Principal Clerk** of the **Daily Journal of Commerce**, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

Case Number: NOT PROVIDED

#122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED A National Joint Powers Alliance« (Njpa); Bid Location Portland, OR, Multnomah County; Due 12/21/2017 at 08:30 AM

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

11/17/2017

State of Oregon County of Multnomah

> SIGNED OR ATTESTED BEFORE ME ON THE 17th DAY OF November, 2017

> > Michelle Ropp

Notary Public-State of Oregon

OFFICIAL STAMP
SELAH MICHELE FARMER
NOTARY PUBLIC - OREGON
COMMISSION NO. 959961
MY COMMISSION EXPIRES FEBRUARY 27, 2021

Carol Jackson National Joint Powers Alliance 202 12th St NE Staples, MN 56479-2438 NATIONAL JOINT POWERS
ALLIANCE® (NJPA)
SEWER VACUUM,
HYDRO-EXCAVATION, AND STREET
SWEEPER EQUIPMENT, WITH
RELATED ACCESSORIES AND
SUPPLIES

SUPPLIES
Proposals due 2:00 pm,
October 2, 2017
REQUEST FOR PROPOSAL #122017

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a uest For Proposal (HFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be ning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, <u>202 12th Street Northeast</u>, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time. Please see who this pertains to here: http:// www.njpacoop.org/oregon-advertising Published Nov. 17, 2017. 114429

Order No.:

11442910

Client Reference No:



Home WJPAccess for Vendors

888.894.1930

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Organizational

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Get to Know NJPA

Current & Pending Solicitations

- Indefinite Quantity Construction
- Contracting Systems and related

services

- Automotive and Truck
- Replacement Parts and Tires with
- Related Equipment, Accessories,
- and Services
- Class 6,7, and 8 Chassis with
- Related Equipment, Accessories,
- and Services
- Multi-Function Copiers, Printers,
- and Equipment
- Express Courier, Overnight,
- **Ground Delivery Logistics**

Services

- Elevators, Escalators, and
- Moving Walks with Related
- Equipment, Services, Accessories
- and Supplies
- Forklifts, Lift Trucks, and Related
- Material Handling Equipment,
- Attachments, Accessories, and

Services

- Pest Management with Related

#### -Sewer Vacuum, Hydro-Excavation, and Street Sweeper Equipment, with Related Accessories and Supplies

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time.

Pre-Proposal Conference: December 5, 2017 at 10:00 am CT Sealed proposals due: December 20, 2017 at 4:30 pm CT

Proposals will be publicly opened: December 21, 2017 at 8:30 am CT

NJPA reserves the right to reject any and all proposals.

To Obtain RFP documents do one of the following:

- 1. E-mail rfp@njpacoop.org, an email will be sent back to you with the documents
- Send a letter of request to National Joint Powers Alliance: Attn: Contracts and Compliance Department 202 12th Street NE, Staples, MN 56479
- 3. Complete the RFP Document Request Form below, this will redirect you to a page where you can get the documents immediately.

Vendor Name: \*

Vendor Address: \*

Vendor City: \*

Vendor State: \*

Vendor Zip Code: \*

Contact Name: \*

Contact email: \*

Vendor Phone Number:

#### **Notice**

**Basic Information** 

Estimated Contract Value (CAD) \$999,999,999.00 (Not shown to suppliers)

Reference Number 0000071479

Issuing OrganizationNational Joint Powers AllianceSolicitation TypeRFP - Request for Proposal

Solicitation Number 122017

Title Sewer Vacuum Hydro-Excavation Street Sweeper Equipment with Related

Accessories

**Source ID** PP.CO.USA.868485.C88455

**Details** 

Region All of Canada, All of Canada

Purchase Type Description Term: 2018/03/22 12:00:00 AM CDT - 2021/03/16 12:00:00 AM CDT

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened

December 21, 2017 at 8:30 a.m. Central Time.

**Dates** 

 Publication
 2017/11/16 10:46:02 AM CST

 Question Acceptance Deadline
 2017/12/13 04:30:00 PM CST

Questions are submitted online No

Bid Intent Not Available

Closing Date 2017/12/20 04:30:00 PM CST

**Contact Information** 

Procurement Department

218-894-1930 rfp@njpacoop.org

**Bid Submission Process** 

Bid Submission Type Electronic Bid Submission

Pricing Lump sum
Pricing Lump sum

**Bid Documents List** 

Item Name	Description	Mandatory
Bid Documents	Documents defining the proposal	Yes

2017/11/16 10:46:45 AM CST Page 1 of 4

#### Documents

#### Documents

Document	Size	Uploaded Date	Language
How to obtain Sewer RFP.DOCX [docx]	12 Kb	2017/11/16 10:44:39 AM CST	English

2017/11/16 10:46:45 AM CST Page 2 of 4 23

# Categories Selected Categories

MERX Categories (5)		
G	Goods Goods	
G28	Special Purpose Vehicles Special Purpose Vehicles	
G22	Miscellaneous Goods Miscellaneous Goods	
G18	Industrial Equipment Industrial Equipment	
G19	Machinery and Tools Machinery and Tools	
U	Other Other	
U	<b>Undefined</b> Undefined	

Page 3 of 4 24 2017/11/16 10:46:45 AM CST

# Document Request List Document Request List

Organization Name	Main Contact	Download Date	City	Province/State
No document has been r	equested yet.			

Page 4 of 4 25 2017/11/16 10:46:45 AM CST



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#### **Contracting Opportunity**

\* \* \* This ad has not been published. It has been reviewed and pending publication. \* \* \*

Title: SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT.

WITH RELATED ACCESSORIES AND SUPPLIES

Agency: National Joint Powers Alliance

**Division: Procurement Department** 

Contract Number: RFP #122017

Contract Term: 4 years, with potential 1 year extension

Date of Issue: 11/17/2017

Due Date/Time: 12/20/2017 4:30 PM

**Central Time** 

County(ies): All NYS counties

Classification: Miscellaneous - Commodities

Opportunity Type: General

**Entered By:** Chris Robinson

Description: The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and

potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened

December 21, 2017 at 8:30 a.m. Central Time.

#### **Contact Information**

Primary contact: National Joint Powers Alliance

**Procurement Department** 

**Chris Robinson** 

Procurement Manager 202 12th Street NE

P.O. Box 219

Staples, MN 56479 United States Ph: 218-895-4168

chris.robinson@njpacoop.org

Submit to contact: National Joint Powers Alliance

**Procurement Department** 

**Chris Robinson** 

Procurement Manager 202 12th Street NE

P.O. Box 219

Staples, MN 56479 United States Ph: 218-895-4168

chris.robinson@njpacoop.org

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### The State Media Company

#### AFFIDAVIT OF PUBLICATION

Account #	Ad Number	Identification	PO	Amount	Cols	Lines
327043	0003391707	Public Notice The National Joint Powers Alliance		\$220.82	1	39

Attention: Carol Jackson

NATIONAL JOINT POWERS ALLIANCE

PO BOX 219

STAPLES, MN 56479

#### **Public Notice**

The National Joint Powers
Alliance® (NJPA), on behalf of
NJPA and its current and potential
member agencies, which includes
all governmental, higher education,
K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 218, Steples MN 66479. NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time. 3391707

#### State of South Carolina

#### County of Richland

Personally appeared before me, Sara Johnson, Publisher and President of THE STATE, and makes oath that the advertisement, was inserted in The State, a daily newspaper of general circulation published in the City of Columbia, State and County aforesaid, in the issue(s) of

Insertions

Published On: November 16, 2017

> Sara Johnson Borton Publisher and President The State

Subscribed and sworn to before me on this 20th day of November in the year of 201

Allison Branham Notary Public

My Commission Expires:

5/8/2027

"Errors- the liability of the publisher on account of errors in or omissions from any advertisement will in no way exceed the amount of the charge for the space occupied by the item in error, and then only for the first incorrect insertion."

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Tools



Bid RFP #122017 - Sewer

[Switch to Vendor View]

Vacuum, Hydro-Excavation, and Street Sweeper Equipment, with Related Accessories and supplies

Bid Type RFP

Bid Number 122017

Title Sewer Vacuum, Hydro-Excavation, and Street Sweeper Equipment, with Related Accessories and supplies

Start Date Nov 16, 2017 1:54:33

PM CST

End Date Dec 20, 2017 4:30:00 PM

CST

Agency NJPA

Bid Contact Chris Robinson

(218) 895-4168 rfp@njpacoop.org 202 12th Street NE P.O. Box 219

Staples, MN 56479-0219

Access Reports

View reports on who has been notified of the bid or accessed it. [Notification report] [Access report]

Questions

0 Questions 0 Unanswered [View/Ask Questions]

Edit Bid

[Create Addendum]

#### Description

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time.

#### **Delivery Information**

Chris Robinson, NJPA 202 12th St NE, PO Box 219, Staples, MN 56479

**Pre-Bid Conference** 

Date Dec 5, 2017 10:00:00 AM CST

Location

	days prior.
Document	S
No Documer	ts for this bid

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#### Deseret News



The Salt Lake Tribune

PROOF OF PUBLICATION	CUSTOMER'S	COPY			
CUSTOMER NAME AND ADDR	ESS		ACCOUNT NU	JMBER	PUBLIC NOTICE The National Joint Powers
NATIONAL JOINT POWERS A Accounting Dept	ALLIANCE,		90014969	962	The National Joint Powers Alliance® (NJPA), on be- half of NJPA and its cur- rent and potential member agencies, which includes all governmental, higher education, K-12 education,
PO BOX 219			D.	ATE	not-for-profit, tribal gov- ernment, and all other public agencies located in
STAPLES MN 56479			11/1	6/2017	rent and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSO-
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PUBLICATION SCHEDULE		]			ples, MN 56479, or by e- mail at RFP@nipacoop. org. Proposals will be re-
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DATE11/16/2017			SIGNATURE	<i>j</i>	
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COUNTY OF SALT LAKE	_)				
SUBSCRIBED AND SWORN TO BE	EFORE ME ON THIS	16TH	DAY OF NOV	EMBER II	N THE YEAR 2017
BY_LORI GUDMUNDSON .			-		
		GINIA CRAFT PUBLIC - STATE OF UT.			Vogener Gut

My Comm. Exp. 01/12/2018

Commission # 672963

NOTARY PUBLIC SIGNATURE

#### **PUBLIC NOTICES**

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education. not-for-profit, tribal government, and all other public agencies located in all fifty states. Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of

#122017 SEWER VACUUM. HYDRO-EXCAVATION. AND STREET SWEEPER EQUIPMENT. WITH RELATED ACCESSORIES AND SUPPLIES

Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219. Staples, MN 56479, or by e-mail at RFP@nipacoop.org.

Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time.



#### **COMMENT AND REVIEW**

to the REQUEST FOR PROPOSAL (RFP) #122017 Entitled

## SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES

The following advertisement was placed in Oregon's *Daily Journal of Commerce* on November 17, 2017, in Utah's *The Salt Lake Tribune* on November 16, 2017, in *USA Today* on November 16, 2017, and on the NJPA website <a href="https://www.njpacoop.org">www.njpacoop.org</a>, Onvia website <a href="https://www.onvia.com">www.onvia.com</a>, PublicPurchase.com, Merx, Biddingo, AAMDC, and the New York State Contract Reporter:

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time.

#### RFPs were requested by and distributed to:

Amaco Construction Equipment	ITpipes, LLC
Amthor International	J. Hvidtved Larsen
Aries Industries, Inc.	John Bean Jetters / Durand-Wayland, Inc.
ASCO Equipment Co.	Johnston North America
Atlantic Machinery, Inc.	LMT Inc.
Bonnell Industries Inc.	MidCo Material Handling
Construction Industry Center	Midwest Underground
Cubex LTD	NiteHawk Sweepers
CUES	Pearpoint
Curbtender Sweepers, LLC	Prime Vendor Inc.
Deltek	Quality Truck Care Center
Diehl's Truck World	R.N.O.W., Inc.
DJC Project Center	RapidView, LLC

Durham Power Sweeping	Ring-O-Matic
Elliott Equipment Company	Rival Hydrovac
Envirosight	Sewer Equipment Company of America
Exprolink Inc.	Shamrock Pipe Tools, LLC
Federal Signal Corporation	Stetco Products
FL Research Inc.	Stewart-Amos Sweeping Company
GapVax, Inc.	Subsite, LLC
Global Environmental Products	Suffolk County Brake Service Inc.
GPM Pump and Truck	Super Products LLC
Gradall Industries	Super Save Group
Harben Inc.	Transource Truck & Equipment
Hardline Equipment	TYMCO, Inc.
Hi-Vac Corporation	United Rotary Brush Corporation
Hol-Mac Corporation	Vac-Tron Equipment
Hurco Technologies, Inc.	Valor Holdings
Industrial Machine Inc.	Vermeer Corporation

Proposals were opened on December 21, 2017, at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479, from the following:

Aries Industries, Inc.

Atlantic Machinery, Inc

CUES, Inc.

Curbtender Sweepers, LLC

Durand-Wayland, Inc.

Envirosight

Exprolink Inc.

Federal Signal Corp.

GapVax Inc

Global Environmental Products, Inc.

**GPM Pump and Truck** 

Gradall Industries, Inc.

Hardline Equipment

**Hi-Vac Corporation** 

**Hol-Mac Corporation** 

Hurco Technologies, Inc.

J. Hvidtved Larsen US, Inc.

Johnston North America

NiteHawk Sweepers, LLC (Black Binder)

NiteHawk Sweepers, LLC (White Binder - Duplicate)

RapidView, LLC

Schwarze Industries, Inc.

Sewer Equipment Company of America

Shamrock Pipe Tools, LLC

Stewart-Amos Equipment Co.

Stewart-Amos Equipment Co. (Duplicate)

Super Products LLC (Black Binder) Super Products LLC (Gray Binder) TYMCO, Inc. United Rotary Brush Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Chris Robinson, JD, NJPA Procurement Manager James Voelker, CFCM, NJPA Procurement Lead Analyst Carol Jackson, NJPA Procurement Analyst III Brandon Town, NJPA Procurement Analyst II Michael Munoz, NJPA Procurement Analyst II

#### The findings of the Proposal Evaluation Committee are summarized as follows:

Proposals were received in a sealed package from Harben, Inc. and RS Technical Services after the deadline for receipt of proposals. These responses were determined to be Level-One Non-Responsive and were returned, unopened, to Harben, Inc. and RS Technical Services in accordance with the RFP terms.

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all other proposal responses met Level-One and Level-Two Responsiveness and were evaluated.

Atlantic Machinery, Inc. is a distributor for Vac-Con, Vector and Ravo, which represent a wide selection of truck and trailer mounted sewer cleaners, vacuum loaders, catch basin cleaners, hydro-excavation units, compact street sweepers and more. Atlantic Machinery with their partners will serve Members through the manufacturers' dealer networks across the US and Canada. Atlantic Machinery is certified as a small business enterprise with the State of Maryland and offers Members significant discounts on the brands represented.

Exprolink Inc. is the manufacturer of the Madvac line of street sweepers. Exprolink offers Tier-4 engines on all Madvac vehicles and can also provide fully electric powered options. Exprolink's expanding dealer network currently covers 44 states in the US and 10 Canadian provinces. Their pricing proposal includes a considerable discount from list price and additional discounts on purchases of 5 or more units.

Federal Signal Corporation represents Elgin Street Sweeper and Vactor Manufacturing. This partnership provides Members a broad offering of mechanical, pure vacuum and regenerative air street sweepers, trailer mounted jetting units, chassis mounted combination sewer cleaning trucks and a range of hydro-excavation products. Federal Signal and their manufacturing partners will serve Members across the US and Canada through 50 dealer locations. They offer competitive discounts from list prices.

GapVax Inc. manufactures truck mounted combination vacuum and sewer flushing machines, hydro-excavators and high-pressure water jets. GapVax's Recycle JetVac offers a sedimentation system for on board water recycling without the use of mechanical filter screens or disposable filter cartridges. GapVax will serve Members in the US and Canada through their dealer network and corporate sales team. GapVax's pricing proposal provides solid discounts from list prices.

Global Environmental Products, Inc. produces mechanical, regenerative air and vacuum sweepers. Global offers Members additional green sweeper options with diesel electric hybrid and zero emission fuel cell models. Global

202 12th Street NE • P.O. Box 219 • Staples, MN 56479 • www.njpacoop.org

Environmental Products plans to serve Members across the US and Canada through their 76 dealer locations. Global proposes a strong pricing discount on their products.

Gradall Industries, Inc. brings the Vacall line of heavy duty sewer vacuum, hydro-excavator and street sweeper trucks. They have a water recycler option available for a sewer vacuum truck as a solution to help Members with conservation efforts. Gradall's independent dealer network with 81 locations and over 500 employees are willing to serve Members in the US and Canada. Gradall offers Members a solid discount from normal list prices.

Hi-Vac Corporation is the manufacturer of sewer cleaning, hydro-excavation, combination jet/vac, hydro-jetters, truck and trailer jets, combination trucks and trailers and catch basin equipment. Hi-Vac offers the Aquatech, UltraVac, X-Vac and Hi-Vac lines of equipment to Members. Hi-Vac will sell to and serve Members in the US and Canada through a network of over 60 dealers worldwide. Hi-Vac offers Members a significant discount from list prices.

Johnston North America produces truck mounted vacuum, mechanical, regenerative street sweepers. They also offer a compact vacuum street sweeper. Johnston North America has attained ISO 14001 certification for their Environmental Management System. Johnston's network of 42 dealers will serve Members across the US and Canada. Johnston provides Members a competitive discount from typical list prices.

NiteHawk Sweepers, LLC manufactures lines of hydraulic powered parking lot and street sweeper units. In addition to traditional engine offerings; NiteHawk offers a sweeper model powered by compressed natural gas (CNG). NiteHawk reports its hydraulic power system reduces operational noise to less than 70 decibels. NiteHawk offers Members considerable discounts from MSRP pricing.

RapidView, LLC provides pipeline inspection and rehabilitation equipment to include inspection cameras, sewer inspection software and sewer pipe rehabilitation robotics. RapidView offers Members complementary ground shipping on orders and multiple equipment training opportunities. Their dealer network covers all of the US and Canada. RapidView offers Members competitive discounts from list prices.

Schwarze Industries, Inc. manufactures parking lot, regenerative air, vacuum, mechanical and runway sweepers. They have also achieved certification of numerous models of their sweepers in accordance with California South Coast Air Quality Management District Rule 1186. Schwarze's dealer network is ready to serve Members across the US and Canada. Schwarze provides Members a strong discount from MSRP pricing.

Sewer Equipment Company of America offers a broad range of combination sewer cleaners, truck and trailer jets, sewer vacuum trailers, hydro-excavation trucks and trailers, easement machines, rodders and bucket machines, sewer cleaning nozzles along with parts and accessories. Their products are designed for efficient operation and maintenance. Sewer Equipment Company of America's dealer network covers each US state and all of Canada. They are offering Members significant discounts from list prices.

TYMCO, Inc brings their full line of diesel and compressed natural gas (CNG) regenerative air sweeper solutions to Members. They offer a maintenance service school at their headquarters in Waco, TX with no fee training to Members. TYMCO's dealer network is able to cover Members throughout the US and Canada. TYMCO provides Members a solid discount from published prices.

For these reasons, the NJPA Proposal Review Committee recommends award of NJPA Contract #122017 to:

Atlantic Machinery, Inc.	#122017-AMI
Exprolink Inc.	#122017-EXP
Federal Signal Corporation	#122017-FSC
GapVax Inc.	#122017-GPV
Global Environmental Products, Inc.	#122017-GEP
Gradall Industries, Inc.	#122017-GRD
Hi-Vac Corporation	#122017-HVC
Johnston North America	#122017-JTN
NiteHawk Sweepers, LLC	#122017-NHK
RapidView, LLC	#122017-RVL
Schwarze Industries, Inc.	#122017-SWZ
Sewer Equipment Company of America	#122017-SCA
TYMCO, Inc	#122017-TYM

The preceding recommendations were approved on February 19, 2018:

Chris Robinson, JD, NJPA Procurement Manager

James Voelker, CFCM, NJPA Procurement Lead Analyst

Carol Jackson, NJPA Procurement Analyst III

Brandon Town, NJPA Procurement Analyst II

Michael Munoz, NJPA Producement Analyst II

#### Form C

# $\frac{\text{EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS,}}{\text{AND SOLUTIONS REQUEST}}$



Company Name	:Federal Signal Corp	_(Elgin sweeper Co. and Vacto	or Manaufacturing)
and included	with the Proposer's response. The NJPA or included in the final co	he Proposer acknowledges that	ained in this RFP must be noted in writing the exceptions listed may or may not be nable efforts to accommodate the listed riate section below.
Section/page	Term, Condition, or Specification	Exception	NJPA ACCEPTS
		None	
Proposar's Signs	ature: DiDP		Date: Dec. 15, 2017
NJPA'S	clarification on exceptions liste	ed above:	
			Review and Approved:  2/6/18  NJPA Legal Department

#### Contract Award RFP#122017

#### FORM D

#### Formal Offering of Proposal



(To be completed only by the Proposer)

## SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES

In compliance with the Request for Proposal (RFP) for SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES, the undersigned warrants that the Proposer has examined thisRFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP, any applicable amendments of this RFP, and all Proposer's response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name:Federal Signal Corp	Date:December 15, 2017
Company Address:1415 West 22nd Street	
City:Oakbrook State:	IL Zip:60523
CAGE Code/Duns & Bradstreet Number: 04525666	Elgin # 005212303 Vactor # 095793170
Contact Person:David Panizzi Title:	Business Development Manager
Authorized Signature: David Parizzi I	(Nama printed or tymed)

#### **FORM E**

#### CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 122017-FSC

Executed on 2/23 , 20/8

Proposer's full legal name: Federal Signal Corp.

Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be February 20, 2018 and will expire on February 20, 2022 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

NJPA Authorized Signatures:  NJPA DIRECTOR OF COOPERATIVE CONTRACTS  AND PROCUREMENT/CPO SIGNATURE	Jeremy Schwartz (NAME PRINTED OR TYPED)				
NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE	Chad Coauette (NAME PRINTED OR TYPED)				
Awarded on February 19, 2018	NJPA Contract # 122017-FSC				
Vendor Authorized Signatures:					
The Vendor hereby accepts this Contract award, inc	luding all accepted exceptions and amendments.				
Vendor Name Federal Signal Corp.					
Authorized Signatory's Title Business Development Manager					
VENDOR AUTHORIZED SIGNATURE	David Parizzi (NAME PRINTED OR TYPED)				

NJPA Contract # 122017-FSC

#### Form F

#### PROPOSER ASSURANCE OF COMPLIANCE



#### ProposalAffidavit Signature Page

#### PROPOSER'S AFFIDAVIT

The undersigned, authorized representative of the entity submittingthe foregoing proposal(the "Proposer"), swearsthat the following statements are true to the best of his or her knowledge.

- 1. The Proposer is submitting itsproposalunder its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possessbefore delivering any products and related services, all applicable licenses necessary for such delivery to NJPA members agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposerto the terms in this Contract.
- 2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of NJPA, or any person, firm, or corporation under contract with NJPA, in an effort to influence the pricing, terms, or conditions relating to this RFPin any way that adversely affects the free and open competition for aContract award under this RFP.
- 3. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted in writing and have been included with the Proposer's RFP response.
- 4. The Proposer will, if awarded a Contract, provide to NJPA Members the /products and servicesin accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.
- 5. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to NJPA Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to NJPA Membersunder an awarded Contract.
- 6. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
- 7. The Proposer understands that NJPA will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublicdata until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
- 8. The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify NJPA for reasonable measures that NJPA takes to uphold such a data designation.

[The rest of this page has been left intentionally blank. Signature page below]

By signing below, Proposer is acknowledging that he or she has read, understands, and agrees to comply with the terms and conditions specified above.

Company Name: FEDERAL SIGNAL CORP - ELGIN SWEEPER COMPANY/VACTOR MANUFACTURING
Address: 1415 West 22nd St.
City/State/Zip: Oakbrook, IL 60523
Telephone Number: 630-954-2000
E-mail Address: dpanizzi@federalsignal.com
Authorized Signature:
Authorized Name (printed): David Panizzi
Title: Business Development Manager
Date: Dec. 15, 2017
Notarized
OIFFICIAL SEAL BEVERLY A THIES NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES:07/20/18
Subscribed and sworn to before me this
Notary Public in and for the County of KANE State of 1L
My commission expires: $\frac{1}{20}/8$
Signature: Bedelly a Thus

#### Form P



#### PROPOSER QUESTIONNAIRE

Payment Terms, Warranty, Products and Services, Pricing and Delivery, and Industry-Specific Questions

Proposer Name:	Federal Signal Corp (Elgin and Vactor)
Questionnaire completed by:	David Panizzi

#### **Payment Terms and Financing Options**

- 1) What are your payment terms (e.g., net 10, net 30)?
  Payment terms are determined between the ESG dealer and the NJPA member. General terms between dealer and the ESG are Net 30.
- 2) Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?
  - Available leasing or financing programs are deturmined between the ESG Dealer and NJPA member. We do Sponcer third party full service lease and turnkey maintenance program for our dealer. We have also worked with National Cooperative Leasing (NCL), an NJPA contract holding vendor, to provide information on leasing and financing solutions through our dealer network.
- 3) Briefly describe your proposed order process. Please include enough detail to support your ability to report quarterly sales to NJPA. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the NJPA Members' purchase orders.
  - NJPA member submits a Purchase Order to the ESG Dealer with payment made by the NJPA member to the ESG Dealer. ESG dealer will facilitate and process all product orders and invoicing. Elgin and Vactor equipment is exclusively provided by contracted dealers. If required, a detailed listing of dealers can be provided.
  - Our dealers report NJPA sales through their local Regional Sales Manager (RSM) who , in-turn, provide quartley updates to internal Sales manangement. We are working to implement an enhanced process designed to gather all pertinent reporting information (Entity name, location, contact and transaction price) at the time of order. Manual reporting will be required for existing dealer stock inventory that is sold to NJPA members.
- 4) Do you accept the P-card procurement and payment process? If so, is there any additional cost to NJPA Members for using this process?
  - Not Applicable.

#### Warranty

- 5) Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may include in your response a copy of your warranties, but at a minimum please also answer the following questions.
  - Standard Warranty is for 12 months on the complete unit but certain componants have longer standard warranties (i.e. aux engines). These are identified in our standard limited warranty statment. The Statment also defines start date, applications, etc. Units are registered for warranty using our on-line

warranty system. Warranty repairs are perfomrd by our contracted and certified dealers. Claims are filed by the ESG Service provider/dealer within the system as well. Additionally, the ESG service parts and warranty guide is published on the ESG Dealer website and contains claim submissions standards and guidelines for conducting warranty repairs. Generally, qualifying warranty claims for parts and labor are covered. Extended warranties are available for additional charge.

- Do your warranties cover all products, parts, and labor?
   All Standard Warranty include material and labor to either repair or replace our option.
- Do your warranties impose usage restrictions or other limitations that adversely affect coverage?
   Standard Limited Warranty is based on in service days only. There is no restriction on hours.
- Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs? ESG dealers are compensated for travel time up to 3 hours round trip, per reasonably required trip.
- Are there any geographic regions of the United States for which you cannot provide a certified technician to
  perform warranty repairs? How will NJPA Members in these regions be provided service for warranty repair?
   ESG Dealer network covers the entire U.S. and Canada. NJPA members can arrange with ESG
  dealer in their respective area to receive warranty work.
- Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are
  these warranties issues typically passed on to the original equipment manufacturer?
   Warranties for items made by other manufactures are covered by the original equipment
  manufacture. We can and have intervened on behalf of our dealers and end-user customers to get
  the required OEM support (i.e. chassis or engine manufacturers.
- What are your proposed exchange and return programs and policies?
   A product return or exchange is externely rare. If circumstances merit that a product be returned or exchanged due to performance or other situation, we will review and handle on a case by case basis. If this ultimately means a return or exchange then we, along with our dealer, will work to facilitate the return or exchange with the goal of complete customer satisfaction and to be life-long repeat customers.

Regarding product trtade-in or buybacks - Our dealers do provide product trade-in or buy-back amounts for many of our products. This is at our dealer discretion and can be discussed during the proposal/quoting process.

6) Describe any service contract options for the items included in your proposal.

Service contracts are not offered at the manufacture level. Most ESG dealereships do offer service contract options. This could be as simple as a maintenance agreement with the end user to a full-service parts, maintenance and exchange program, these programs vary by dealers.

#### Pricing, Delivery, Audits, and Administrative Fee

- 7) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.
  - Elgin Street Sweepers including mechanical, pure vacuum and regenerative air sweepers. Vactor Combination Sewer Cleaners, Stand-alone Catch-basin Cleaners and Jetters, and Hydro Excavation Machines.
- 8) Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the NJPA discounted price) on all of the items that you want NJPA to consider as part of your RFP response. Provide a SKU for each item in your proposal. (Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract. See the body of the RFP and the Price and Product Change Request Form for more detail.)
  - Elgin will use Excel Spreadsheets for each street sweeper model. Vactor will use pdf files for each product category including combination sewer cleaners, jetters and the various hydro-excavation

products. The price sheets/files will list top-level models with line item pricing for all available option content. The price sheets do contain a great deal of information but are separated by model or product category to help the NJPA members undrstand.

9) Please quantify the discount range presented in this response. For example, indicate that the pricing in your response represents is a 50% percent discount from the MSRP or your published list.

NJPA Members enjoy a 3% discount from list price. The Elgin price sheets provided will show line-item pricing and calculate and apply the 3% NJPA discount. The Vactor pdf pricing files will have the 3% discount already calculated and applied to each line item. This will represent the ceiling based price. Additional discounting may be considered for volume purchases or unique situations. This is handled on a case-by-case basis

10) The pricing	offered i	n this	proposal	is
-----------------	-----------	--------	----------	----

	<ul> <li>a. the same as the Proposer typically offers to an individual municipality, university, or school district.</li> </ul>
-	_b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, orstate purchasing departments.
X	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
	d. other than what the Proposer typically offers (please describe).

- 11) Describe any quantity or volume discounts or rebate programs that you offer.

  Quanity or Volume discounts may be considered but this would be on a case-by-case basis.
- 12) Propose a method of facilitating "sourced" products or related services which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.

Elgin and Vactor offer "special" option capablity which allows engineering to research and design unique product features. These "specials" will be priced using our specials process (to determine a list price) and discounted at the 3% level (minimum).

The "sourced" product would be stock chassis or special chassis options to which the 3% discount would not apply. Our stock (Elgin or Vactor spec) chassis are considered a "pass-through" cost item. This means we do not look to profit from required "sourced product" and therefore look to only recoup our costs. That's why no discount would apply to the "sourced" product.

13) Identify any total cost of acquisition costs that are <u>NOT</u> included in the pricing submitted with your response. This cost includes all additional charges that are not directly identified as freight or shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.

Any Dealer costs for dealer installed items including local freight and PDI are not included in our pricing submittal. Any costs associated with the delivery of a piece of equipment to an NJPA member AFTER it has been delivered to the respective ESG dealer is negotiated between the ESG Dealer and the NJPA member. Such costs could be delivery from ESG Dealer to the NJPA member, putting the unit into service, special or additional training, recommended spare parts, etc.

These additional costs would only be imposed by our authorized dealers.

14) If delivery or shipping is an additional cost to the NJPA Member, describe in detail the complete shipping and delivery program.

Any costs associated with the deliery of a piece of equipment to an NJPA member AFTER it has been delivered to the respective ESG dealer is negotiated between the ESG Dealer and the NJPA member.

Such costs could be delivery from ESG Dealer to the NJPA member, putting the unit into service, specialized or additional training, recommended spare parts, etc.

- 15) Specifically describe those shipping and delivery programs for Alaska, Hawaii, Canada, or any offshore delivery.
  - ESG has Dealers in Alaska, Hawaii and Canada (and through out the world). Elgin and Vactor works with the ESG dealer to deliver the unit to their specified location and the ESG dealer would deliver the unit to the NJPA customer. We currently have products operating in Alaska, Hawaii and Canada. Delivery to these locations are standard practices that may include packaging for water/sea freight.
- 16) Describe any unique distribution and/or delivery methods or options offered in your proposal.
  - ESG delivers the piece of equipment to the ESG Dealer who works with the NJPA member on delivery method. Because of the size of our products unique or varied delivery options may not be available or work logistically.
- 17) Please specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with NJPA. This process includes ensuring that NJPA Members obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to NJPA.
  - Dealers are required to indicate an NJPA member purchase on their purchase order to us. Dealers are required to report customer information including Name, Contact information, and transaction price. ESG Director of Dealer Sales tracks and reports on all NJPA contract sales on a Quarterly basis. The only exception to this are for units that are existing dealer inventory (dealer stock) that are sold after the transaction between us and our dealer has transpired. The sales are more difficult to track and have delayed reporting in the past. We will be tasking our Regional Sales Managers with gathering and reporting this information in a timely manner.
- 18) Identify a proposed administrative fee that you will pay to NJPA for facilitating, managing, and promoting the NJPA Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See RFP Section 6.29 and following for details.)
  - We proposed to pay a 0.5% administrative fee to the NJPA for contract administration, facilitation and promotion. This fee would be calculated on the dealer-to-NJPA member transaction price less the price of the required chassis. This fee is consistent with our previous NJPA contract and will <u>not</u> be included as part of the pricing to NJPA members.

#### **Industry-Specific Questions**

19) Describe the top three market differentiators of your products/services relative to the industry.

We offer the most comprehensive product line in both the street sweeper and sewer cleaning industry.

We have various models of sweepers that use mechanical, regenerative air and pure vacuum sweeping technologies. We focus on what is best for a specific user's application and do not push one technology over another. We offer alternative fueled vehicles as well as waterless dust suppression that not all competitors can match. Again, this allows us to cater to the specific customer's needs rather than using a generic model and trying to "option" it to fit.

With sewer cleaners we offer various sizes from tow-behind trailer units to full size units with extra axels for appropriate weight distribution and bridge law. We offer air movement (vacuum) options from Fan to Positive Displacement (PD blower) units. We have recently introduced options that provide for extra production effeciencies and convenience including water recycling and new control packages.

Our dealer distribution is simply the best - with the greatest geographical coverage for North America virtually no customer will go unserviced. All areas of the US and Canada have an assigned dealer. Plus, we have products that meet the full scope of this RFP categorty.

20) Identify how your products, services and supplies address the scope of this RFP.

The Vactor and Elgin product lines address all aspects of the Scope of this RFP. We are offering multiple models of **Sewer Vacuuming**, **Hydro Excavation and Street Sweeper Equipment**. We offer varied sizes with an exceptional amount of option availability to customize product to specific member needs. Our companies have a long history of leading our industries and we possess a strong reputation within those industries. Our business is financial strong and we have proven over the years to be an exceelent business partner.

Date: Dec. 15, 2017

Signature: Darry

## Form G SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES

ODERATIVE CONTRICTED	Possible Points	Aries Industries, Inc.	Atlantic Machinery, Inc	CUES, Inc.	Curbtender Sweepers, LLC	Durand-Wayland, Inc.	Envirosight	Exprolink Inc.	Federal Signal Corp.	GapVax Inc	Global Environmental Products, Inc	GPM Pump and Truck	Gradall Industries, Inc.	Lance and the second engineering	Hi-Vac Corporation
Conformance to Terms/														1000	
Conditions to Include															
Documentation	50	40	43	42	33	39	37	42	42	41	34	39	37	41	31
Pricing	400	296	335	270	251	345	299	358	331	311	328	338	314	273	329
Financial, Industry and						11 C 1 1 W C 2 W	0.5								
Marketplace Successes	75	63	65	69	54	55	60	62	67	63	67	56	67	58	57
Bidder's Ability to Sell/															
Service Contract Nationally	100		79	76	63	67	80	83	7,0		88	68			
Bidder's Marketing Plan	50	40	42	43	36	39	42	44	39	43	43	37		41	37
Value Added Attributes	75	63	67	61	56	53	61	68	69	66	71	55	61	67	61
Warranty Coverages and Information	50	40	41	41	36	38	41	43	41	39	41	41	41	41	43
Selection and Variety of Products and Services Offered	200	163	178	171	154	155	171	155	175	165	183	156	5 176	168	173
Total Points	1,000	784					791	855						750	
Rank Order	1,000	19		5		15.5			A CONTRACTOR OF THE PARTY OF TH	6	3.5		7	2	

	Possible Points	Hol-Mac Corporation	Hurco Technologies, Inc.		Johnston North America	NiteHawk Sweepers, LLC	RapidView, LLC	Schwarze Industries, Inc.	10. 150. 150	Shamrock Pipe Tools, LLC	Stewart-Amos Equipment Co.	Super Products LLC (black 1)	Super Products LLC (grey 2)	TYMCO, Inc.	United Rotary Brush Corporation
		Possible Points				200 1 11 11									
Conformance to Terms/ Conditions to Include Documentation	50	30	37	41	40	41	. 43	41	43	40	41	31	25	37	39
Pricing	400		40.00	308		350	W Control	.900		N	304				
Financial, Industry and	400	310	201	308	314	330	343	333	330	314	304	243	240	300	200
Marketplace Successes	75	61	63	62	69	69	66	66	68	60	55	52	48	62	67
Bidder's Ability to Sell/ Service Contract Nationally	100	74	71	78	77	71	. 79	87	82	73	70	78	78	84	77
Bidder's Marketing Plan	50	38	38	45	42	43	42	45	44	39	37	23	15	37	39
Value Added Attributes	75	63	66	69	66	63	65	65	68	55	58	51	. 43	68	63
Warranty Coverages and Information	50		39	41		42		41	42	- A V	41		35	38	42
Selection and Variety of Products and Services Offered	200	168	153	151	170	161	. 166	180	179	158	161	148	150	171	160
Total Points	1,000	785				840					767	656	634	805	767
Rank Order		1,011,011,011,011	3 25			9	8	7	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2	0 22.	5	7	8	2 22.5

Chris Dohinson ID NIDA

James Voelker, CFCM, NJPA

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# National Joint Powers Alliance

#### www.njpacoop.org

Proposal Opening Record

202 12th Street NE P.O. Box 219 Staples, MN 56479

Date of opening: December 21, 2017

The public opening of all responses received to the Request For Proposal #122017 for the procurement of SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES was witnessed by the following individuals:

Carol Jackson, NJPA Kim Austin, NJPA Sheila Christoffersen, NJPA James Voelker, NJPA Scott Saehr, NJPA Tony Glenz, NJPA Kelly McAllister, NJPA Scott Carr, NJPA Chris Robinson, NJPA Jed Klein, NJPA Brandon Town, NJPA

Responses were received from the following:

Aries Industries, Inc. - received 12/15/17 at 11:27:42AM

Proposer deemed responsive

Atlantic Machinery, Inc - received 12/18/17 at 11:02:46AM

Proposer deemed responsive

CUES, Inc. - received 12/18/2017 at 11:01:06AM

Proposer deemed responsive

Curbtender Sweepers, LLC - received 12/20/2017 at 3:53:28PM

Proposer deemed responsive

Durand-Wayland, Inc. - received 12/20/2107 at 2:17:14PM

Proposer deemed responsive

Envirosight - received 12/20/2017 at 1:00:00PM

Proposer deemed responsive

Exprolink Inc. - received 12/18/2017 at 11:01:40AM

Proposer deemed responsive

Addendum not included

Federal Signal Corp. - received 12/18/2017 at 11:02:54AM

Proposer deemed responsive

GapVax Inc - received 12/19/2017 at 1:43:30PM

Proposer deemed responsive

Global Environmental Products, Inc - received 12/15/2017 at 12:23:41PM

Proposer deemed responsive

Form B not included

GPM Pump and Truck - received 12/11/2017 at 10:16:07AM

Proposer deemed responsive

Gradall Industries, Inc. - received 12/18/2017 at 11:47:25AM

Proposer deemed responsive

Hardline Equipment - received 12/20/2017 at 10:26:40AM

Proposer deemed responsive



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Staples, MN 56479

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Hi-Vac Corporation - received 12/20/2017 at 12:58:12PM

Proposer deemed responsive

Addendum not included

Hol-Mac Corporation - received 12/20/2017 at 3:29:26PM

Proposer deemed responsive

Hurco Technologies, Inc. - received 12/19/2017 at 1:44:52PM

Proposer deemed responsive

J. Hvidtved Larsen US, Inc. - received 12/20/2017 at 8:17:22AM

Proposer deemed responsive

Johnston North America – received 12/18/2017 at 11:47:44AM

Proposer deemed responsive

NiteHawk Sweepers, LLC - received 12/20/2017 at12:59:03PM (Black Binder)

Proposer deemed responsive

NiteHawk Sweepers, LLC - received 12/20/2017 at 3:07:38PM (White Binder)

Proposer deemed responsive - Response deemed a duplicate

RapidView, LLC - 12/19/2017 at 1:44:41PM

Proposer deemed responsive

Schwarze Industries, Inc. - received 12/18/2017 at 11:03:53AM

Proposer deemed responsive

Sewer Equipment Company of America - received 12/18/2017 at 11:35:39AM

Proposer deemed responsive

Shamrock Pipe Tools, LLC - received 12/15/2017 at 9:14:59AM

Proposer deemed responsive

Liability insurance inadequate

Stewart-Amos Equipment Co. - received 12/20/2107 at 12:58:47PM

Proposer deemed responsive

Stewart-Amos Equipment Co. – received 12/20/2017 at 2:17:03PM

Proposer deemed responsive - Response deemed a duplicate

Super Products LLC – received 12/20/2017 at 12:58:35PM (Black Binder)

Proposer deemed responsive

Forms C and D not signed

Addendum not included

Certificate of Insurance incomplete

Super Products LLC - received 12/20/2017 at 3:38:17PM (Gray Binder)

Proposer deemed responsive

Forms B, C and D not signed

Form F not complete

Form P not signed

Addendum not included

Certificate of Insurance incomplete

TYMCO, Inc. - received 12/19/2017 at 12:46:30PM

Proposer deemed responsive

United Rotary Brush Corporation - received 12/14/2017 at 12:21:33PM

Proposer deemed responsive

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Proposals are evaluated first on level-one responsiveness and that determination is noted above. Level-one responsiveness requires, among other things, that the response be received before the deadline for the submission and that the response include completed copies (with signatures) of the requested forms.

Proposers that are deemed level-one responsive must provide any missing documentation or remedy a noted deficiency within a reasonable time in order to remain responsive. Respondents must not provide additional substantive information when sending missing documentation.

Chris Robinson, JD, Procurement Manager, NJPA

Carol Jackson, Procurement Analyst III, NJPA



#### **National Joint Powers Alliance®**

#### **REQUEST FOR PROPOSAL**

for the procurement of

## SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES RFP Opening

DECEMBER 21, 2017

8:30 a.m. Central Time
At the offices of the
National Joint Powers Alliance®

202 12<sup>th</sup> Street Northeast, Staples, MN 56479

#### RFP #122017

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time.

#### RFP Timeline

November 16, 2017	Publication of RFP in the print and online version of USA Today, in the print and online version of the Salt Lake News within the State of Utah, in the print and online version of the Daily Journal of Commerce within the State of Oregon (note: OR entities this pertains to: <a href="http://www.njpacoop.org/oregon-advertising">http://www.njpacoop.org/oregon-advertising</a> and also RFP Appendix B), in the print and online version of The State within the State of South Carolina, the NJPA website, MERX, Noticetobidders.com, PublicPurchase.com, Biddingo, and Onvia.							
December 5, 2017 10:00 a.m. CT	Pre-Proposal Conference (the webcast/conference call). The connection information will be sent to all inquirers two business days before the conference.							
<b>December 13, 2017</b>	Deadline for RFP questions.							
December 20, 2017 4:30 p.m. CT	Deadline for Submission of Proposals. Late responses will be returned unopened.							
December 21, 2017 8:30 a.m. CT	Public Opening of Proposals.							

Direct questions regarding this RFP to: Chris Robinson at chris.robinson@njpacoop.org or (218) 895-4168.

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#### 1 **DEFINITIONS**

#### A. CONTRACT

Contract means this RFP, current pricing information, fully executed Forms C, D, F, & P from the Proposer's response pursuant to this RFP, and a fully executed Form E ("Acceptance and Award") with final terms and conditions. Form E will be executed after a formal award and will provide final clarification of terms and conditions of the award.

#### B. PROPOSER

A Proposer is a company, person, or entity delivering a timely response to this RFP. This RFP may also use the terms "respondent" or "proposed Vendor," which is interchangeable with Proposer as the context allows.

#### C. SOURCED GOOD or OPEN MARKET ITEM

A Sourced Good or Open Market Item is a product within the RFP's scope 1) that is not currently available under the Vendor's NJPA contract, 2) that a member wants to buy under contract from an awarded Vendor, and 3) that is generally deemed incidental to the total transaction or purchase of contract items.

#### D. VENDOR

A Proposer whose response has been awarded a contract pursuant to this RFP.

#### 2 ADVERTISEMENT OF RFP

<u>2.1</u> NJPA advertises this solicitation: 1) in the hard copy print and online editions of the <u>USA Today</u>; 2) once each in Oregon's <u>Daily Journal of Commerce</u>, South Carolina's <u>The State</u> and Utah's <u>Salt Lake Tribune</u>; 3) on NJPA's website; and 4) on other third-party websites deemed appropriate by NJPA. Other third-party advertisers may include Onvia, PublicPurchase.com, MERX, and Biddingo.

<u>2.2</u> NJPA also notifies and provides solicitation documentation to each state-level procurement departments for possible re-posting of the solicitation within their systems and at their option for future use and to meet specific state requirements.

#### **3 INTRODUCTION**

#### A. ABOUT NJPA

- <u>3.1</u> The National Joint Powers Alliance® (NJPA) is a public agency serving as a national municipal contracting agency established under the Service Cooperative statute by Minnesota Legislative Statute §123A.21 with the authority to develop and offer, among other services, cooperative procurement services to its membership. Eligible membership and participation includes states, cities, counties, all government agencies, both public and non-public educational agencies, colleges, universities and non-profit organizations.
- <u>3.2</u> Under the authority of Minnesota state laws and enabling legislation, NJPA facilitates a competitive solicitation and contracting process on behalf of the needs of itself and the needs of current and potential member agencies nationally. This process results in national procurement contracts with various Vendors of products/equipment and services which NJPA Member agencies desire to procure. These procurement contracts are created in compliance with applicable Minnesota Municipal Contracting Laws. A complete listing of NJPA cooperative procurement contracts can be found at <a href="https://www.njpacoop.org">www.njpacoop.org</a>.
- <u>3.3</u> NJPA is a public agency governed by publicly elected officials that serve as the NJPA Board of Directors. NJPA's Board of Directors oversees and authorizes the calls for all new proposals and holds those resulting Contracts for the benefit of its own and its Members use.
- <u>3.4</u> NJPA currently serves over 50,000 member agencies nationally. Both membership and utilization of NJPA contracts continue to expand, due in part to the increasing acceptance of Cooperative Purchasing throughout the government and education communities nationally.

#### B. JOINT EXERCISE OF POWERS LAWS

- 3.5 NJPA cooperatively shares those contracts with its Members nationwide through various Joint Exercise of Powers Laws or Cooperative Purchasing Statutes established in Minnesota, other states and Canadian provinces. The Minnesota Joint Exercise of Powers Law is Minnesota Statute §471.59 which states "Two or more governmental units...may jointly or cooperatively exercise any power common to the contracting parties..." This Minnesota Statute allows NJPA to serve Member agencies located in all other states. Municipal agencies nationally can participate in cooperative purchasing activities under their own state law. These laws can be found on our website at <a href="http://www.njpacoop.org/national-cooperative-contract-solutions/legal-authority/">http://www.njpacoop.org/national-cooperative-contract-solutions/legal-authority/</a>.
  - 3.5.1 For Members within the Commonwealth of Virginia, this RFP is intended to be a "joint procurement agreement" as described in Vir. Code § 2.2-4304(A), and those Virginia Members identified in Appendix C may agree to be a Joint Purchaser under this RFP.

#### C. WHY RESPOND TO A NATIONAL COOPERATIVE PROCUREMENT CONTRACT

- <u>3.6</u> National Cooperative Procurement Contracts create value for Municipal and Public Agencies, as well as for Vendors of products/equipment and services in a variety of ways:
  - <u>3.6.1</u> National cooperative contracts potentially save time and effort for municipal and public agencies, who otherwise would have to solicit vendor responses to individual RFPs, resulting in individual contracts, to meet the procurement needs of their respective agencies. Considerable time and effort is also potentially saved by the Vendors who would have had to otherwise respond to each of those individual RFPs. A single, nationally advertised RFP, resulting in a single, national cooperative contract can potentially replace thousands of individual RFPs for the same equipment/products/services that might have been otherwise advertised by individual NJPA member agencies.
  - <u>3.6.2</u> NJPA contracts offer our Members nationally leveraged volume purchasing discounts. Our contract terms and conditions offer the opportunity for Vendors to recognize individual member procurement volume commitment through additional volume based contract discounts.
- <u>3.7</u> State laws that permit or encourage cooperative purchasing contracts do so with the belief that cooperative efficiencies will result in lower prices, better overall value, and considerable time savings.
- <u>3.8</u> The collective purchasing power of thousands of NJPA Member agencies nationwide offers the opportunity for volume pricing discounts. Although no sales or sales volume is guaranteed by an NJPA Contract resulting from this RFP, substantial volume is anticipated and volume pricing is requested and justified.
- <u>3.9</u> NJPA and its Members desire the best value for their procurement dollar as well as a competitive price. Vendors have the opportunity to display and highlight value-added attributes of their company, equipment/products and services without constraints of a typical individual proposal process.

#### D. THE INTENT OF THIS RFP

- 3.10. National contract awarded by NJPA: NJPA seeks the most responsive and responsible Vendor relationship(s) to reflect the best interests of NJPA and its Member agencies. Through a competitive proposal and evaluation process, the NJPA Proposal Evaluation Committee recommends vendors for a national contract awarded by the action of the NJPA Chief Procurement Officer. NJPA's primary intent is to establish and provide a national cooperative procurement contract that offer opportunities for NJPA and our current and potential Member agencies throughout the United States and Canada to procure quality product/equipment and services as desired and needed. The contracts will be marketed nationally through a cooperative effort between the awarded vendor(s) and NJPA. Contracts are expected to offer price levels reflective of the potential and collective volume of NJPA and the nationally established NJPA membership base.
- **3.11** Beyond our primary intent, NJPA further desires to:
  - 3.11.1 Award a four-year contract with a fifth-year contract option resulting from this RFP. Any fifth-year extension is exercised at NJPA's discretion and results from NJPA's contracting needs or from Member requests; this extension is not intended merely to accommodate an awarded Vendor's request. If NJPA grants a fifth-year extension, it may also terminate the contract (or cause it to expire) within the fifth year if the extended contract is replaced by a resolicited or newly solicited contract. In exigent circumstances, NJPA may petition NJPA's Board of Directors to extend the contract term beyond five years. This rarely used procedure should be employed only to avoid a gap in contract coverage while a replacement contract is being solicited;

- <u>3.11.2</u> Offer and apply any applicable technological advances throughout the term of a contract resulting from this RFP;
- 3.11.3 Deliver "Value Added" aspects of the company, equipment/products and services as defined in the "Proposer's Response";
- <u>3.11.4</u> Deliver a wide spectrum of solutions to meet the needs and requirements of NJPA and NJPA Member agencies; and
- 3.11.5 Award an exclusive contract to the most responsive and responsible vendor when it is deemed to be in the best interest of NJPA and the NJPA Member agencies.
- 3.12 Exclusive or Multiple Awards: Based on the scope of this RFP and on the responses received, NJPA may award either an exclusive contract or multiple contracts. In some circumstances, a single national supplier may best meet the needs of NJPA Members; in other situations, multiple vendors may be in the best interests of NJPA and the NJPA Members and preferred by NJPA to provide the widest array of solutions to meet the member agency's needs. NJPA retains sole discretion to determine which approach is in the best interests of NJPA Member agencies.
- <u>3.13</u> Non-Manufacturer Awards: NJPA reserves the right to make an award under this RFP to a non-manufacturer or dealer/distributor if such action is in the best interests of NJPA and its Members.
- 3.14 Manufacturer as a Proposer: If the Proposer is a manufacturer or wholesale distributor, the response received will be evaluated on the basis of a response made in conjunction with that manufacturer's authorized dealer network. Unless stated otherwise, a manufacturer or wholesale distributor Proposer is assumed to have a documented relationship with their dealer network where that dealer network is informed of, and authorized to accept, purchase orders pursuant to any Contract resulting from this RFP on behalf of the manufacturer or wholesale distributor Proposer. Any such dealer will be considered a sub-contractor of the Proposer/Vendor. The relationship between the manufacturer and wholesale distributor Proposer and its dealer network may be proposed at the time of the submission if that fact is properly identified.
- <u>3.15</u> Dealer/Reseller as a Proposer: If the Proposer is a dealer or reseller of the products and/or services being proposed, the response will be evaluated based on the Proposer's authorization to provide those products and services from their manufacturer. When requested by NJPA, Proposers must document their authority to offer those products and/or services.

#### E. SCOPE OF THIS RFP

- <u>3.16</u> Scope: The scope of this RFP is to award a contract to a qualifying vendor defined as a manufacturer, provider, or dealer/distributor, established as a Proposer, and deemed responsive and responsible through our open and competitive proposal process. Vendors will be awarded contracts based on the proposal and responders demonstrated ability to meet the expectations of the RFP and demonstrate the overall highest valued solutions which meet and/or exceed the current and future needs and requirements of NJPA and its Member agencies nationally within the scope of SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES.
- 3.17 Additional Scope Definitions: In addition to SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES, this solicitation should be read to include, but not to be limited to:
  - <u>3.17.1</u> Equipment, accessories and supplies for the purpose of cleaning sewer lines, catch basins and storm sewers, such as sewer vacuums, jetters, rodders, and self-propelled or chassis-mounted hydro-excavators; and,

- <u>3.17.2</u> Equipment, accessories and supplies for the purpose of street or parking lot sweeping, such as mechanical, vacuum, air, and high efficiency sweepers.
- <u>3.17.3</u> NJPA reserves the right to limit the scope of this solicitation for NJPA and current and potential NJPA member agencies.
  - **3.17.3.1** Respondent's proposal may include no more than an incidental offering of trailer or skid-mounted hydro-excavation equipment. Respondent's primary offerings must be the equipment identified in sub-sections 3.17.1 or 3.17.2 above.
  - **3.17.3.2** This solicitation is not intended to include pumps. Such items in a proposal will be considered out of scope.
- <u>3.18</u> Overlap of Scope: When considering equipment/products/services, or groups of equipment/products/services submitted as a part of your response, and whether inclusion of such will fall within a "Scope of Proposal," please consider the validity of an inverse statement.
  - <u>3.18.1</u> For example, pencils and post-it-notes can generally be classified as office supplies and office supplies generally include pencils and post-it-notes.
  - 3.18.2 In contrast, computers (PCs and peripherals) can generally be considered office supplies; however, the scope of office supplies does not generally include computer servers and infrastructure.
  - 3.18.3 In conclusion: With this in mind, individual products and services must be examined individually by NJPA, from time to time and in its sole discretion, to determine their compliance and fall within the original "Scope" as intended by NJPA.
- 3.19 Best and Most Responsive Responsible Proposer: It is the intent of NJPA to award a Contract to the best and most responsible and responsive Proposer(s) offering the best overall quality and selection of equipment/products and services meeting the commonly requested specifications of the NJPA and NJPA Members, provided the Proposer's Response has been submitted in accordance with the requirements of this RFP. Qualifying Proposers who are able to anticipate the current and future needs and requirements of NJPA and NJPA member agencies; demonstrate the knowledge of any and all applicable industry standards, laws and regulations; and possess the willingness and ability to distribute, market to and service NJPA Members in all 50 states are preferred. NJPA requests proposers submit their entire product line as it applies and relates to the scope of this RFP.
- <u>3.20</u> **Sealed Proposals:** NJPA will receive sealed proposal responses to this RFP in accordance with accepted standards set forth in the Minnesota Procurement Code and Uniform Municipal Contracting Law. Awards may be made to responsible and responsive Proposers whose proposals are determined in writing to be the most advantageous to NJPA and its current or qualifying future NJPA Member agencies.
- <u>3.21</u> Use of Contract: Any Contract resulting from this solicitation shall be awarded with the understanding that it is for the sole convenience of NJPA and its Members. NJPA and/or its members reserve the right to obtain like equipment/products and services solely from this contract or from another contract source of their choice or from a contract resulting from their own procurement process.
- <u>3.22</u> Awarded Vendor's interest in a contract resulting from this RFP: Awarded Vendors will be able to offer to NJPA, and current and potential NJPA Members, only those products/equipment and services specifically awarded on their NJPA Awarded Contract(s). Awarded Vendors may not offer as "contract compliant," products/equipment and services which are not specifically identified and priced in their NJPA Awarded Contract.

- <u>3.23</u> Sole Source of Responsibility- NJPA desires a "Sole Source of Responsibility" Vendor. This means that the Vendor will take sole responsibility for the performance of delivered equipment/products/ services. NJPA also desires sole responsibility with regard to:
  - <u>3.23.1</u> Scope of Equipment/Products/Services: NJPA desires a provider for the broadest possible scope of products/equipment and services being proposed over the largest possible geographic area and to the largest possible cross-section of NJPA current and potential Members.
  - 3.23.2 Vendor use of sub-contractors in sourcing or delivering equipment/product/services: NJPA desires a single source of responsibility for equipment/products and services proposed. Proposers are assumed to have sub-contractor relationships with all organizations and individuals whom are external to the Proposer and are involved in providing or delivering the equipment/products/services being proposed. Vendor assumes all responsibility for the equipment/products/services and actions of any such Sub-Contractor. Suggested Solutions Options include:
  - <u>3.23.3</u> Multiple solutions to the needs of NJPA and NJPA Members are possible. Examples could include:
    - <u>3.23.3.1</u> Equipment/Products Only Solution: Equipment/Products Only Solution may be appropriate for situations where NJPA or NJPA Members possess the ability, either inhouse or through local third party contractors, to properly install and bring to operation those equipment/products being proposed.
    - <u>3.23.3.2</u> Turn-Key Solutions: A Turn-Key Solution is a combination of equipment/products and services that provides a single price for equipment/products, delivery, and installation to a properly operating status. Generally this is the most desirable solution because NJPA and NJPA Members may not possess, or desire to engage, personnel with the necessary expertise to complete these tasks internally or through other independent contractors
    - <u>3.23.3.3</u> Good, Better, Best: Where appropriate and properly identified, Proposers may offer the choice "of good, better, best" multiple-grade solutions to meet NJPA Members' needs.
    - <u>3.23.3.4</u> Proven Accepted Leading-Edge Technology: Where appropriate and properly identified, Proposers may provide a spectrum of technology solutions to complement or enhance the proposed solutions to meet NJPA Members' needs.
  - <u>3.23.4</u> If applicable, Contracts will be awarded to Proposer(s) able to deliver a proposal meeting the entire needs of NJPA and its Members within the scope of this RFP. NJPA prefers Proposers submit their complete product line of products and services described in the scope of this RFP. NJPA reserves the right to reject individual, or groupings of specific equipment/products and services proposals as a part of the award.
- 3.24 Geographic Area to be Proposed: This RFP invites proposals to provide SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES to NJPA and NJPA Members throughout the entire United States and possibly internationally. Proposers will be expected to express willingness to explore service to NJPA Members located abroad; however the lack of ability to serve Members outside of the United States will not be cause for non-award. The ability and willingness to serve Canada, for instance, will be viewed as a value-added attribute.

- <u>3.25</u> Contract Term: At NJPA's option, a Contract resulting from this RFP will become effective either on the date awarded by the NJPA Board of Directors or on the day following the expiration date of an existing NJPA procurement contract for the same or similar product/equipment and services.
  - <u>3.25.1</u> NJPA is seeking a Contract base term of four years as allowed by Minnesota Contracting Law. Full term is expected. However, one additional one-year renewal/extension may be offered by NJPA to Vendor beyond the original four year term if NJPA deems such action to be in the best interests of NJPA and its Members. NJPA reserves the right to conduct periodic business reviews throughout the term of the contract.
- <u>3.26</u> Minimum Contract Value: NJPA anticipates considerable activity resulting from this RFP and subsequent award; however, no commitment of any kind is made concerning actual quantities to be acquired. NJPA does not guarantee usage. Usage will depend on the actual needs of the NJPA Members and the value of the awarded contract.

#### 3.27 [This section is intentionally blank.]

- <u>3.28</u> Contract Availability: This Contract must be available to all current and potential NJPA Members who choose to utilize this NJPA Contract to include all governmental and public agencies, public and private primary and secondary education agencies, and all non-profit organizations nationally.
  - <u>3.28.1</u> With respect to Members within the Commonwealth of Virginia, this RFP is intended to be a "joint procurement agreement" as described in Vir. Code § 2.2-4304(A), and those Virginia Members identified in Appendix C must be allowed to use this Contract as a Joint Purchaser.
- <u>3.29</u> Proposer's Commitment Period: In order to allow NJPA the opportunity to evaluate each proposal thoroughly, NJPA requires any response to this solicitation be valid and irrevocable for ninety (90) days after the date proposals are opened.

#### F. EXPECTATIONS FOR EQUIPMENT/PRODUCTS AND SERVICES BEING PROPOSED

- 3.30 Industry Standards: Except as contained herein, the specifications or solutions for this RFP shall be those accepted guidelines set forth by the SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES industry, as they are generally understood and accepted within that industry across the nation. Submitted products/equipment, related services and accessories, and their warranties and assurances are required to meet and/or exceed all current, traditional and anticipated standards, needs, expectations, and requirements of NJPA and its Members.
  - <u>3.30.1</u> Deviations from industry standards must be identified by the Proposer and explained how, in their opinion, the equipment/products and services they propose will render equivalent functionality, coverage, performance, and/or related services. Failure to detail all such deviations may comprise sufficient grounds for rejection of the entire proposal.
  - <u>3.30.2</u> **Technical Descriptions/Specifications.** Excessive technical descriptions and specifications that unduly enlarge the proposal response may cause NJPA to reduce the evaluation points awarded on Form G. Proposers must supply sufficient information to:
    - <u>3.30.2.1</u> demonstrate the Proposer's knowledge of industry standards and Member agency needs and expectations;
    - <u>3.30.2.2</u> Identify the equipment/products and services being proposed as applicable to the needs and expectations of NJPA Member agencies; and

- <u>**3.30.2.3**</u> differentiate equipment/products and services from other industry manufacturers and providers.
- <u>3.31</u> New Current Model Equipment/Products: Proposals submitted shall be for new, current model equipment/products and services with the exception of certain close-out products allowed to be offered on the Proposer's "Hot List" described herein.
- <u>3.32</u> Compliance with laws and standards: All items supplied on this Contract shall comply with any current applicable safety or regulatory standards or codes.
- <u>3.33</u> **Delivered and operational:** Products/equipment offered herein are to be proposed based upon being delivered and operational at the NJPA Member's site. Exceptions to "delivered and operational" must be clearly disclosed in the "Total Cost of Acquisition" section of the proposal.
- <u>3.34</u> Warranty: The Proposer warrants that all products, equipment, supplies, and services delivered under this Contract shall be covered by the industry standard or better warranty. All products and equipment should carry a minimum industry standard manufacturer's warranty that includes materials and labor. The Proposer has the primary responsibility to submit product specific warranty as required and accepted by industry standards. Dealer/Distributors agree to assist the purchaser in reaching a solution in a dispute over warranty's terms with the manufacturer. Any manufacturer's warranty that is effective past the expiration of the warranty will be passed on to the NJPA member. Failure to submit a minimum warranty may result in non-award.
- <u>3.35</u> Additional Warrants: The Proposer warrants that all products/equipment and related services furnished hereunder will be free from liens and encumbrances; defects in design, materials, and workmanship; and will conform in all respects to the terms of this RFP including any specifications or standards. In addition, Proposer/Vendor warrants the products/equipment and related services are suitable for and will perform in accordance with the ordinary use for which they are intended.

#### G. SOLUTIONS-BASED SOLICITATION

- <u>3.36</u> The NJPA solicitation and contract award process is not based on detailed specifications. Instead, this RFP is a "Solutions-Based Solicitation." NJPA expects respondents to understand and anticipate the current and future needs of NJPA and its members—within the scope of this RFP—and to propose solutions that are commonly desired or required by law or industry standards. Proposal will be evaluated in part on your demonstrated ability to meet or exceed the needs and requirements of NJPA and our member agencies within the defined scope of this RFP.
- <u>3.37</u> While NJPA does not typically provide product and service specifications, the RFP may contain scope refinements and industry-specific questions. Where specific items are specified, those items should be considered the minimum required, which the proposal can exceed in order to meet Members' needs. <u>NJPA</u> may award all of the respondent's proposal or may limit the award to a subset of the proposal.

#### 3 INSTRUCTIONS FOR PREPARING YOUR PROPOSAL

#### A. INQUIRY PERIOD

<u>4.1</u> The inquiry period begins on the date of first advertisement and continues until to the Deadline for Submission." RFP packages will be distributed to potential Vendors during the inquiry period.

#### B. PRE-PROPOSAL CONFERENCE

4.2 A pre-proposal conference will be held at the date and time specified in the timeline on page one of this RFP. Conference information will be sent to all potential Proposers, and attendance is optional. The purpose of this conference is to allow potential Proposers to ask questions regarding this RFP and NJPA's

competitive contracting process. Only answers issued in writing by NJPA to questions asked before or during the pre-proposal conference are binding on the parties to an awarded contract.

#### C. IDENTIFICATION OF KEY PERSONNEL

- <u>4.3</u> Awarded Vendors will designate one senior staff member to represent the Vendor to NJPA. This contact person will correspond with members for technical assistance, questions, or concerns that may arise, including instructions regarding different contacts for different geographical areas or product lines.
- **4.4** These designated individuals should also act as the primary contact for marketing, sales, and any other area deemed essential by the Proposer and NJPA.

#### D. PROPOSER'S EXCEPTIONS TO TERMS AND CONDITIONS

- <u>4.5</u> Any exceptions, deviations, or contingencies regarding this RFP that a Proposer requests must be documented on Form C, <u>Exceptions To Proposal, Terms, Conditions And Solutions Request.</u>
- <u>4.6</u> Exceptions, deviations or contingencies requested in the Proposer's response, while possibly necessary in the view of the Proposer, may result in lower scoring or disqualification of a proposal.

#### E. PROPOSAL FORMAT

- <u>4.7</u> All Proposers must examine the entire RFP package to seek clarification of any item or requirement that may not be clear and to check all responses for accuracy before submitting a proposal.
- <u>4.8</u> All proposals must be properly labeled and sent to "The National Joint Powers Alliance, 202 12th Street NE Staples, MN 56479."
- **4.9** All proposals must be physically delivered to NJPA at the above address with all required hard copy documents and signature forms/pages inserted as loose pages at the front of the Vendor's response. The proposal must include these items.
  - <u>4.9.1</u> Hard copy original of completed, signed, and dated Forms C, D, F; hard copy of the signed signature-page only from Forms A and P from this RFP;
  - 4.9.2 Signed hard copies of all addenda issued for the RFP;
  - **4.9.3** Hard copy of Certificate of Insurance verifying the coverage identified in this RFP; and
  - 4.9.4 A complete copy of your response on a flash drive (or other approved electronic means). The electronic copy must contain completed Forms A, B, C, D, F, and P, your statement of products and pricing (including apparent discount), and all appropriate attachments. In order to ensure that your full response is evaluated, you must provide an electronic version of any material that you provide in a hard copy format.

As a public agency, NJPA's proposals, responses, and awarded contracts are a matter of public record, except for such data that is classified as nonpublic. Accordingly, public data is available for review through a properly submitted public records request. To redact nonpublic information from your proposal (under Minnesota Statute §13.37), you must make your request within thirty (30) days of the contract award or non-award date.

**4.10** All Proposal forms must be submitted in English and must be legible. All appropriate forms must be executed by an authorized signatory of the Proposer. Blue ink is preferred for signatures.

- **4.11** Proposal submissions should be submitted using the electronic forms provided. Proposers that use alternative documents are responsible for ensuring that the content is substantially similar to the NJPA form and that the document is readable by NJPA.
- <u>4.12</u> The Proposer must ensure that the proposal is in the physical possession of NJPA before the submission deadline.
  - 4.12.1 Proposals must be submitted in a sealed envelope or box properly addressed to NJPA and prominently identifying the proposal number, proposal category name, the message "Hold for Proposal Opening," and the deadline for proposal submission. NJPA is not responsible for untimely proposals. Proposals received by the deadline for proposal submission will be opened and the name of each Proposer and other appropriate information will be publicly read.
- 4.13 Proposers are responsible for checking directly with the NJPA website for any addendums to this RFP. Addendums to this RFP can change the terms and conditions of the RFP, including the proposal submission deadline.

#### F. QUESTIONS AND ANSWERS ABOUT THIS RFP

- 4.14 Upon examination of this RFP document, Proposer should promptly notify NJPA of any ambiguity, inconsistency, or error they may discover. Interpretations, corrections, and changes to this RFP will be considered by NJPA through a written addendum. Interpretations, corrections, or changes that are made in any other manner are not binding, and Proposers must not rely on them.
- 4.15 Submit all questions about this RFP, in writing, referencing SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES to Chris Robinson at NJPA 202 12th Street NE, Staples, MN 56479 or to RFP@njpacoop.org. You may also call Chris Robinson at (218) 895-4168. NJPA urges potential Proposers to communicate all concerns well in advance of the submission deadline to avoid misunderstandings. Questions received within seven (7) days before the submission deadline generally cannot be answered. NJPA may, however, field purely procedural questions, questions about NJPA-issued addenda, or questions involving a Proposer withdrawing its response before the RFP submission deadline.
- **4.16** If NPJA deems that its answer to a question has a material impact on other potential Proposers or on the RFP itself, NJPA will create an addendum to this RFP.
- <u>4.17</u> If NJPA deems that its answer to a question merely clarifies the existing terms and conditions and does not have a material impact on other potential Proposers or the RFP itself, no further documentation of that question is required.
- <u>4.18</u> Addenda are written instruments issued by NJPA that modify or interpret the RFP. All addenda issued by NJPA become a part of the RFP. Addenda will be delivered to all Potential Proposers using the same method of delivery of the original RFP material. NJPA accepts no liability in connection with the delivery of any addenda. Copies of addenda will also be made available on the NJPA website at <a href="https://www.njpacoop.org">www.njpacoop.org</a> (under "Current and Pending Solicitations") and from the NJPA offices. All Proposers must acknowledge their receipt of all addenda in their proposal response.
- **4.19** Any amendment to a submitted proposal must be in writing and must be delivered to NJPA by the RFP submission deadline.
- 4.20 through 4.21 [These sections are intentionally blank.]
- G. MODIFICATION OR WITHDRAWAL OF A SUBMITTED PROPOSAL

4.22 A submitted proposal must not be modified, withdrawn, or cancelled by the Proposer for a period of ninety (90) days following the date proposals were opened. Before the deadline for submission of proposals, any proposal submitted may be modified or withdrawn by notice to the NJPA Procurement Manager. Such notice must be submitted in writing and must include the signature of the Proposer. The notice must be delivered to NJPA before the deadline for submission of proposals and must be so worded as not to reveal the content of the original proposal. The original proposal will not be physically returned to the potential Proposer until after the official proposal opening. Withdrawn proposals may be resubmitted up to the time designated for the receipt of the proposals if they fully conform with the proposal instructions.

#### H. PROPOSAL OPENING PROCEDURE

<u>4.23</u> Sealed and properly identified responses for this RFP entitled SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES will be received by Chris Robinson, Procurement Manager, at NJPA Offices, 202 12th Street NE, Staples, MN 56479 until the deadline identified on page one of this RFP. All Proposal responses must be submitted in a sealed package. The outside of the package must plainly identify SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES and the RFP number. To avoid premature opening, the Proposer must label the Proposal response properly. NJPA documents the receipt of proposals by immediately time- and date-stamping them. At the time of the public opening, the NJPA Director of Procurement or a representative from the NJPA Proposal Evaluation Committee will read the Proposer's names aloud and will determine whether each submission has met Level-1 responsiveness.

#### I. NJPA'S RIGHTS RESERVED

- **4.24** NJPA may exercise the following rights with regard to the RFP.
  - **4.24.1** Reject any and all proposals received in response to this RFP;
  - **4.24.2** Disqualify any Proposer whose conduct or proposal fails to conform to the requirements of this RFP;
  - <u>4.24.3</u> Duplicate without limitation all materials submitted for purposes of RFP evaluation, and duplicate all public information in response to data requests regarding the proposal;
  - <u>4.24.4</u> Consider and accept for evaluation a late modification of a proposal if 1) the proposal itself was submitted on time, 2) the modifications were requested by NJPA, and 3) the modifications make the terms of the proposal more favorable to NJPA or its members;
  - **4.24.5** Waive any non-material deviations from the requirements and procedures of this RFP;
  - <u>4.24.6</u> Extend the Contract, in increments determined by NJPA, not to exceed a total Contract term of five years;
  - **4.24.7** Cancel the Request for Proposal at any time and for any reason with no cost or penalty to NJPA;
  - 4.24.8 Correct or amend the RFP at any time with no cost or penalty to NJPA. If NJPA corrects or amends any segment of the RFP after submission of proposals and before the announcement of the awarded Vendor, all proposers will be afforded a reasonable opportunity to revise their proposals in order to accommodate the RFP amendment and the new submission dates. NJPA will not be liable for any errors in the RFP or other responses related to the RFP; and
  - **4.24.9** Extend proposal due dates.

#### **PRICING**

- <u>5.1</u> NJPA requests that potential Proposers respond to this RFP only if they are able to offer a wide array of products and services at lower prices and with better value than what they would ordinarily offer to a single government agency, a school district, or a regional cooperative.
- <u>5.2</u> This RFP requests pricing for an indefinite quantity of products or related services with potential national sales distribution and service. While most RFP categories represent significant sales opportunities, NJPA makes no guarantees about the quantity of products or services that members will purchase. **The estimated annual value of this contract is \$150 Million.**

Vendors are expected to anticipate additional volume through potential government, educational, and not-for-profit agencies that would find value in a national contract awarded by NJPA.

- <u>5.3</u> Regardless of the payment method selected by NJPA or an NJPA member, the total cost associated with any purchase option of the products and services must always be disclosed in the proposal and at the time of purchase.
- <u>5.4</u> All proposers must submit "Primary Pricing" in the form of either "Line-Item Pricing," or "Percentage Discount from Catalog Pricing," or a combination of these pricing strategies. Proposers are also encouraged to offer optional pricing strategies such as "Hot List," "Sourced Products," and "Volume Discounts," as well as financing options such as leasing. All pricing documents should include a clear effective date.

#### A. LINE-ITEM PRICING

- <u>5.5</u> Line-item pricing is a pricing format in which individual products or services are offered at specific Contract prices. Products or services are individually priced and described by characteristics such as manufacture name, stock or part number, size, or functionality. This method of pricing may offer the least amount of confusion, but Proposers with a large number of items may find this method cumbersome. In these situations, a percentage discount from catalog or category pricing model may make more sense and may increase the clarity of the contract pricing format.
- <u>5.6</u> All line-item pricing items must be numbered, organized, sectioned (including SKUs, when applicable), and prepared to be easily understood by the Evaluation Committee and members.
- <u>5.7</u> Submit Line-Item Pricing items in an Excel spreadsheet format and include all appropriate identification information necessary to discern the line item from other line items in each Responder's proposal.
- <u>5.8</u> Line-item pricing must be submitted to NJPA in a searchable spreadsheet format (e.g., Microsoft<sup>®</sup> Excel<sup>®</sup>) in order to facilitate quickly finding any particular item of interest. For that reason, Proposers are responsible for providing the appropriate product and service identification information along with the pricing information that is typically found on an invoice or price quote for such product or services.
- <u>5.9</u> All products or services typically appearing on an invoice or price quote must be individually priced and identified on the line-item price sheet, including any and all ancillary costs.
- <u>5.10</u> Proposers should provide both a published "List Price" as well as a "Proposed Contract Price" in their pricing matrix. Published List Price will be the standard "quantity of one" price currently available to government and educational customers, excluding cooperative and volume discounts.

#### B. PERCENTAGE DISCOUNT FROM CATALOG OR CATEGORY

<u>5.11</u> This pricing model involves a specific percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services being proposed.

- <u>5.12</u> Individualized percentage discounts can be applied to any number of defined product groupings.
- <u>5.13</u> A percentage discount from MSRP may be applied to all elements identified in MSRP, including all manufacturer options applicable to the products or services.
- <u>5.14</u> When a Proposer elects to use "Percentage Discount from Catalog or Category," Proposer will be responsible for providing and maintaining current published MSRP with NJPA, and this pricing must be included in its proposal and provided throughout the term of any Contract resulting from this RFP.

#### C. COST PLUS A PERCENTAGE OF COST

<u>5.15</u> "Cost plus a percentage of cost" as a primary pricing mechanism is not desirable. It is, however, acceptable for pricing sourced goods or services.

#### D. HOT LIST PRICING

- <u>5.16</u> Where applicable, a Vendor may opt to offer a specific selection of products or services, defined as "Hot List" pricing, at greater discounts than those listed in the standard Contract pricing. All product and service pricing, including the Hot List Pricing, must be submitted electronically in a format that is acceptable to NJPA. Hot List pricing must be submitted in a line-item format. Products and services may be added or removed from the Hot List at any time through an NJPA Price and Product Change Form.
- <u>5.17</u> Hot List program and pricing may also be used to discount and liquidate close-out and discontinued products and services as long as those close-out and discontinued items are clearly labeled as such. Current ordering process and administrative fees apply. This option must be published and made available to all NJPA Members.

#### E. CEILING PRICE

<u>5.18</u> Proposal pricing is to be established as a ceiling price. At no time may the proposed products or services be offered under this Contract at prices above this ceiling price without a specific request and approval by NJPA. Contract prices may be reduced at any time, for example, to reflect volume discounts or to meet the needs of an NJPA Member.

#### **5.19** [This section is intentionally blank.]

#### F. VOLUME PRICE DISCOUNTS / ADDITIONAL QUANTITIES

#### 5.20 through 5.23 [These sections are intentionally blank.]

#### G. TOTAL COST OF ACQUISITION

5.24 The Total Cost of Acquisition for the equipment/products and related services being proposed, including those payable by NJPA Members to either the Proposer or a third party, is the cost of the proposed equipment/products product/equipment and related services delivered and operational for its intended purpose in the end-user's location. For example, if you are proposing equipment/products FOB Proposer's dock, your proposal should reflect that the contract pricing does not provide for delivery beyond Proposer's dock, nor any set-up activities or costs associated with those delivery or set-up activities. Any additional costs for delivery and set-up should be clearly disclosed. In contrast, a proposal could state that there are no additional costs of acquisition if the product is delivered to and operational at the end-user's location.

#### H. SOURCED GOOD or OPEN MARKET ITEM

<u>5.25</u> A Sourced Good or an Open Market Item is a product that a member wants to buy under contract that is not currently available under the Vendor's NJPA contract. This method of procurement can be satisfied

through a contract sourcing process. Sourcing options serve to provide a more complete contract solution to meet our members' needs. Sourced items are generally deemed incidental to the total transaction or purchase of contract items.

- <u>5.26</u> NJPA or NJPA Members may request products, equipment, and related services that are within the related scope of this RFP, even if they are not included in an awarded Vendor's line-item price list or catalog. These items are known as Sourced Goods or Open Market Items.
- <u>5.27</u> An awarded Vendor may source such items to the extent that the items are identified as "Sourced Products/Equipment" or "Open Market Items" on any quotation issued in reference to an NJPA awarded contract, and that this information is provided to either NJPA or an NJPA Member. NJPA is not responsible for determining whether a Sourced Good is an incidental portion of the overall purchase or whether a Member is able to consider a Sourced Good a purchase under an NJPA contract.
- <u>5.28</u> "Cost plus a percentage" pricing is an acceptable option in pricing of Sourced Goods.

#### I. PRODUCT & PRICE CHANGES

- <u>5.29</u> Awarded Vendors may request product or service changes, additions, or deletions at any time throughout the contract term. All requests must be made in written format by completing the NJPA Price and Product Change Request Form (located at the end of this RFP and on the NJPA website), signed by an authorized Vendor representative. All changes are subject to review and approval by NJPA. Submit your requests through email to your assigned Contract Manager and to PandP@njpacoop.org.
- <u>5.30</u> NJPA will determine whether the request is both within the scope of the original RFP and in the best interests of NJPA and NJPA Members. Approved Price and Product Change Request Forms will be returned to the Vendor contact through email.
- <u>5.31</u> The Vendor must 1) complete this change request form and individually list or attach all items subject to change, 2) provide a sufficiently detailed explanation and documentation for the change, and 3) include a compete restatement of pricing document in appropriate format (preferably Excel). The pricing document must identify all products and services being offered and must conform to the following NJPA product and price change naming convention: (Vendor Name) (NJPA Contract #) (effective pricing date); for example, "COMPANY 012411-CPY effective 02-12-2016."
- 5.32 The new pricing restatement must include all products and services offered, even for those items whose pricing remains unchanged, and must include a new effective date on the pricing documents. This requirement reduces confusion by providing a single, current pricing sheet for each vendor and creates a historical record of pricing.
- 5.33 ADDITIONS. New products and related services may be added to a Contract resulting from this RFP at any time during that Contract term to the extent that those products and related services are within the scope of this RFP. Allowable new products and related services generally include updated models of products and enhanced services that reflect new technology and improved functionality.
- <u>5.34</u> DELETIONS. New products and related services may be deleted from a contract if an item is no longer available.
- <u>5.35</u> PRICE CHANGES. A Vendor may request pricing changes by providing reasonable justification for the change. For example, a request for a 3% increase in a product line that relies heavily on petroleum products may be reasonable if the raw cost of required petroleum products has increased substantially. Conversely, a request for a 3% increase in prices based only on a 3% increase in a cost-of-living index may be considered unreasonable. Although NJPA is sensitive to the possibility of fluctuations in raw material costs, prospective Vendors should make every reasonable attempt to account for normal cost changes by proposing pricing that will be effective throughout the duration of the four-year Contract.

<u>5.35.1</u> *Price decreases:* NJPA expects Vendors to propose their very best prices and anticipates price reductions that are due to advancement in technology and marketplace efficiencies.

<u>5.35.2</u> *Price increases:* A Vendor must include reasonable documentation for price-increase requests, along with both current and proposed pricing. Appropriate documentation should be attached to the Price and Product Change Request Form, including letters from suppliers announcing price increases. Price increases must not exceed the industry standard.

#### 5.36 through 5.37 [These sections are intentionally blank.]

<u>5.38</u> Proposers representing multiple manufacturers, or carrying multiple related product lines may also request the addition of new manufacturers or product lines to their Contract to the extent they remain within the scope of this RFP.

#### 5.39 through 5.43 [These sections are intentionally blank.]

#### K. SALES TAX

<u>5.44</u> Sales and other taxes should not be included in the prices quoted. The Vendor will charge state and local sales and other applicable taxes on items for which a valid tax-exemption certification has not been provided. Each NJPA Member is responsible for providing verification of tax-exempt status to the Vendor. When ordering, NJPA Members must indicate that they are tax-exempt entities. Except as set forth herein, no party is responsible for taxes imposed on another party as a result of or arising from the transactions under a Contract resulting from this RFP.

#### L. SHIPPING

<u>5.45</u> Shipping costs can constitute a significant portion of the overall cost of procurement. Consequently, significant weight will be given to the quality of a prospective Vendor's shipping program. Shipping charges should reasonably reflect the actual cost of shipping. NJPA understands that Vendors may use other shipping cost methods for simplicity or for transparency. But to the extent that shipping costs are determined to disproportionately increase a Vendor's profit, NJPA may reduce the points awarded in the "Pricing" criteria.

#### 5.46 through 5.47 [These sections are intentionally blank.]

<u>5.48</u> All shipping and restocking fees must be identified in the price program. Certain industries providing made-to-order products may not allow returns. Proposals will be evaluated not only on the actual costs of shipping, but on the relative flexibility extended to NJPA Members relating to restocking fees, shipping errors, customized shipping requirements, the process for rejecting damaged or delayed shipments, and similar subjects.

#### 5.49 through 5.50 [These sections are intentionally blank.]

<u>5.51</u> Delivered products must be properly packaged. Damaged products may be rejected. If the damage is not readily apparent at the time of delivery, the Vendor must permit the products to be returned within a reasonable time at no cost to NJPA or NJPA Member. NJPA and NJPA Members reserve the right to inspect the products at a reasonable time subsequent to delivery where circumstances or conditions prevent effective inspection of the products at the time of delivery.

<u>5.52</u> The Vendor must deliver Contract-conforming products in each shipment and may not substitute products without the express approval from NJPA or the NJPA Member.

<u>5.53</u> NJPA reserves the right to declare a breach of Contract if the Vendor intentionally delivers substandard or inferior products that are not under Contract and described in its paper or electronic price lists or sourced upon request of any Member under this Contract. In the event of the delivery of nonconforming products, the NJPA Member will notify the Vendor as soon as possible and the Vendor will replace nonconforming products with conforming products that are acceptable to the NJPA member.

<u>5.54</u> Throughout the term of the Contract, Proposer agrees to pay for return shipment on products that arrive in a defective or inoperable condition. Proposer must arrange for the return shipment of the damaged products.

#### **<u>5</u> EVALUATION OF PROPOSALS**

#### A. PROPOSAL EVALUATION PROCESS

<u>6.1</u> The NJPA proposal evaluation committee will evaluate proposals received based on a 1,000 point evaluation system. The committee establishes both the evaluation criteria and designates the relative weight of each criterion by assigning possible scores for each category on Form G of this RFP. The committee may adjust the relative weight of the criteria for each RFP. (For example, if the "Warranty" criterion does not apply to a particular RFP, the points normally awarded under "Warranty" may be used to increase the number of potential points in another evaluation category or categories.) The "Pricing" criterion will contain at least a plurality of points for every RFP.

<u>6.2</u> NJPA uses a scoring system that gives primary importance to "Pricing." But pricing includes more than just the absolute lowest initial cost of purchasing, for example, a particular product. Other considerations include the total cost of the acquisition and whether the Proposer's offering represents the best value. The evaluation committee may consider such factors as life-cycle costs, total cost of ownership, quality, and the suitability of an offering in meeting NJPA Members' needs. Pricing points may be awarded based on pricing clarity and ease of use. NJPA may also award points based on whether a response contains exceptions, exclusions, or limitations of liabilities.

<u>6.3</u> The NJPA Board of Directors will consider making awards to the selected Proposer(s) based on the recommendations of the proposal evaluation committee. To qualify for the final evaluation, a Proposer must have been deemed responsive as a result of the criteria set forth under "Proposer Responsiveness," found just below.

#### **B. PROPOSER RESPONSIVENESS**

<u>6.4</u> All responses are evaluated for Level-One and Level-Two Responsiveness. If a response does not substantially conform to substantially all of the terms and conditions in the solicitation, or if it requires unreasonable exceptions, it may be considered nonresponsive.

<u>6.5</u> All proposals must contain suitable responses to the questions in the proposal forms. The following requirements must be satisfied in order to meet Level-One Responsiveness, which is typically ascertained on the proposal opening date. If these standards are not met, your response may be disqualified as nonresponsive.

**<u>6.6</u>** Level-One Responsiveness means that the response

- **6.6.1** is received before the deadline for submission or it will be returned unopened;
- <u>6.6.2</u> is properly addressed and identified as a sealed proposal with a specific RFP number and an opening date and time;

- <u>6.6.3</u> contains a pricing document (with apparent discounts) and all other forms fully completed, even if "not applicable" is the answer;
- **6.6.4** includes the original (hard copy) completed, dated, and signed RFP forms C, D, and F. In addition, the response must include the hard-copy signed signature page only from RFP Forms A and P and, if applicable, all signed addenda that have been issued in relation to this RFP;
- 6.6.5 contains an electronic (CD, flash drive, or other suitable) copy of the entire response; and

<u>6.7</u> Level-Two Responsiveness (including whether the response is within the RFP's scope) is determined while evaluating the remaining items listed under Proposal Evaluation Criteria below. These items are not arranged in order of importance. Each item draws from multiple questions, and a Proposer's responses may affect scoring in multiple evaluation criteria. For example, the answers to Industry-Specific Questions may help determine scoring relative to a Proposer's marketplace success, ability to sell and service nationwide, and financial strength. Any questions not answered without an explanation will likely result in a loss of points and may lead to a nonaward if the proposal evaluation committee cannot effectively review your response.

#### C. PROPOSAL EVALUATION CRITERIA

**6.8** Forms A and P include a series of questions that address the following categories:

- **<u>6.8.1</u>** Company Information and Financial Strength
- **<u>6.8.2</u>** Industry Requirements and Marketplace Success
- <u>**6.8.3**</u> Ability to Sell and Deliver Service Nationwide
- **6.8.4** Marketing Plan
- **6.8.5** Other Cooperative Procurement Contracts
- **6.8.6** Value-Added Attributes
- **6.8.7** Payment Terms and Financing Options
- 6.8.8 Warranty
- **6.8.9** Equipment/Products/Services
- **6.8.10** Pricing and Delivery
- **<u>6.8.11</u>** Industry-Specific Questions

#### 6.9 [This section is intentionally blank.]

#### D. OTHER CONSIDERATIONS

<u>6.10</u> In evaluating RFP responses, NJPA has no obligation to consider information that is not provided in the Proposer's response. NJPA may, however, consider additional information outside the Proposer's response. This research may include such sources as the Proposer's website, industry publications, listed references, and user interviews.

6.11 NJPA may organize RFP responses into separate classes or subcategories, depending on the range of responses. For example, NJPA might receive numerous submissions for "Widgets and Related Products and Services." NJPA may organize these responses into subcategories, such as manufacturers of fully operational Widgets, manufacturers of component parts for Widgets, and providers of parts and service for Widgets. NJPA reserves the right to award Proposers in some or all of such subcategories without regard to the evaluation score given to Proposers in another subcategory. This specifically allows NJPA to award

Vendors that might not have, for instance, the breadth of products of Proposers in another subcategory, but that nonetheless meet a substantial and articulated need of NJPA Members.

#### **6.12** [This section is intentionally blank.]

<u>6.13</u> NJPA reserves the right to request and test equipment/products and related services and to seek clarification from Proposers. Before the Contract award, the Proposer must furnish the requested information within three (3) days (or within another agreed-to time frame) or provide an explanation for the delay along with a requested time frame for providing the requested information. Proposers must make reasonable efforts to supply test products promptly. All Proposer products remain the property of the Proposer, and NJPA will return such products after the evaluation process. NJPA may make provisional contract awards, subject to a Proposer's proper response to a request for information or products.

<u>6.14</u> A Proposer's past performance under previously awarded contracts to schools, governmental agencies, and not-for-profit entities is relevant in evaluating a Proposer's current response. Past performance includes the Proposer's record of conforming to published specifications and to standards of good workmanship, as well as the Proposer's history for reasonable and cooperative behavior and for commitment to Member satisfaction. Incumbency as an awarded Vendor does not, by itself, merit positive consideration for a future Contract award.

**6.15** NJPA reserves the right to reject any or all proposals.

#### E. COST COMPARISON

<u>6.16</u> NJPA may use a variety of evaluation methods, including cost comparisons of specific products. NJPA reserves the right to use this process when the proposal evaluation committee determines that this will help to make a final determination.

<u>6.17</u> This direct cost comparison process will award points for being low to high Proposer for each cost evaluation item selected. A "Market Basket" of identical (or substantially similar) equipment/products and related services may be selected by the proposal evaluation committee, and the unit cost will be used as a basis for determining the point value. NJPA will select the "Market Basket" from all appropriate product categories as determined by NJPA.

#### F. MARKETING PLAN

<u>6.18</u> A Proposer's marketing plan is a critical component of the RFP response. An awarded Vendor's sales force will likely be the primary source of communication with NJPA Members and will directly affect the contract's success. Marketing success depends on communicating the contract's value, knowing the contract thoroughly, and communicating the proper use of contracted products and services to the end user. Much of the success and sales reward is a direct result of the commitment to the contract by the awarded Vendor's sales teams. NJPA reserves the right to deem a Proposer Level-Two nonresponsive or not to award a contract based on an unacceptable or incomplete marketing plan.

**6.19** NJPA marketing expectations include the following components.

6.19.1 An awarded Vendor must demonstrate the ability to deploy a national sales force or dealer network. The best RFP responses demonstrate the ability to sell, deliver, and service products through acceptable distribution channels to NJPA members in all 50 states. Proposers' responses should fully demonstrate their sales and service capabilities, should outline their national sales force network (both numerically geographically), and should describe their method of distribution of the offered products and related services. Service may be independent of the product sales pricing, but NJPA encourages related services to be a part of Proposers' response. Despite its preference for awarding contracts to Vendors that demonstrate nationwide sales and service, NJPA reserves the right to award contracts that meet specific Member needs locally or regionally.

- <u>6.19.2</u> Proposers are invited to demonstrate their ability to successfully market, promote, and communicate the benefits of an NJPA contract to current and potential Members nationwide. NJPA desires a marketing plan that communicates the value of the contract to as many Members as possible.
- <u>6.19.3</u> Proposers are expected to be receptive to NJPA trainings. Awarded Vendors must provide an appropriate training venue for both management and the sales force. NJPA commits to providing training on all aspects of communicating the value of the awarded contract, including the authority of NJPA to offer the contract to its Members, the value and utility the contract delivers to NJPA Members, the scope of NJPA Membership, the authority of Members to use NJPA procurement contracts, the preferred marketing and sales methods, and the successful use of specific business sector strategies.
- <u>6.19.4</u> Awarded Vendors are expected to demonstrate a commitment to fully embrace the NJPA contract. Proposers should identify both the appropriate levels of sales management and sales force that will need to understand the value of the NJPA contract, as well as the internal procedures needed to deliver the appropriate messaging to NJPA Members. NJPA will provide a general schedule and a variety of methods describing when and how those individuals should be trained.
- <u>6.19.5</u> Proposers should outline their proposed involvement in promoting an NJPA contract through applicable industry trade show exhibits and related customer meetings. Proposers are encouraged to consider participation with NJPA at NJPA-endorsed national trade shows.
- <u>6.19.6</u> Proposers must exhibit the willingness and ability to actively market and develop contract-specific marketing materials including the following items.
  - <u>6.19.6.1</u> Complete Marketing Plan. Proposers must submit a marketing plan outlining how they will launch the NJPA contract to current and potential NJPA Members. NJPA requires awarded Vendors to embrace and actively promote the contract in cooperation with the NJPA.
  - <u>6.19.6.2</u> Printed Marketing Materials. Awarded Vendors will produce and maintain full color print advertisements in camera-ready electronic format, including company logos and contact information to be used in the NJPA directory and other approved marketing publications.
  - <u>6.19.6.3</u> Contract announcements and advertisements. Proposers should outline in the marketing plan their anticipated contract announcements, advertisements in industry periodicals, and other direct or indirect marketing activities promoting the awarded NJPA contract.
  - <u>6.19.6.4</u> **Proposer's Website.** Proposers should identify how an awarded Contract will be displayed and linked on the Proposer's website. An online shopping experience for NJPA Members is desired whenever possible.
- <u>6.19.7</u> An NJPA Vendor contract launch will be scheduled during a reasonable time frame after the award and held at the NJPA office in Staples, MN unless the Vendor and NJPA agree to a different location.
- <u>6.20</u> Proposer shall identify their commitment to develop a sales/communication process to facilitate NJPA membership and establish status of current and potential agencies/members. Proposer should further express their commitment to capturing sufficient member information as is deemed necessary by NJPA.

#### G. CERTIFICATE OF INSURANCE

<u>6.21</u> Proposers must provide evidence of liability insurance coverage identified below in the form of a Certificate of Insurance (COI) or an ACORD binder form with their proposal. Upon an award issued under this RFP and before the execution of any commerce relating to such award, the awarded Vendor must provide verification, in the form of a Certificate of Insurance, identifying the coverage required below and identifying NJPA as a "Certificate Holder." The Vendor must maintain such insurance coverage at its own expense throughout the term of any contract resulting from this solicitation.

6.22 Any exceptions or assumptions to the insurance requirements must be identified on Form C of this RFP. Exceptions and assumptions will be considered as part of the evaluation process. Any exceptions or assumptions that Proposers submit must be specific. If a Proposer does not include specific exceptions or assumptions when submitting the proposal, NJPA will typically not consider any additional exceptions or assumptions during the evaluation process. Upon contract award, the awarded Vendor must provide the Certificate of Insurance identifying the coverage as specified.

<u>6.23</u> Insurance Liability Limits. The awarded Vendor must maintain, for the duration of its contract, \$1.5 million in general liability insurance coverage or general liability insurance in conjunction with an umbrella for a total combined coverage of \$1.5 million. Work on the Contract will not begin until after the awarded Vendor has submitted acceptable evidence of the required insurance coverage. Failure to maintain any required insurance coverage or an acceptable alternative method of insurance will be deemed a breach of contract.

<u>6.23.1</u> Minimum Scope and Limits of Insurance. An awarded Vendor must provide coverage with limits of liability not less than those stated below. An excess liability policy or umbrella liability policy may be used to meet the minimum liability requirements provided that the coverage is written on a "following form" basis.

#### **<u>6.23.1.1</u>** Commercial General Liability—Occurrence Form

Policy shall include bodily injury, property damage and broad form contractual liability and XCU coverage.

#### **6.23.1.2** Each Occurrence

\$1,500,000

<u>6.24</u> Insurance Requirements: The limits listed in this RFP are minimum requirements for this Contract and in no way limit any indemnity covenants contained in this Contract. NJPA does not warrant that the minimum limits contained herein are sufficient to protect the Vendor from liabilities that might arise out of the performance of the work under this Contract by the Vendor, its agents, representatives, employees, or subcontractors, and the Vendor is free to purchase additional insurance as may be determined necessary.

<u>6.25</u> Acceptability of Insurers: Insurance is to be placed with insurers duly licensed or authorized to do business in the State of Minnesota and with an "A.M. Best" rating of not less than A-VII. NJPA does not warrant that the above required minimum insurer rating is sufficient to protect the Vendor from potential insurer solvency.

<u>6.26</u> Subcontractors: Vendors' certificate(s) must include all subcontractors as additional insureds under its policies, or the Vendor must furnish to NJPA separate certificates for each subcontractor. All coverage for subcontractors are be subject to the minimum requirements identified above.

#### H. ORDER PROCESS AND/OR FUNDS FLOW

<u>6.27</u> NJPA Members typically issue a purchase order directly to a Vendor under a Contract resulting from this RFP. Alternatively, a separate contract may be created to facilitate acquiring products or services offered in response to this RFP. Nothing in this Contract restricts the Member and Vendor from agreeing

to add terms or conditions to a purchase order or a separate contract provided that such terms or conditions must not be less favorable to NJPA's Members.

#### 6.28 [This section is intentionally blank.]

#### I. ADMINISTRATIVE FEES

- <u>6.29</u> Vendors will pay to NJPA an administrative fee in exchange for NJPA facilitating this Contract with its current and potential Members. NJPA may grant a conditional contract award to a Proposer if the proposed administrative fee is unclear, inadequate, or unduly burdensome for NJPA to administer. Sales under this Contract should not be processed until the parties resolve the administrative fee issue.
  - <u>6.29.1</u> The administrative fee is typically calculated as a percentage of the dollar volume of all products and services by NJPA Members under this Contract, including anything represented to NJPA Members as falling under this Contract.
  - <u>6.29.2</u> The administrative fee is included in, and not added to, the pricing included in Proposer's response to the RFP. Awarded Vendors must not charge NJPA Members more that permitted in the then current price list in order to offset the administrative fee.
  - <u>6.29.3</u> The administrative fee is designed to cover the costs of NJPA's involvement in contract management, facilitating marketing efforts, Vendor training, and any order processing tasks relating to the Contract. Administrative fees may also be used for other purposes as allowed by Minnesota law.
  - <u>6.29.4</u> The typical administrative fee under this Contract is two percent (2%). While NJPA does not dictate the particular fee percentage, we require that the Proposer articulate a specific fee in its response. For example, merely stating that "we agree to pay an administrative fee" is considered nonresponsive. NPJA acknowledges that the administrative fee percentage may differ between vendors, industries, and responses.
  - <u>6.29.5</u> NJPA awarded Vendors are responsible for paying the administrative fee at least quarterly and for generating all related reporting. Vendors agree to cooperate with NJPA in auditing these reports to ensure that the administrative fee is paid on all items purchased under the Contract.

#### 6.30 through 6.32 [This section is intentionally blank.]

#### J. VALUE-ADDED ATTRIBUTES

- <u>6.33</u> **Desirability of Value-Added Attributes:** Value-added attributes in an RFP response will be given positive consideration in NJPA's evaluation process. Such attributes may increase the benefit of a product or service by improving functionality, performance, maintenance, manufacturing, delivery, energy efficiency, ordering, or other items while remaining within the scope of this RFP.
- <u>6.34</u> Women and Minority Business Enterprise (WMBE), Small Business, and Other Favored Businesses: Some NJPA Members give formal preference to certain types of vendors or contractors. Proposers should document WMBE (or other) status for both their organization and for any affiliates (e.g., supplier networks) involved in fulfilling the terms of this RFP. The ability of a Proposer to provide preferred business entity "credits" to NJPA and NJPA Members under a Contract will be evaluated positively by NJPA and reflected in the "value added" area of the evaluation.
- <u>6.35</u> Environmentally Preferred Purchasing Opportunities: Many NJPA Members consider the environmental impact of the products and services they purchase. "Green" characteristics demonstrated by Proposers will be evaluated positively by NJPA and reflected in the "value added" area of the evaluation. Please identify any green characteristics of any offering in your proposal and identify the sanctioning body

determining that characteristic. Where appropriate, please indicate which products have been certified as green and by which certifying agency.

<u>6.36</u> Online Requisitioning Systems: When applicable, online requisitioning systems will be viewed as a value-added characteristic. Proposers should demonstrate how their system makes online ordering easier for NJPA Members, including how Members could integrate their current e-Procurement or enterprise resource planning (ERP) systems into the Proposer's ordering process.

<u>6.37</u> **Financing:** The ability of the Proposer to provide financing solutions to Members for the products and services being proposed will be viewed as a value-added attribute.

<u>**6.38**</u> **Technology**: Technological advances that appreciably improve the proposed products or services will be considered value-added attributes.

#### K. WAIVER OF FORMALITIES

<u>6.39</u> NJPA reserves the right to waive minor formalities (or to accept minor irregularities) in any proposal, when it determines that considering the proposal may be in the best interest of its Members.

#### **7 POST-AWARD OPERATING ISSUES**

#### A. SUBSEQUENT AGREEMENTS

<u>7.1</u> **Purchase Order.** Purchase orders for products and services may be executed between NJPA Members and the awarded Vendor (or Vendor's sub-contractors) under this Contract. NJPA Members and Vendors must indicate on the face of such purchase orders that "This purchase order is issued under NJPA contract #XXXXXX" (insert the relevant contract number). Purchase order flow and procedure will be developed jointly between NJPA and an awarded Vendor after an award is made.

<u>7.2</u> Governing Law. Purchase orders must be construed in accordance with, and governed by, the laws of a competent jurisdiction with respect to the Member. (See also Section 8.5 of this RFP.) All provisions required by law to be included in the purchase order should be read and enforced as if they were included. If through mistake or otherwise any such provision is not included, then upon application of either party the Contract shall be physically amended to make such inclusion or correction. The venue for any litigation arising out of disputes related to purchase order will be a court of competent jurisdiction with respect to the Member.

7.3 Additional Terms and Conditions. Additional terms and conditions to a purchase order may be proposed by NJPA, NJPA Members, or Vendors. Acceptance of these additional terms and conditions is optional to all parties to the purchase order. One purpose of these additional terms and conditions is to address job- or industry-specific requirements of law such as prevailing wage legislation. Additional terms and conditions may also include specific local policy requirements and standard business practices of the issuing Member or the Vendor. Such additional terms and conditions are not considered valid to the extent that they interfere with the general purpose, intent, or currently established terms and conditions contain in this RFP document. For example, a Vendor and Member may agree to add a "net 30" payment requirement to the purchase order instead of applying a "net 10" requirement. But the added terms and conditions must not be less favorable to the Member unless NJPA, the Member, and the Vendor agree to a Contract amendment or similar modification.

<u>7.4</u> Specialized Service Requirements. In the event that the NJPA Member desires service requirements or specialized performance requirements (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements) not addressed in the Contract resulting from this RFP, the NJPA Member and the Vendor may enter into a separate, standalone agreement, apart from a Contract resulting from this RFP. Any proposed service requirements or specialized performance requirements require pre-approval by the Vendor. Any separate agreement developed to address these

specialized service or performance requirements is exclusively between the NJPA Member and Vendor. NJPA, its agents, and employees shall not be made a party to any claim for breach of such agreement. Product sourcing is not considered a service. NJPA Members will need to conduct procurements for any specialized services not identified as a part of or within the scope of the awarded Contract.

<u>7.5</u> **Performance Bond.** At the request of the Member, a Vendor will provide all performance bonds typically and customarily required in their industry. These bonds will be issued pursuant to the requirements of purchase orders for products and services. If a purchase order is cancelled for lack of a required performance bond by the member agency, NJPA recommends that the current pending purchase order be canceled. Each Member has the final decision on purchase order continuation. Any performance bonding required by the Member, the Member's state laws, or by local policy is to be mutually agreed upon and secured between the Vendor and the Member.

**7.6 Asset Management Contracts:** Asset Management-type Contracts can be initiated under a Contract resulting from this RFP at any time during the term of this Contract. Such a contract could involve, for example, picking up, storing, repairing, inventorying, salvaging, and delivery products falling within the scope of this Contract. The intention in using Asset Management Contracts is to promote the long-term efficiency of NJPA's contracts by (among other things) extending the use and re-use of products. Asset Management Contracts cannot be created under this Contract unless they are executed within the authorized term of a Contract resulting from this RFP. The actual term of the Asset Management Contract may, however, extend beyond the expiration date of this Contract.

#### B. NJPA MEMBER SIGN-UP PROCEDURE

<u>7.7</u> Awarded Vendors are responsible for familiarizing their sales and service forces with the various forms of NJPA membership documentation and will encourage and assist potential Members in establishing membership with NJPA. NJPA membership is available at no cost, obligation, or liability to the Member or the Vendor.

#### C. REPORTING OF SALES ACTIVITY

<u>7.8</u> Awarded Vendors must report at least quarterly the total gross dollar volume of all products and services purchased by NJPA Members as it applies to this RFP and Contract. This report must include the name and address of the purchasing agency, Member number, amount of purchase, and a description of the items purchased.

<u>7.8.1</u> **Zero sales reports**: Awarded Vendors must provide a quarterly Contract sales report regardless of the amount of sales.

#### D. AUDITS

7.9 NJPA relies substantially on the reasonable auditing efforts of both Members and awarded Vendors to ensure that Members are obtaining the products, services, pricing, and other benefits under all NJPA contracts. Nonetheless, the Vendor must retain and make available to NJPA all order and invoicing documentation related to purchases that Members make from the Vendor under the awarded Contract. NJPA must not request such information more than once per calendar year, and NJPA must make such requests in writing with at least fourteen (14) days' notice. NJPA may employ an independent auditor at its own expense or conduct an audit on its own. In either event, the Vendor agrees to cooperate fully with NJPA or its agents in order to ensure compliance with this Contract.

#### E. HUB PARTNER

7.10 Hub Partner: NJPA Members may request special services through a "Hub Partner" for the purpose of complying with a law, regulation, or rule that an NJPA Member deems to apply in its jurisdiction. Hub

Partners may bring value to the proposed transactions through consultancy, through qualifying for disadvantaged business entity credits, or through other means.

7.11 **Hub Partner Fees:** NJPA Members are responsible for any transaction fees, costs, or expenses that arise under this Contract for special service provided by the Hub Partner. The fees, costs, or expenses levied by the Hub Vendor must be clearly itemized in the transaction documentation. To the extent that the Vendor stands in the chain of title during a transaction resulting from this RFP, the documentation must clearly indicate that the transaction is "Executed for the Benefit of [NJPA Member name]."

#### F. TRADE-INS

<u>7.12</u> The value in US Dollars for Trade-ins will be negotiated between NJPA or an NJPA Member, and an Awarded Vendor. That identified "Trade-In" value shall be viewed as a down payment and credited in full against the NJPA purchase price identified in a purchase order issued pursuant to any Awarded NJPA procurement contract. The full value of the trade-in will be consideration.

#### G. OUT OF STOCK NOTIFICATION

<u>7.13</u> The Vendor must immediately notify NJPA Members when they order an out-of-stock item. The Vendor must also tell the Member when the item will be available and whether there are equivalent substitutes. The Member must have the option of accepting the suggested substitute or canceling the item from the order. Under no circumstance may the Vendor make unauthorized substitutions. Unfilled or substituted items must be indicated on the packing list.

#### H. CONTRACT TERMINATION FOR CAUSE AND WITHOUT CAUSE

- <u>7.14</u> NJPA reserves the right to cancel all or any part of this Contract if the Vendor fails to fulfill any material obligation, term, or condition as described in the following procedure. Before any such termination for cause, the NJPA will provide written notice to the Vendor, an opportunity to respond, and a reasonable opportunity to cure the breach. The following are some examples of material breaches.
  - <u>7.14.1</u> The Vendor provides products or services that do not meet reasonable quality standards and that are not remedied under the warranty;
  - <u>7.14.2</u> The Vendor fails to ship the products or to provide the services within a reasonable amount of time:
  - <u>7.14.3</u> NJPA reasonably believes that the Vendor will not or cannot perform to the requirements or expectations of the Contract, NJPA issues a request for assurance, and the Vendor fails to respond;
  - 7.14.4 The Vendor fails to fulfill any of the material terms and conditions of the Contract;
  - <u>7.14.5</u> The Vendor fails to follow the established procedure for purchase orders, invoices, or receipt of funds as established by NJPA and the Vendor;
  - 7.14.6 The Vendor fails to properly report quarterly sales;
  - <u>7.14.7</u> The Vendor fails to actively market this Contract within the guidelines provided in this RFP and defined in the NJPA contract launch.
- 7.15 Upon receipt of the written notice of breach, the Vendor will have ten (10) business days to provide a satisfactory response to NJPA. If the Vendor fails to reasonably address all issues in the written notice, NJPA may terminate the Contract immediately. If NJPA allows the Vendor more time to remedy the breach, such forbearance does not limit NJPA's authority to immediately terminate the Contract for continued

breaches for which notice was given to the Vendor. Termination of the Contract for cause does not relieve either party of the financial, product, or service obligations incurred before the termination.

- 7.16 NJPA may terminate the Contract if the Vendor files for bankruptcy protection or is acquired by an independent third party. The Vendor must disclose to NJPA any litigation, bankruptcy, or suspensions/disbarments that occur during the Contract period. Failure to disclose such information authorizes NJPA to immediately terminate the Contract.
- <u>7.17</u> NJPA may terminate the Contract without cause by giving the Vendor sixty (60) days' written notice of termination. Termination of the Contract without cause does not relieve either party of the financial, product, or service obligations incurred before the termination.
- <u>7.18</u> NJPA may immediately terminate any Contract without further obligation if any NJPA employee significantly involved in initiating, negotiating, securing, drafting, or creating the Contract on behalf of NJPA has colluded with any Proposer for personal gain. NJPA may also immediately cancel a Contract if it finds that gratuities, in the form of entertainment, gifts or otherwise, were offered or given by the Vendor or any agent or representative of the Vendor, to any employee of NJPA. Such terminations are effective upon written notice from NJPA or at a later date designated in the notice. Termination of the Contract does not relieve either party of the financial, product, or service obligations incurred before the termination.

#### 8 GENERAL TERMS AND CONDITIONS

#### **8.** ADVERTISING A CONTRACT RESULTING FROM THIS RFP

**<u>8.1</u>** Proposer/Vendor must not advertise or publish information concerning this Contract before the award is announced by NJPA. Once the award is made, a Vendor is expected to advertise the awarded Contract to both current and potential NJPA Members.

#### B. APPLICABLE LAW

#### **8.2** [This section is intentionally blank.]

- **8.3** NJPA Compliance with Minnesota Procurement Law: NJPA has designed its procurement process to comply with best practices in the State of Minnesota. NJPA's solicitation methods are also created to comply with many of the various requirements that our Members must satisfy in their own procurement processes. But these requirements may differ considerably and may change from time to time. So each NJPA Member must make its own determination whether NJPA's solicitation process satisfies the procurement rules in the Member's jurisdiction.
- <u>8.4</u> Governing law with respect to delivery and acceptance: All applicable portions of the Minnesota Uniform Commercial Code, all other applicable Minnesota laws, and the applicable laws and rules of delivery and inspection of the Federal Acquisition Regulations (FAR) laws will govern NJPA contracts resulting from this solicitation.
- **8.5 Jurisdiction:** Any claims that arise against NJPA pertaining to this RFP, and any resulting contract that develops between NJPA and any other party, must be brought only in courts in Todd County in the State of Minnesota unless otherwise agreed to.
  - <u>8.5.1</u> Purchase orders or other agreements created pursuant to a contract resulting from this solicitation must be construed in accordance with, and governed by, the laws of the issuing Member. Any claim arising from such a purchase order or agreement must be filed and venued in a court of competent jurisdiction of the Member unless otherwise agreed to.

#### 8.6 through 8.7 [This section is intentionally blank.]

- **8.8 Indemnification:** Each party is responsible for its own acts and is not responsible for the acts of the other party and the results thereof. NJPA's liability is governed by the Minnesota Tort Claims Act (Minn. Stat. §3.736) and other applicable law.
- **8.9 Prevailing wage:** The Vendor must comply with applicable prevailing wage legislation in effect in the jurisdiction of the NJPA Member. The Vendor must monitor the prevailing wage rates as established by the appropriate federal governmental entity during the term of this Contract and adjust wage rates accordingly.
- <u>8.10</u> Patent and copyright infringement: The Vendor agrees to indemnify and hold harmless NJPA and NJPA Members against any and all suits, claims, judgments, and costs instituted or recovered against the Vendor, NJPA, or NJPA Members by any person on account of the use or sale of any articles by NJPA or NJPA Members if the Vendor supplied such articles in violation of applicable patent or copyright laws.

#### C. ASSIGNMENT OF CONTRACT

- **8.11** No right or interest in this Contract may be assigned or transferred by the Vendor without prior written permission by the NJPA. No delegation of any duty of the Vendor under this Contract may be made without prior written permission of the NJPA. NJPA will notify Members by posting approved assignments on the NJPA website (<a href="https://www.njpacoop.org">www.njpacoop.org</a>).
- <u>8.12</u> If the original Vendor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor-in-interest must perform all obligations under this Contract. NJPA reserves the right to reject the acquiring entity as a Vendor. A change of name agreement will not change the contractual obligations of the Vendor.

#### D. LIST OF PROPOSERS

**8.13** NJPA will not maintain a list of interested proposers, nor will it automatically send RFPs to them. All interested proposers must request the RFP as a result of NJPA's national solicitation advertisements. Because of the wide scope of the potential Members and qualified national suppliers, NJPA has determined this to be the best method of fairly soliciting proposals.

#### E. CAPTIONS, HEADINGS, AND ILLUSTRATIONS

**<u>8.14</u>** The captions, illustrations, headings, and subheadings in this RFP are for convenience and ease of understanding and in no way define or limit the scope or intent of this request.

#### F. DATA PRACTICES

- **8.15** All materials submitted in response to this RFP become NJPA's property and become public records (under Minn. Stat. §13.591) after the evaluation process is completed. If the Proposer submits information in response to this RFP that it requests to be classified as nonpublic information (as defined by the Minnesota Government Data Practices Act, Minn. Stat. §13.37), the Proposer must meet the following requirements.
  - **8.15.1** The Proposer must make the request within thirty (30) days of the award/nonaward notification, and include the appropriate statutory justification. Pricing, marketing plans, and financial information is generally not redactable. The NJPA Legal Department will review the request to determine whether the information can be withheld or redacted. If NJPA determines that it must disclose the information upon a proper request for such information, NJPA will inform the Proposer of such determination.
  - **8.15.2** The Proposer must defend any action seeking release of the materials that it believes to be nonpublic information, and it must indemnify and hold harmless NJPA, its agents, and employees,

from any judgments or damages awarded against NJPA in favor of the party requesting the materials, and any and all costs connected with that defense. This indemnification survives the term of any contract awarded under this RFP. In submitting a response to this RFP, the Proposer agrees that this indemnification survives as long as NJPA possesses the confidential information.

#### **8.16** [This section is intentionally blank.]

#### G. ENTIRE AGREEMENT

**8.17** This Contract, as defined herein, constitutes the entire agreement between the parties to this Contract. A Contract resulting from this RFP is formed when the NJPA Board of Directors approves and signs the applicable Contract Award & Acceptance document (Form E).

#### H. FORCE MAJEURE

**8.18** Except for payments of sums due, neither party is liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented due to force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence including, but not limited to, the following: acts of God, acts of the public enemy, war, riots, strikes, mobilization, labor disputes, civil disorders, fire, flood, snow, earthquakes, tornadoes or violent wind, tsunamis, wind shears, squalls, Chinooks, blizzards, hail storms, volcanic eruptions, meteor strikes, famine, sink holes, avalanches, lockouts, injunctions-intervention-acts, terrorist events or failures or refusals to act by government authority and/or other similar occurrences where such party is unable to prevent by exercising reasonable diligence. The force majeure is deemed to commence when the party declaring force majeure notifies the other party of the existence of the force majeure and is deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance in accordance with a Contract resulting from this RFP. Force majeure does not include late deliveries of products and services caused by congestion at a manufacturer's plant or elsewhere, an oversold condition of the market, inefficiencies, or other similar occurrences. If either party is delayed at any time by force majeure, then the delayed party must (if possible) notify the other party of such delay within forty-eight (48) hours.

#### 8.19 through 8.20 [These sections are intentionally blank.]

#### I. LICENSES

**8.21** The Vendor must maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of the business that the Vendor conducts with NJPA and NJPA Members.

**8.22** All responding Proposers must be licensed (where required) and must have the authority to sell and distribute the offered products and services to NJPA and NJPA Members. Documentation of the required licenses and authorities, if applicable, should be included in the Proposer's response to this RFP.

#### J. MATERIAL SUPPLIERS AND SUB-CONTRACTORS

**8.23** The awarded Vendor must supply the names and addresses of sourcing suppliers and sub-contractors as a part of the purchase order when requested by NJPA or an NJPA Member.

#### K. NON-WAIVER OF RIGHTS

<u>8.24</u> No failure of either party to exercise any power given to it hereunder, nor a failure to insist upon strict compliance by the other party with its obligations hereunder, nor a custom or practice of the parties at variance with the terms hereof, nor any payment under a Contract resulting from this RFP constitutes a waiver of either party's right to demand exact compliance with the terms hereof. Failure by NJPA to take action or to assert any right hereunder does not constitute a waiver of such right.

#### L. PROTESTS OF AWARDS MADE

- <u>8.25</u> And protests must be filed with NJPA's Executive Director and must be resolved in accordance with appropriate Minnesota rules. Protests will only be accepted from Proposers. A protest of an award or nonaward must be filed in writing with NJPA within ten (10) calendar days after the public notice or announcement of the award or nonaward. A protest must include the following items.
  - **8.25.1** The name, address, and telephone number of the protester;
  - **8.25.2** The original signature of the protester or its representative (you must document the authority of the representative);
  - **8.25.3** Identification of the solicitation by RFP number;
  - **8.25.4** Identification of the statute or procedure that is alleged to have been violated;
  - **<u>8.25.5</u>** A precise statement of the relevant facts;
  - **8.25.6** Identification of the issues to be resolved;
  - <u>8.25.7</u> The aggrieved party's argument and supporting documentation;
  - **8.25.8** The aggrieved party's statement of potential financial damages; and
  - **8.25.9** A protest bond in the name of NJPA and in the amount of 10% of the aggrieved party's statement of potential financial damages.

#### M. SUSPENSION OR DISBARMENT STATUS

**8.26** If within the past five (5) years, any firm, business, person or Proposer responding to an NJPA solicitation has been lawfully terminated, suspended, or precluded from participating in any public procurement activity with a federal, state, or local government or education agency, the Proposer must include a letter with its response setting forth the name and address of the public procurement unit, the effective date of the suspension or debarment, the duration of the suspension or debarment, and the relevant circumstances relating to the suspension or debarment. Any failure to supply such a letter or to disclose pertinent information may result in the termination of a Contract. By signing the proposal affidavit, the Proposer certifies that no current suspension or debarment exists.

#### N. AFFIRMATIVE ACTION AND IMMIGRATION STATUS CERTIFICATION

- <u>8.27</u> An Affirmative Action Plan, Certificate of Affirmative Action, or other documentation regarding Affirmative Action may be required by NJPA or NJPA Members relating to a transaction from this RFP. Vendors must comply with any such requirements or requests.
- **8.28** Immigration Status Certification may be required by NJPA or NJPA Members relating to a transaction from this RFP. Vendors must comply with any such requirements or requests.

#### O. SEVERABILITY

**8.29** In the event that any of the terms of a Contract resulting from this RFP are in conflict with any rule, law, or statutory provision, or are otherwise unenforceable under the laws or regulations of any government or subdivision thereof, such terms will be deemed stricken from the Contract, but such invalidity or unenforceability shall not invalidate any of the other terms of an awarded Contract resulting from this RFP.

#### P. RELATIONSHIP OF PARTIES

**8.30** No Contract resulting from this RFP may be considered a contract of employment. The relationship between NJPA and an awarded Vendor is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. The parties neither intend the proposed Contract to create, nor is to be construed as creating, a partnership, joint venture, master-servant, principal-agent, or any other, relationship. Except as provided elsewhere in this RFP, neither party may be held liable for acts of omission or commission of the other party and neither party is authorized or has the power to obligate the other party by contract, agreement, warranty, representation, or otherwise in any manner whatsoever except as may be expressly provided herein.

### 9 FORMS

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### Form A

### PROPOSER QUESTIONNAIRE- General Business Information

(Products, Pricing, Sector Specific, Services, Terms and Warranty are addressed on Form P)

Proposer Name:	Questionnaire completed by:
Please identify the person NJPA should correspond	with from now through the Award process:
Name:	E-Mail address:

Please answer the questions below using the Microsoft Word® version of this document. This allows NJPA evaluators to cut and paste your answers into a separate worksheet. Place your answer directly below each question. NJPA prefers a brief but thorough response to each question. Please do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; mark "NA" if the question does not apply to you (preferably with an explanation). Please create a response that is easy to read and understand. For example, you may consider using a different font and color to distinguish your answer from the questions.

### **Company Information & Financial Strength**

- 1) Provide the full legal name, mailing and email addresses, tax identification number, and telephone number for your business.
- 2) Provide a brief history of your company, including your company's core values, business philosophy, and longevity in the SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES industry.
- 3) Provide a detailed description of the products and services that you are offering in your proposal.
- 4) What are your company's expectations in the event of an award?
- 5) Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters.
- 6) What is your US market share for the solutions that you are proposing? What is your Canadian market share, if any?
- 7) Has your business ever petitioned for bankruptcy protection? Please explain in detail.
- 8) How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.
  - a) If your company is best described as a distributor/dealer/reseller (or similar entity), please provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?
  - b) If your company is best described as a manufacturer or service provider, please describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?
- 9) If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.
- 10) Provide all "Suspension or Disbarment" information that has applied to your organization during the past ten years.
- 11) Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.

### **Industry Recognition & Marketplace Success**

- 12) Describe any relevant industry awards or recognition that your company has received in the past five years.
- 13) Supply three references/testimonials from your customers who are eligible for NJPA membership. At a minimum, please include the entity's name, contact person, and phone number.
- 14) Provide a list of your top five governmental or educational customers (entity name is optional), including entity type, the state the entity is located in, scope of the projects, size of transactions, and dollar volumes from the past three years.
- 15) Indicate separately what percentages of your sales are to the government and education sectors in the past three years?
- 16) List any state or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?
- 17) List any GSA contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?

### Proposer's Ability to Sell and Deliver Service Nationwide

- 18) Describe your company's capability to meet NJPA Member's needs across the country. Your response should address at least the following areas.
  - a) Sales force.
  - b) Dealer network or other distribution methods.
  - c) Service force.
  - Please include details, such as the locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employers (or employees of a third party), and any overlap between the sales and service functions.
- 19) Describe in detail the process and procedure of your customer service program, if applicable. Please include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.
- 20) a) Identify any geographic areas of the United States that you will NOT be fully serving through the proposed contract. b) Identify any NJPA Member sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Please explain your answer. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?
- 21) Define any specific contract requirements or restrictions that would apply to our Members in Hawaii and Alaska and in US Territories.

### **Marketing Plan**

- 22) If you are awarded a contract, how will you train your sales management, dealer network, and direct sales teams (whichever apply) to ensure maximum impact? Please include how you will communicate your NJPA pricing and other contract detail to your sales force nationally.
- 23) Describe your marketing strategy for promoting this contract opportunity. Please include representative samples of your marketing materials in electronic format.
- 24) Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.

- 25) In your view, what is NJPA's role in promoting contracts arising out of this RFP? How will you integrate an NJPA-awarded contract into your sales process?
- 26) Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.

### **Value-Added Attributes**

- 27) Describe any product, equipment, maintenance, or operator training programs that you offer to NJPA Members. Please include details, such as whether training is standard or optional, who provides training, and any costs that apply.
- 28) Describe any technological advances that your proposed products or services offer.
- 29) Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.
- 30) Describe any Women or Minority Business Entity (WMBE) or Small Business Entity (SBE) accreditations that your company or hub partners have obtained.
- 31) What unique attributes does your company, your products, or your services offer to NJPA Members? What makes your proposed solutions unique in your industry as it applies to NJPA members?
- 32) Identify your ability and willingness to provide your products and services to NJPA member agencies in Canada.

NOTE: Questions regarding Payment Terms, Warranty, Products/Equipment/Services, Pricing and Delivery, and Industry Specific Items are addressed on <u>Form P.</u>

Signature: _	Date:

# Form B



# **PROPOSER INFORMATION**

Company Name:		_
Address:		_
		_
Phone:		_
Toll-Free Number:	E-mail:	
Website Address:		
	COMPANY PERSONNEL CONTACTS	
Authorized signer for your organiz	<u>cation</u>	
Name:		
Email:		
The person identified here must have of the Proposer.	proper signing authority to sign the "Proposer's Assurance of Complian	nce" on behalf
Who prepared your RFP response	<u>?</u>	
Name:	Title:	
Email:	Phone:	
Who is your company's primary co	ontact person for this proposal?	
Name:	Title:	
Email:	Phone:	
Other important contact informati	<u>on</u>	
Name:	Title:	
Email:		
Name:	Title:	
Email:	Phone:	

### Form C

# EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS,



		OLUTIONS REQUEST	
pany Name: _			
d included wit	the terms, conditions, specifications, h the Proposer's response. The Prop PA or included in the final contract. exceptions and may clarify the e	oser acknowledges that the except	tions listed may or may not ts to accommodate the list
	Term, Condition, or		NJPA
ction/page	Specification	Exception	ACCEPTS
oser's Signatu	re:		Date:
NJPA's cla	arification on exceptions listed abo	ve:	

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### Contract Award RFP #122017

### FORM D



### Formal Offering of Proposal

(To be completed only by the Proposer)

# SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES

In compliance with the Request for Proposal (RFP) for SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES, the undersigned warrants that the Proposer has examined this RFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP, any applicable amendments of this RFP, and all Proposer's response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name:	Date:		
Company Address:			
City:	State:	Zip:	
CAGE Code/Duns & Bradstreet Number:			
Contact Person:	Title:		
Authorized Signature:		(Name printed or ty	med)
		(Name printed or ty	pcuj

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### **Contract Acceptance and Award**

(To be completed only by NJPA)

NJPA <u>#122017</u>		
	Proposer's full legal name	2
	ed in your proposal offering according	ded Proposer, you are now bound to provide the g to all terms, conditions, and pricing set forth in ccepted by NJPA.
The effective start date of the Cor	ntract will be	, 20 and continue until-
(no laction to the NJPA I discretion.	ater than the later of four years from Board's contract award date). This co	, 20 and continue until- m the expiration date of the currently awarded ntract may be extended for a fifth year at NJPA's
National Joint Powers Alliance	® (NJPA)	
NJPA Authorized signature:	NJPA Executive Director	(Name printed or typed)
Awarded this day of	, 20	NJPA Contract Number #122017
NJPA Authorized signature:	NJPA Board Member	(Name printed or typed)
		NJPA Contract Number #122017
The Proposer hereby accepts this Con  Vendor Name  Vendor Authorized signature:		•
		(Name printed or typed)
Title:		
Executed this day of	, 20	NJPA Contract Number #122017

### Form F

### PROPOSER ASSURANCE OF COMPLIANCE



### **Proposal Affidavit Signature Page**

### PROPOSER'S AFFIDAVIT

The undersigned, authorized representative of the entity submitting the foregoing proposal (the "Proposer"), swears that the following statements are true to the best of his or her knowledge.

- 1. The Proposer is submitting its proposal under its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possess before delivering any products and related services, all applicable licenses necessary for such delivery to NJPA members agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposer to the terms in this Contract.
- 2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of NJPA, or any person, firm, or corporation under contract with NJPA, in an effort to influence the pricing, terms, or conditions relating to this RFP in any way that adversely affects the free and open competition for a Contract award under this RFP.
- 3. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted in writing and have been included with the Proposer's RFP response.
- 4. The Proposer will, if awarded a Contract, provide to NJPA Members the /products and services in accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.
- 5. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to NJPA Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to NJPA Members under an awarded Contract.
- 6. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
- 7. The Proposer understands that NJPA will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
- 8. The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify NJPA for reasonable measures that NJPA takes to uphold such a data designation.

[The rest of this page has been left intentionally blank. Signature page below]

Company Name:		
Address:		
City/State/Zip:		
Telephone Number:		
E-mail Address:		
Authorized Signature:		
Authorized Name (printed):		
Title:		
Date:		
Notarized		
Subscribed and sworn to before me this	day of	, 20
Notary Public in and for the County of		State of
My commission expires:		
Signature:		

By signing below, Proposer is acknowledging that he or she has read, understands, and agrees to comply with the terms and conditions specified above.

### Form G



### OVERALL EVALUATION AND CRITERIA

For the Proposed Subject SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES

Conformance to RFP Terms and Conditions	50	
Financial Viability and Marketplace Success	75	
Ability to Sell and Deliver Service Nationwide	100	
Marketing Plan	50	
Value-Added Attributes	75	
Warranty	50	
Depth and Breadth of Offered Products and Related Services	200	
Pricing	400	
TOTAL POINTS	1000	

Reviewed by:	Its
	Its

### Form P



### PROPOSER QUESTIONNAIRE

### Payment Terms, Warranty, Products and Services, Pricing and Delivery, and Industry-Specific Questions

	Proposer Name:	 	 
O			
	Questionnaire completed by:		

### **Payment Terms and Financing Options**

- 1) What are your payment terms (e.g., net 10, net 30)?
- 2) Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?.
- 3) Briefly describe your proposed order process. Please include enough detail to support your ability to report quarterly sales to NJPA. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the NJPA Members' purchase orders.
- 4) Do you accept the P-card procurement and payment process? If so, is there any additional cost to NJPA Members for using this process?

### **Warranty**

- 5) Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may include in your response a copy of your warranties, but at a minimum please also answer the following questions.
  - Do your warranties cover all products, parts, and labor?
  - Do your warranties impose usage restrictions or other limitations that adversely affect coverage?
  - Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?
  - Are there any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs? How will NJPA Members in these regions be provided service for warranty repair?
  - Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?
  - What are your proposed exchange and return programs and policies?
- 6) Describe any service contract options for the items included in your proposal.

### Pricing, Delivery, Audits, and Administrative Fee

- 7) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.
- 8) Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the NJPA discounted price) on all of the items that you want NJPA to consider as part of your RFP response. Provide a SKU for each item in your proposal. (Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract. See the body of the RFP and the Price and Product Change Request Form for more detail.)

	nantify the discount range presented in this response. For example, indicate that the pricing in your response is a 50% percent discount from the MSRP or your published list.
10) The price	ng offered in this proposal is
	a. the same as the Proposer typically offers to an individual municipality, university, or schoo district.
	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations or state purchasing departments.
	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
	d. other than what the Proposer typically offers (please describe).
11) Describe	any quantity or volume discounts or rebate programs that you offer.
items or	a method of facilitating "sourced" products or related services, which may be referred to as "open market" "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," of supply a quote for each such request.
cost incl	any total cost of acquisition costs that are <u>NOT</u> included in the pricing submitted with your response. This udes all additional charges that are not directly identified as freight or shipping charges. For example, list items like installation, set up, mandatory training, or initial inspection. Identify any parties that impose such their relationship to the Proposer.
14) If deliver program	ry or shipping is an additional cost to the NJPA Member, describe in detail the complete shipping and delivery
15) Specifica	ally describe those shipping and delivery programs for Alaska, Hawaii, Canada, or any offshore delivery.
16) Describe	any unique distribution and/or delivery methods or options offered in your proposal.
proposed	ecifically describe any self-audit process or program that you plan to employ to verify compliance with you contract with NJPA. This process includes ensuring that NJPA Members obtain the proper pricing, that the eports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to
Contract sales und	a proposed administrative fee that you will pay to NJPA for facilitating, managing, and promoting the NJPA in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's ler the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See RFF 5.29 and following for details.)
Industry-Sp	ecific Questions
19) Describe	the top three market differentiators of your products/services relative to the industry.
20) Identify	how your products, services and supplies address the scope of this RFP.
Signature:	Date:





Check when Completed	Contents of Your Bid Proposal	Hard Copy Required Signed and Dated	Electronic Copy Required - CD or Flash Drive
	Form A: Proposer Questionnaire with all		
	questions answered completely	X - signature page only	х
	Form B: Proposer Information		х
	Form C: Exceptions to Proposal, Terms,		
	Conditions, and Solutions Request	X	X
	Form D: Formal Offering of Proposal	х	х
	Form E. Contract Acceptance and Award		х
	Form F: Proposers Assurance of Compliance	x	Х
	Form P: Proposer Questionnaire with all		
	questions answered completely	X-signature page only	Х
	Certificate of Insurance with \$1.5 million coverage	х	х
	Copy of all RFP Addendums issued by NJPA	Х	х
	Pricing for all Products/Equipment/Services within the RFP being proposed		x
	Entire Proposal submittal including signed documents and forms.		х
	All forms in the Hard Copy Required Signed and Dated should be inserted in the front of the submitted response, unbound.		
	Package containing your proposal labeled and sealed with the following language: "Competitive Proposal Enclosed, Hold for Public Opening XX-XX-XXXX"		
	Response Package mailed and delivered prior to deadline to: NJPA, 202 12th St NE, Staples, MN 56479		

### 11 NJPA VENDOR PRICE AND PRODUCT CHANGE REQUEST FORM

### **Section 1. Instructions for Vendor**

Requests for product or service changes, additions, or deletions will be considered at any time throughout the awarded contract term. All requests must be made in writing by completing sections 2, 3, and 4 of this NJPA Price and Product Change Request Form and signed by an authorized Vendor representative in section 5. All changes are subject to review by the NJPA Contracts & Compliance Manager and to approval by NJPA's Chief Procurement Officer. Submit request through email to your assigned NJPA Contract Administrator.

NJPA will determine whether the request is 1) within the scope of the original RFP, and 2) in the best interests of NJPA and NJPA Members. Approved Price and Product Change Request Forms will be signed and emailed to the Vendor contact.

The Vendor must complete this change request form and individually list or attach all items or services subject to change, must provide sufficiently detailed explanation and documentation for the change, and must include a complete restatement of pricing documentation in an appropriate format (preferably Microsoft® Excel®). The pricing document must identify all products and services being offered and must conform to the following NJPA product/price change naming convention: (Vendor Name) (NJPA Contract #) (effective pricing date); for example, "Acme Widget Company #012416-AWC eff. 01-01-2017."

*NOTE:* New pricing restatements must include all products and services offered regardless of whether their prices have changed and must include a new "effective date" on the pricing documents. This requirement reduces confusion by providing a single, current pricing sheet for each Vendor and creates a historical record of pricing.

ADDITIONS. New products and related services may be added to a contract if such additions are within the scope of the original RFP.

DELETIONS. New products and related services may be deleted from a contract if, for example, they are no longer available or have been modified to a point where they are outside the scope of the RFP.

PRICE CHANGES: Vendors may request price changes if they provide sufficient rationale for the change. For example, a Vendor that manufactures products that require substantial petroleum-related material might request a 3% price increase because of a 20% increase in petroleum costs.

*Price decreases:* NJPA expects Vendors to propose their very best prices and anticipates that price reductions might occur because of improved technologies or marketplace efficiencies.

*Price increases:* Acceptable price increases typically result from specific Vendor cost increases. The Vendor must include reasonable justification for the price increase and must not, for example, offer merely generalized statements about an increase in a cost-of-living index. Appropriate documentation should be attached to this form, including such items as letters from suppliers announcing price increases.

Refer to the RFP for complete "Pricing" details.

### Section 2. Vendor Name and Type of Change Request

	CHECK ALL	CHANC	JES THAT APPLY:
AWARDED VENDOR NAME:			Adding Products/Services vices
			Deleting Products/Services
			Price Increase
NJPA CONTRACT NUMBER:			Price Decrease

# Section 3. Detailed Explanation of Need for Changes

List the products and/or services that are changing or being added or deleted from the previous contract price list, along with the percentage change for each item or category. (Attach a separate, detailed document if changing more than 10 items.)
Provide a general statement and documentation explaining the reasons for these price and/or product changes. EXAMPLES: 1) "All pricing for paper products and services are increased 5% because of increased raw material and transportation costs (see attached documentation of fuel and raw materials increase)." 2) "The 6400 series floor polisher is being added to the product list as a new model, replacing the 5400 series. The 6400 series 3% increase reflects technological changes that improve the polisher's efficiency and useful life. The 5400 series is now included in the "Hot List" at a 20% discount from the previous pricing until the remaining inventory is liquidated."
If adding products, state how these are within the scope of the original RFP.
If changing prices or adding products or services, state how the pricing is consistent with existing NJPA contract pricing.

### **Section 4. Complete Restatement of Pricing Submitted**

	tatement of the pricing, including all new and existing proded to the Vendor's Contract Administrator.	lucts and services is attached
□ Yes	□ No	
Section 5. Signature	es	
Vendor Authorized	Signature	Date
Print Name and Title	of Authorized Signer	
Jeremy Schwartz, NJ	PA Director of Cooperative Contracts and Procurement/CPO	Date



### Appendix A

NJPA The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential Member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal governmental, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution.

For your reference, the links below include some, but not all, of the entities included in this proposal.

http://www.usa.gov/Agencies/Local Government/Cities.shtml

http://nces.ed.gov/globallocator/

https://harvester.census.gov/imls/search/index.asp

http://nccsweb.urban.org/PubApps/search.php

http://www.usa.gov/Government/Tribal-Sites/index.shtml

http://www.usa.gov/Agencies/State-and-Territories.shtml

http://www.nreca.coop/about-electric-cooperatives/member-directory/

Oregon

Hawaii

Washington



### Appendix B - Political Subdivision List for HI, ID, OR, SC, UT, WA Hawaii

	Idaho	Oregon	South Carolina	Utah	Washington
	County	County	County	County	County
Hawaii County	Ada County	Baker County	Abbeville County	Beaver County	Adams County
auai County	Adams County	Benton County	Aiken County	Box Elder County	Asotin County
laui County	Bannock County	Central Oregon Intergovernmental Council	Allendale County	Cache County	Benton County
pality	Bear Lake County	Clackamas County	Anderson County	Carbon County	Chelan County
and County of Honolulu	Benewah County	Clackamas County Service District No. 1	Bamberg County	Daggett County	Clallam County
ducation	Bingham County	Clatsop County	Barnwell County	Davis County	Clark County
waii Community College	Blaine County	Columbia County	Beaufort County	Duchesne County	Columbia County
nolulu Community College	Boise County	Coos County	Berkeley County	Duchesne County Special Service District No. 2	Cowlitz County
iversity of Hawaii	Bonner County	Crook County	Calhoun County	Emery County	Douglas County
niversity of Hawaii Research Corporation	Bonneville County	Curry County	Catawba Regional Council of Governments	Five County Association of Governments	Ferry County
/indward Community College	Boundary County	Deschutes County	Central Midlands Council of Governments	Garfield County	Franklin County
ation (K-12)	Butte County	Douglas County	Charleston County	Grand County	Garfield County
	Camas County	Gilliam County	Cherokee County	Iron County	Grant County
lanalani Schools					
amehameha Schools	Canyon County	Grant County	Chester County	Juab County	Grays Harbor County
al District	Caribou County	Harney County	Chesterfield County	Kane County	Island County
lawaii Community Development Authority	Cassia County	Hood River County	Clarendon County	Millard County	Jefferson County
Hawaii Public Housing Authority	Clark County	Jackson County	Colleton County	Morgan County	King County
lawaii Tourism Authority	Clearwater County	Jefferson County	Darlington County	Piute County	King County Directors' Association
Ionolulu Authority for Rapid Transportation	Custer County	Josephine County	Dillon County	Rich County	Kitsap County
Natural Energy Laboratory of Hawaii Authority	Elmore County	Klamath County	Dorchester County	Salt Lake County	Kittitas County
	Franklin County	Lake County	Edgefield County	San Juan County	Klickitat County
lawaii Department of Accounting and General Service	Fremont County	Lane Council of Governments	Fairfield County	Sanpete County	Lewis County
Hawaii Department of Finance and Administration	Gem County	Lane County	Florence County	Sevier County	Lincoln County
awaii Department of Health	Gooding County	Lincoln County	Georgetown County	Summit County	Mason County
lawaii Employer-Union Health Benefits Trust Fund	Idaho County	Linn County	Greenville County	Tooele County	Okanogan County
awaii Health Systems Corporation	Jefferson County	Malheur County	Greenwood County	Uintah County	Pacific County
tate Of Hawaii	Jerome County	Marion County	Hampton County	Utah County	Pend Oreille County
	Kootenai County	Marion County Housing Authority	Horry County	Wasatch County	Pierce County
	Latah County	Morrow County	Jasper County	Washington County	San Juan County
	Lemhi County	Multnomah County	Kershaw County	Wayne County	Skagit County
	Lewis County	Polk County	Lancaster County	Weber County	Skamania County
	Lincoln County	Sherman County	Laurens County	Municipality	Snohomish County
	Madison County	Tillamook County	Lee County	Centerfield City	Spokane County
	Minidoka County				
		Umatilla County	Lexington County	City of Alpine City	Stevens County
	Nez Perce County	Union County	Lower Savannah Council of Governments	City of American Fork	Thurston County
	Oneida County	Wallowa County	Marion County	City of Aurora	Thurston Regional Planning Council
	Owyhee County	Wasco County	Marlboro County	City of Ballard	Wahkiakum County
	Pavette County	Washington County	McCormick County	City of Beaver	Walla Walla County
	Power County	Wheeler County	Newberry County	City of Blanding	Whatcom County
	Shoshone County	Yamhill County	Oconee County	City of Bluffdale	Whitman County
	Teton County	Municipality	Orangeburg County	City of Bountiful	Yakima County
	Twin Falls County	City of Adair Village	Pickens County	City of Brigham	Yakima County Public Services
	Valley County	City of Adrian	Richland County	City of Castle Dale	Yakima Valley Conference of Governments
	Washington County	City of Albany	Saluda County	City of Cedar City	Municipality
	Municipality	City of Amity	Spartanburg County	City of Cedar Hills	City of Aberdeen
	City of Aberdeen	City of Arlington	Sumter County	City of Centerville	City of Airway Heights
	City of Albion	City of Ashland	Union County	City of Clearfield	City of Algona
	City of American Falls	City of Astoria	Williamsburg County	City of Clinton	City of Anacortes
	City of Ammon	City of Athena	York County	City of Coalville	City of Arlington
	City of Aminon	City of Aumsville			
			Municipality	City of Colorado City	City of Asotin
	City of Arco		City of Abbeville	City of Corinne City	City of Auburn
	City of Arco City of Arimo	City of Aurora	City of Abbeville		
	City of Arimo	City of Aurora			City of Bainbridge Island
	City of Arimo City of Ashton	City of Aurora City of Baker City	City of Aiken	City of Cottonwood Heights	City of Bainbridge Island City of Battle Ground
	City of Arimo City of Ashton City of Athol	City of Aurora City of Baker City City of Bandon	City of Aiken City of Anderson	City of Cottonwood Heights City of Delta	City of Battle Ground
	City of Arimo City of Ashton City of Athol City of Atomic City	City of Aurora City of Baker City City of Bandon City of Banks	City of Aiken City of Anderson City of Barnwell	City of Cottonwood Heights City of Delta City of Draper	City of Battle Ground City of Bellevue
	City of Arimo City of Ashton City of Athol City of Athonic City City of Bancroft	City of Aurora City of Baker City City of Bandon City of Banks City of Bay City	City of Aiken City of Anderson City of Barnwell City of Beaufort	City of Cottonwood Heights City of Delta City of Draper City of Duchesne	City of Battle Ground City of Bellevue City of Bellingham
	City of Arimo City of Ashton City of Ashton City of Athol City of Atomic City City of Bancroft City of Baneroft	City of Aurora City of Baker City City of Bandon City of Bandon City of Banks City of Bay City City of Beaverton	City of Alken City of Anderson City of Barnwell City of Beardort City of Betron	City of Cottonwood Heights City of Delta City of Draper City of Druchesne City of East Carbon	City of Battle Ground City of Bellevue City of Bellingham City of Benton City
	City of Arimo City of Ashton City of Athol City of Athonic City City of Bancroft	City of Aurora City of Baker City City of Bandon City of Banks City of Bay City	City of Aiken City of Anderson City of Barnwell City of Beaufort	City of Cottonwood Heights City of Delta City of Draper City of Duchesne	City of Battle Ground City of Bellerue City of Bellingham City of Benton City City of Bingen
	City of Arimo City of Ashton City of Ashton City of Athol City of Atomic City City of Bancroft City of Baneroft	City of Aurora City of Baker City City of Bandon City of Bandon City of Banks City of Bay City City of Beaverton	City of Alken City of Anderson City of Barnwell City of Beardort City of Betron	City of Cottonwood Heights City of Delta City of Draper City of Druchesne City of East Carbon	City of Battle Ground City of Bellevue City of Bellingham City of Benton City
	City of Arimo City of Ashton City of Ashton City of Athol City of Atomic City City of Bancroft City of Bellevue City of Blackdoot City of Blackdoot City of Bliss	City of Aurora City of Baker City City of Bankon City of Banko City of Banks City of Bay City City of Beaverton City of Beard City of Boardman	City of Aiken City of Anderson City of Barnwell City of Beaufort City of Beaufort City of Beaton City of Beaton City of Beaton City of Beaton City of Beanettwille City of Bishopville	City of Cottonwood Heights City of Delta City of Draper City of Draper City of Ducheane City of East Carbon City of East Carbon City of Eik Ridge City of Elim	City of Battle Ground City of Believue City of Bellingham City of Benton City City of Bignon City of Bignon City of Black Diamond
	City of Arimo City of Arimo City of Athon City of Athon City of Athonic City City of Bancroft City of Bencroft City of Bellevue City of Blackdoot City of Bliss City of Blissomington	City of Aurora City of Saher City City of Sandon City of Sandon City of Sandon City of Say City City of Bay City City of Bay City City of Bayerton City of Bend City of Boardman City of Boardman City of Brookings	City of Aiken City of Anderson City of Barnwell City of Besufort City of Besufort City of Besufort City of Bennettsville City of Bennettsville City of Camden	City of Cottonwood Heights City of Delta City of Draper City of Duchesne City of East Carbon City of Eak Ridge City of Elk Ridge City of Elmo City of Elmo	City of Battle Ground City of Bellevue City of Bellinigham City of Bellinigham City of Berton City City of Bingen City of Bingen City of Black Diamond City of Black
	City of Arimo City of Ashton City of Ashton City of Ashtol City of Asonic City City of Bancroft City of Bellevue City of Bellevue City of Bellevue City of Bloomington City of Bloomington City of Bloose City of Bloose	City of Aurora City of Baker City City of Banko City of Banks City of Banks City of Bay City City of Beaverton City of Beaverton City of Bend City of Boardman City of Brookings City of Brookings City of Brookings	City of Aiken City of Anderson City of Barnwell City of Beaufort City of Beaton City of Beaton City of Beaton City of Beaton City of Beanetstville City of Bishopville City of Camden City of Cayce	City of Cottonwood Heights City of Delta City of Depare City of Duchesne City of East Carbon City of East Carbon City of Eik Ridge City of Eimo City of Eimo City of Eimo City of Forch City of Enterprise	City of Bettle Ground City of Bellevue City of Bellingham City of Benton City City of Bingen City of Bingen City of Black Diamond City of Bonney Lake
	City of Arimo City of Arimo City of Arbot City of Arbot City of Arbot City of Bancroft City of Bencroft City of Bellevue City of Blackdoot City of Bliss City of Blackdoot City of Bliss City of Bloomington City of Boise City of Bloomers Ferry	City of Aurora City of Bandon City of Bandon City of Bandon City of Bandon City of Bay City City of Boardman City of Browlings City of Browlings City of Browlings City of Browlings City of Burns	City of Aiken City of Anderson City of Barnwell City of Beaufort City of Beaton City of Beaton City of Bennettwille City of Bishopville City of Camden City of Camden City of Cayee City of Charleston	City of Cottonwood Heights City of Delta City of Draper City of Duchesne City of East Carbon City of East Carbon City of Elik Ridge City of Elmo City of Elmo City of Elmo City of Eroch City of Ephraim	City of Battle Ground City of Bellevue City of Bellevue City of Bellingham City of Bingen City of Bingen City of Bingen City of Black Diamond City of Blaine City of Bonney Lake City of Bothell
	City of Arimo City of Akthon City of Akthon City of Athol City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Blackfoot City of Bliss City of Bloomington City of Boners Ferry City of Boners Ferry City of Boners Ferry City of Bonel	City of Aurora City of Baker City City of Bandon City of Bands City of Bands City of Bay City City of Beaverton City of Beaverton City of Beand City of Boardman City of Boardman City of Brookings City of Brownsville City of Burns City of Camby	City of Aiken City of Anderson City of Bearmwell City of Bearmwell City of Beaton City of Beaton City of Beaton City of Beaton City of Bishopville City of Cayen City of Cayen City of Cayen City of Cayen	City of Cottonwood Heights City of Detta City of Denper City of Duchesne City of East Carbon City of East Carbon City of Eik Ridge City of Eimo City of Eimo City of Finno City of Finno City of Enterprise City of Finnam City of Ficalante	City of Battle Ground City of Bellevue City of Bellingham City of Bellingham City of Bingen City of Bingen City of Bingen City of Black Diamond City of Blate City of Bonney Lake City of Bonney Lake City of Bremeton
	City of Arimo City of Arimo City of Arbot City of Arbot City of Arbot City of Bancroft City of Bencroft City of Bellevue City of Blackdoot City of Bliss City of Blackdoot City of Bliss City of Bloomington City of Boise City of Bloomers Ferry	City of Aurora City of Bandon City of Bandon City of Bandon City of Bandon City of Bay City City of Boardman City of Browlings City of Browlings City of Browlings City of Browlings City of Burns	City of Aiken City of Anderson City of Barnwell City of Beaufort City of Beaton City of Beaton City of Bennettwille City of Bishopville City of Camden City of Camden City of Cayee City of Charleston	City of Cottonwood Heights City of Delta City of Draper City of Duchesne City of East Carbon City of East Carbon City of Elik Ridge City of Elmo City of Elmo City of Elmo City of Eroch City of Ephraim	City of Bettle Ground City of Bellevue City of Bellevue City of Bellingham City of Bingen City of Binne City of Bonney Lake City of Bothell
	City of Arimo City of Arimo City of Arbot City of Arbot City of Arbot City of Bancroft City of Binacroft City of Binacroft City of Binacroft City of Bosie City of Bosie City of Bowill	City of Aurora City of Saher City City of Saher City City of Sandon City of Sandon City of Say City City of Sewerton City of Sewerton City of Seand City of Soardman City of Soardman City of Srowinsville City of Burns City of Canby City of Canby City of Canby City of Canby City of Can	City of Aiken City of Anderson City of Barnwell City of Beaufort City of Beaton City of Beaton City of Bennettwille City of Bishopville City of Bishopville City of Canden City of Capee City of Charleston City of Charleston City of Chesnee City of Chesnee City of Chester	City of Cottonwood Heights City of Deltar City of Draper City of Duchesne City of East Carbon City of East Carbon City of Elik Ridge City of Elim City of Encoh City of Enterprise City of Ephraim City of Espariam City of Experies	City of Bettle Ground City of Bellevue City of Bellinghum City of Benton City City of Bringen City of Bringen City of Bringen City of Black Diamond City of Blaine City of Blaine City of Bothell City of Bothell City of Brewster City of Brewster
	City of Arimo City of Arimo City of Athol City of Athol City of Atomic City City of Bancroft City of Bellorue City of Bellorue City of Blackfoot City of Blackfoot City of Blosmington City of Boomington City of Bourle City of Bourle City of Buthl City of Buthl City of Buthl	City of Aurora City of Baker City City of Bandon City of Bandon City of Banks City of Bay City City of Beaverton City of Beaverton City of Beaverton City of Boardman City of Browlings City of Brownsville City of Combry City of Cambry City of Cambry City of Cambry City of Canyowille	City of Aiken City of Anderson City of Bearmvell City of Bearmvell City of Beatufort City of Beeton City of Beeton City of Beetonettsville City of Bishoppille City of Camden City of Cayee City of Charleston City of Chester City of Clemson	City of Cottonwood Heights City of Detta City of Denaper City of Duchesne City of East Carbon City of East Carbon City of Eith Ridge City of Eimo City of Eimo City of Enterprise City of Enterprise City of Sprainin City of Escalante City of Farriew City of Farriew	City of Battle Ground City of Bellevue City of Bellingham City of Bellingham City of Bingen City of Bingen City of Bingen City of Black Diamond City of Blaine City of Blaine City of Boney Lake City of Bothell City of Bremeton City of Bremeton City of Bremeton City of Bridgeport
	City of Arimo City of Arimo City of Arbot City of Arbot City of Arbot City of Source City of Bellevue City of Boseners Ferry City of Bowill City of Bowill City of Buhl City of Burley City of Culdwell	City of Aurora City of Saher City City of Saher City City of Sandon City of Sandon City of Say City City of Say City City of Seaverton City of Seaverton City of Seardman City of Soordman City of Srowinsylle City of Burns City of Canby City of Canby City of Canby City of Canpon Seach City of Canyonville City of Canyonville City of Canyonville City of Carlyonville City of Carlyonville City of Carlyon	City of Aiken City of Anderson City of Barnwell City of Besufort City of Besufort City of Besufort City of Beshoneltwille City of Bishopville City of Canden City of Cayce City of Charleston City of Chesinee City of Chesinee City of Chesine	City of Cottonwood Heights City of Delta City of Draper City of Draper City of East Carbon City of East Carbon City of Elik Ridge City of Elimo City of Elimo City of Enoch City of Entrophe City of Entrophe City of Entrophe City of Entrophe City of Service City of Ephraim City of Expraine City of Euriview City of Farmington	City of Bettle Ground City of Bellevue City of Bellingham City of Benton City City of Benton City City of Bingen City of Black Diamond City of Blaine City of Blaine City of Blaine City of Bonney Lake City of Bothell City of Borney City of Borney City of Brewster City of Bredgeport City of Bridgeport City of Bridgeport
	City of Arimo City of Arimo City of Athon City of Athon City of Athonic City of Sancroft City of Bearcroft City of Bellevue City of Blackfoot City of Bliss City of Bloomington City of Bosie City of Bosie City of Bowill City of Calabvell	City of Aurora City of Bankor City of Bankor City of Bankor City of Banks City of Banks City of Bay City City of Beaverton City of Beaverton City of Beaverton City of Boardman City of Ronokings City of Ronokings City of Ronokings City of Canhor City of Canhor City of Canhor City of Canhor City of Cannon Beach City of Carynowille City of Carsdel Locks	City of Aiken City of Anderson City of Barrwell City of Beaufort City of Canden City of Carden City of Care City of Care City of Chester City of Chester City of Ciester City of Ciester City of Ciester City of Cienton City of Cienton City of Columbia	City of Cottonwood Heights City of Detta City of Depar City of Duchsane City of Suchsane City of Elik Ridge City of Elik Ridge City of Elik Ridge City of Elim City of Elim City of Enton City of Enton City of Enton City of Service City of Service City of Service City of Farming City of Farmington City of Farmington City of Farmington City of Farmington	City of Battle Ground City of Bellevue City of Bellevue City of Bellingham City of Bellingham City of Bingen City of Bingen City of Bingen City of Blaine City of Blaine City of Bonney Lake City of Bonney Lake City of Borney City of Borney City of Brewsten City of Brewster City of Breidgeport City of Bridgeport City of Buckley
	City of Arimo City of Arimo City of Arbot City of Arbot City of Arbot City of Arbot City of Source City of Balcufoc City of Balcufoc City of Biles City of Bounington City of Carbotidge City of Cambridge Ci	City of Aurora City of Saher City City of Saher City City of Saher City of Saher City of Saher City of Say City City of Seaverton City of Seaverton City of Seardman City of Prochings City of Brownsville City of Burns City of Canby City of Canby City of Canbo City of Canbo City of Caryonville City of Caryonville City of Caryonville City of Carton City of Cascade Locks City of Case Junction	City of Aiken City of Anderson City of Barnwell City of Bearnwell City of Beat of City of Beat of City of Beat of City of Beat of City of Bishopville City of Bishopville City of Cayce City of Cayce City of Cayce City of Charleston City of Chester City of Chester City of Chester City of Clemson City of Climbol City of Climbol City of Columbia City of Comway	City of Cottonwood Heights City of Deats City of Draper City of Draper City of Eart Carbon City of Eart Carbon City of Elik Ridge City of Elimo City of Ench City of Enterprise City of Enterprise City of Sexalante City of Eureka City of Farmington City of Farm West City of Farmon	City of Battle Ground City of Bellieue City of Bellieue City of Bellingham City of Benton City City of Bingen City of Black Diamond City of Black Diamond City of Black City of Borney Lake City of Borney Lake City of Borney City of Borney City of Borney City of Brewster City of Bridgeport City of Bridgeport City of Bridge City of Burlen City of Burlen
	City of Arimo City of Arimo City of Athol City of Athol City of Athol City of Athol City of Bancroft City of Bellevue City of Bellevue City of Bilackfoot City of Bilackfoot City of Bilackfoot City of Bilackfoot City of Boomington City of Boomers Ferry City of Boomers Ferry City of Bowill City of Bull City of Bull City of Bull City of Bull City of Caldwell City of Caldwell City of Carey City of Carey City of Carey City of Carey City of Cascade	City of Aurora City of Bandon City of Bandon City of Banks City of Banks City of Bay City City of Beaverton City of Bend City of Beaverton City of Bend City of Boardman City of Browlings City of Brownsville City of Burns City of Canlby City of Canlby City of Canlby City of Canlby City of Canton Beach City of Caryonville City of Cardon City of C	City of Alken City of Anderson City of Barnwell City of Beaufort City of Beaufort City of Beaufort City of Bennettwille City of Bishoppille City of Bishoppille City of Cayce City of Cayce City of Carleston City of Chester City of Chester City of Cienten City of Cienten City of Cienten City of Cienten City of Cienton City of Columbia City of Columbia City of Conway City of Darlington	City of Cottonwood Heights City of Detta City of Depar City of Duchsene City of Sant Carbon City of Elik Ridge City of Elik Ridge City of Elik Ridge City of Elim City of Elim City of Enton City of Enton City of Enton City of Santane City of Escalante City of Evenka City of Farmington City of Farmington City of Farmington City of Farm West City of Farmon City of Farmon City of Farmon City of Filmmore	City of Battle Ground City of Bellevue City of Bellingham City of Bellingham City of Bingen City of Bonney Lake City of Bonney Lake City of Borney Lake City of Borney Lity of Brewster City of Brewster City of Bridgeport City of Bridgeport City of Burlieg City of Burling City of Burling City of Burling City of Burling City of Burlington
	City of Arimo City of Arimo City of Athol City of Athol City of Athol City of Athol City of Bancroft City of Bellevue City of Bellevue City of Bilackfoot City of Bilackfoot City of Bilackfoot City of Bilackfoot City of Boomington City of Boomers Ferry City of Boomers Ferry City of Bowill City of Bull City of Bull City of Bull City of Bull City of Caldwell City of Caldwell City of Carey City of Carey City of Carey City of Carey City of Cascade	City of Aurora City of Bandon City of Bandon City of Banks City of Banks City of Bay City City of Beaverton City of Bend City of Beaverton City of Bend City of Boardman City of Browlings City of Brownsville City of Burns City of Canlby City of Canlby City of Canlby City of Canlby City of Canton Beach City of Caryonville City of Cardon City of C	City of Alken City of Anderson City of Barnwell City of Beaufort City of Beaufort City of Beaufort City of Bennettwille City of Bishoppille City of Bishoppille City of Canden City of Cayce City of Carleston City of Chester City of Chester City of Cienten City of Cienten City of Cienten City of Cienten City of Cienton City of Columbia City of Columbia City of Conway City of Darlington	City of Cottonwood Heights City of Detta City of Depar City of Duchsene City of Sant Carbon City of Elik Ridge City of Elik Ridge City of Elik Ridge City of Elim City of Elim City of Enton City of Enton City of Enton City of Santane City of Escalante City of Evenka City of Farmington City of Farmington City of Farmington City of Farm West City of Farmon City of Farmon City of Farmon City of Filmmore	City of Battle Ground City of Bellevue City of Bellingham City of Bellingham City of Bingen City of Bonney Lake City of Bonney Lake City of Borney Lake City of Borney Lity of Brewster City of Brewster City of Bridgeport City of Bridgeport City of Burlieg City of Burling City of Burling City of Burling City of Burling City of Burlington
	City of Arimo City of Arimo City of Arbot City of Arbot City of Arbot City of Arbot City of Bancrot City of Bellevue City of Blackfoot City of Blackfoot City of Blackfoot City of Blackmon City of Blackmon City of Boness Ferry City of Boness Ferry City of Boness Ferry City of Boness City of Boness City of Boness City of Boness City of Carbot City of Cascade City of Cascade City of Cascade City of Cascade	City of Aurora City of Sahre City City of Sahre City City of Sahre City of Sahre City of Say City City of Saveren City of Candy City of Candy City of Candy City of Candy City of Cardy City of Cave Lunction City of Cave Lunction City of Central Point City of Chiloquin	City of Aiken City of Anderson City of Barnwell City of Bearmell City of Beat of City of Bishopville City of Bishopville City of Cayee City of Cayee City of Cayee City of Charleston City of Chestre City of Chestre City of Cienton City of Clinton City of Clinton City of Commbia City of Commbia City of Commay City of Demmark	City of Cottonwood Heights City of Deata City of Draper City of Draper City of Eart Carbon City of Eart Carbon City of Eik Ridge City of Elmo City of Ench City of Entherite City of Senath City of Secalante City of Secalante City of Service City of Farmington City of Formatington City of Form	City of Battle Ground City of Bellinue City of Bellingham City of Benton City City of Benton City City of Black Diamond City of Black Diamond City of Black Diamond City of Black Diamond City of Bothell City of Bothell City of Bothell City of Bothell City of Brewster City of Brewster City of Brewster City of Brief City of Brief City of Brief City of Brief City of Burling City of Burling City of Burling City of Camas
	City of Arimo City of Arimo City of Arbato City of Arbato City of Arbato City of Arbato City of Bancroft City of Bencroft City of Bellowe City of Blackdoot City of Bliss City of Bloomington City of Boise City of Boise City of Boise City of Bowli City of Cardwell City of Cardwell City of Carey City of Carey City of Cased City of Cased City of Cased City of Casteford Ci	City of Aurora City of Bandon City of Beaverton City of Bend City of Boardman City of Browlings City of Browlings City of Browlings City of Caroling City of Calsalanie	City of Aiken City of Anderson City of Barnwell City of Beaufort City of Beaufort City of Beaufort City of Beaufort City of Beinbeaufort City of Bishopville City of Canden City of Carge City of Carge City of Carge City of Chester City of Chester City of Chester City of Cienten City of Columbia City of Columbia City of Columbia City of Darlington City of Darlington City of Darlington City of Dilling	City of Cottonwood Heights City of Delta City of Draper City of Duchsene City of East Carbon City of Elk Ridge City of Enton City of Enton City of Enton City of Enton City of Estalante City of Estalante City of Estalante City of Farmington City of Farmington City of Farm City of Farmo City of Forthal Ridge City of Forthal	City of Bettle Ground City of Bellingham City of Bellingham City of Bellingham City of Bingen City of Binne City of Bonney Lake City of Bonney Lake City of Borney Lake City of Borney Lake City of Brewster City of Brewster City of Brewster City of Brewster City of Brier City of Brier City of Buckley City of Buckley City of Burlington City of Carnation
	City of Arimo City of Arimo City of Arbot City of Arbot City of Arbot City of Arbot City of Bancrot City of Ballerue City of Blackfoot City of Blackfoot City of Blackfoot City of Blackmon City of Blackmon City of Boness Ferry City of Boness Ferry City of Boness Ferry City of Boness City of Boness City of Boness City of Carbot City of Challis City of	City of Aurora City of Sahre City City of Sahre City City of Sahre City of Sahre City of Say City City of Saveren City of Candy City of Candy City of Candy City of Candy City of Carbon City of Carbon City of Carbon City of Cascade Locks City of Cave Lunction City of Cave Lunction City of Chiloquin City of Classkanie City of Calsakanie City of Coburg	City of Aiken City of Anderson City of Barnwell City of Bearmell City of Beat of City of Bishopville City of Bishopville City of Cayce City of Cayce City of Cayce City of Charleston City of Chester City of Chester City of Chester City of Clemson City of Cition City of Columbia City of Combai City of Commak City of Denmark City of Denmark City of Denmark City of Easley	City of Cottonwood Heights City of Deats City of Draper City of Draper City of Suchesne City of East Carbon City of Eik Ridge City of Elmo City of Eik Ridge City of Fonch City of Enterprise City of Sephanim City of Secalante City of Service City of Farmington City of Farmington City of Farmington City of Form West City of Form City of Garland	City of Battle Ground City of Bellieue City of Bellingham City of Benton City City of Benton City City of Black Diamond City of Black Diamond City of Black Diamond City of Black City of Borney Lake City of Borney Lake City of Borney Lake City of Borney Like City of Borney Like City of Brief City of Burlington City of Burlington City of Camss City of Camss City of Camsnere
	City of Arimo City of Arimo City of Arbato City of Arbato City of Arbato City of Arbato City of Bancroft City of Bancroft City of Balcroot City of Blast-droot City of Blast-droot City of Blast-droot City of Blosomington City of Boolse City of Boolse City of Boolse City of Bowlil City of Bowlil City of Bowlil City of Burley City of Careby City of Careby City of Castedell City of Castedell City of Castedell City of Castedel City of Castelox City of Chubbuck City of Calyon	City of Aurora City of Bandon City of Beaverton City of Beaverton City of Bend City of Boardman City of Broxhorigs City of Broxhorigis City of Broxhorigis City of Burns City of Candon City of Candon City of Candon City of Candon City of Carbon City of Case Junction City of Case Linction City of Case Linction City of Case Linction City of Casislanie City of Columbia Ci	City of Alken City of Anderson City of Barnwell City of Besufort City of Besufort City of Besufort City of Benettwille City of Shoppille City of Cample City of Charleston City of Chestre City of Chestre City of Chestre City of Ciemon City of Ciemon City of Ciemon City of Columbia City of Columbia City of Columbia City of Darlington City of Darlington City of Darlington City of Dillion City of Ealery City of Florence	City of Cottonwood Heights City of Detta City of Draper City of Duchesne City of Existence City of Farmington City of Garningtonce Cit	City of Belteue City of Bellingham City of Bellingham City of Bellingham City of Bingen City of Binne City of Bonney Lake City of Bonney Lake City of Bothell City of Bremerton City of Buckley City of Burlen City of Canadion City of Carmation City of Carmation City of Carmation City of Cashimere City of Cashimere City of Cashimere City of Cashimere
	City of Arimo City of Arimo City of Arbato City of Arbato City of Arbato City of Arbato City of Bancroft City of Bancroft City of Balcroot City of Blast-droot City of Blast-droot City of Blast-droot City of Blosomington City of Boolse City of Boolse City of Boolse City of Bowlil City of Bowlil City of Bowlil City of Burley City of Careby City of Careby City of Castedell City of Castedell City of Castedell City of Castedel City of Castelox City of Chubbuck City of Calyon	City of Aurora City of Bandon City of Beaverton City of Beaverton City of Bend City of Boardman City of Broxhorigs City of Broxhorigis City of Broxhorigis City of Burns City of Candon City of Candon City of Candon City of Candon City of Carbon City of Case Junction City of Case Linction City of Case Linction City of Case Linction City of Casislanie City of Columbia Ci	City of Alken City of Anderson City of Barnwell City of Besufort City of Besufort City of Besufort City of Benettwille City of Shoppille City of Cample City of Charleston City of Chestre City of Chestre City of Chestre City of Ciemon City of Ciemon City of Ciemon City of Columbia City of Columbia City of Columbia City of Darlington City of Darlington City of Darlington City of Dillion City of Ealery City of Florence	City of Cottonwood Heights City of Detta City of Draper City of Duchesne City of Existence City of Farmington City of Garningtonce Cit	City of Belteue City of Bellingham City of Bellingham City of Bellingham City of Bingen City of Binne City of Bonney Lake City of Bonney Lake City of Bothell City of Bremerton City of Buckley City of Burlen City of Canadion City of Carmation City of Carmation City of Carmation City of Cashimere City of Cashimere City of Cashimere City of Cashimere
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	City of Arimo City of Arimo City of Arbot City of Arbot City of Arbot City of Sancroft City of Bancroft City of Ballerue City of Ballerue City of Ballerue City of Bills City of Bills City of Booners Ferry City of Booners Ferry City of Bowill City of Cambridge City of Cambridge City of Carey City of Castederd City of City of City Cit	City of Aurora City of Bandon City of Bay City City of City of Burns City of Brownsville City of Candon City of Cascade Locks City of Cascade Locks City of Cascade City of Cascade City of Cascade City of Cascade City of Columbia City of Codon City of Coodon	City of Alken City of Anderson City of Barnwell City of Beautort City of Beautort City of Beautort City of Benettwille City of Selection City of Cangel City of Chester City of Chester City of Chester City of Cienter City of English City of Darlington City of Barlington City of Ballion City of Easley City of Florence City of Florence City of Florence City of Forest Acres	City of Cottonwood Heights City of Deta City of Draper City of Duchesne City of Exhibite City of Farmington City of Grantwille City of Grantwille City of Grantwille City of Gunnison	City of Bettle Ground City of Bellingham City of Bellingham City of Bellingham City of Bingen City of Bingen City of Bingen City of Bingen City of Binden City of Binney Lake City of Bothell City of Bothell City of Bothell City of Brewster City of Bridgeport City of Burlington City of Carnation City of Carterlia
	City of Arimo City of Arimo City of Arbot City of Arbot City of Arbot City of Arbot City of Senic City City of Balerfort City of Belleruse City of Bleelieruse City of Bleering City of Bloomington City of Bloomington City of Bloomington City of Bloomington City of Boult City of Cambridge City of Cambridge City of Cambridge City of Carbot City of Cateford City of City City City of City City City of City City City City City City City City	City of Aurora City of Sahr City City of Sav City City of Candy City of Carlon City of Chiloquin City of Colloquin City of Coburg City of Columbia City City of Codon City of Codolile City of Codon City of Codolile City	City of Aiken City of Anderson City of Baranwell City of Bearmell City of Beaturort City of Cayen City of Cayen City of Cayen City of Cayen City of Chester City of Chester City of Chester City of Cienton City of Cinton City of Cinton City of Columbia City of Comway City of Darlington City of Darlington City of Darlington City of Darlington City of Fastey City of Forence City of Followeat City of Fourset City of F	City of Cottonwood Heights City of Detta City of Detper City of Duchesne City of East Carbon City of East Carbon City of Eith Ridge City of Einno City of Einno City of Enon City of Enon City of Enon City of Ferran City of Sephariam City of Sezalante City of Sezalante City of Farmington City of Farm West City of Farman City of Farman City of Farman City of Farman City of Garland	City of Battle Ground City of Bellingham City of Bellingham City of Benton City City of Benton City City of Black Diamond City of Black Diamond City of Black Diamond City of Bonney Lake City of Bonney Lake City of Bonney Lake City of Bothell City of Bremetton City of Officer City of Diamond City of Bremetton City of Burlington City of Gamas City of Camas City of Canasion City of Cashmere City of Castle Rock City of Centralia City of Chehalis City of Chelan
	City of Arimo City of Arimo City of Arbot City of Arbot City of Arbot City of Sancroft City of Bancroft City of Ballerue City of Ballerue City of Ballerue City of Bills City of Bills City of Booners Ferry City of Booners Ferry City of Bowill City of Bowill City of Bowill City of Bowill City of Burley City of Carbot City of Castlederl City of City City of Court of Alene	City of Aurora City of Bandon City of Bay City City of Beaverton City of Beaverton City of Boardman City of Brookings City of Brookings City of Brookings City of Candon City of Caton City of Columbia City of Columbia City of Columbia City of Columbia City of Codumbia City of Codumbia City of Codumbia City of Codon City of Coodon	City of Alken City of Anderson City of Barnwell City of Beautort City of Beautort City of Beautort City of Benettwille City of Selection City of Cangel City of Chester City of Chester City of Chester City of Cienter City of English City of Darlington City of Barlington City of Ballion City of Easley City of Florence City of Florence City of Florence City of Forest Acres	City of Cottonwood Heights City of Deta City of Draper City of Duchesne City of Exhibite City of Farmington City of Grantwille City of Grantwille City of Grantwille City of Gunnison	City of Bettle Ground City of Belleuve City of Belleingham City of Benton City City of Bingen City of Bothell City of Bothell City of Bothell City of Brewster City of Bingeport City of Brewster City of Bingeport City of Bingen City of Bingen City of Burlington City of Burlington City of Carnation City of Carnation City of Carnation City of Carnation City of Cartalia City of Chelain City of Chelain City of Chelan City of Chelan City of Cheney
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	Oregon	South Carolina	Utah	Washington
City of Dover	City of Dayton	City of Hartsville	City of Huntington	City of Connell
City of Downey	City of Dayville	City of Inman	City of Hurricane	City of Cosmopolis
City of Driggs	City of Depoe Bay	City of Isle of Palms	City of Hyde Park	City of Covington
City of Dubois	City of Detroit	City of Johnsonville	City of Hyrum	City of Davenport
City of Eagle	City of Donald	City of Lake City	City of Ivins	City of Dayton
City of Eden	City of Drain	City of Lancaster	City of Kamas	City of Deer Park
City of Elk River	City of Dundee	City of Landrum	City of Kanab	City of Des Moines
City of Emmett	City of Dunes City	City of Laurens	City of Kaysville	City of DuPont
ity of Fairfield	City of Durham	City of Liberty	City of La Verkin	City of Duvall
City of Fernan Lake Village	City of Eagle Point	City of Loris	City of Layton	City of East Wenatchee
City of Filer	City of Echo	City of Manning	City of Lehi	City of Edgewood
City of Firth	City of Elgin	City of Marion	City of Lewiston	City of Edgewood
City of Franklin	City of Enterprise	City of Mauldin	City of Lewiston	City of Electric City
City of Fruitland	City of Estacada	City of Mullins	City of Endon	City of Ellensburg
ity of Fruitiand City of Garden City	City of Estacada City of Eugene	City of Mullins City of Myrtle Beach	City of Logan City of Manti	City of Elma
City of Genesee	City of Fairview	City of New Ellenton	City of Mapleton	City of Entiat
City of Georgetown	City of Falls City	City of Newberry	City of Marriott-Slaterville	City of Enumclaw
City of Glenns Ferry	City of Florence	City of North Augusta	City of Mendon	City of Ephrata
City of Gooding	City of Forest Grove	City of North Charleston	City of Midvale	City of Everett
City of Grace	City of Fossil	City of North Myrtle Beach	City of Midway	City of Everson
City of Grand View	City of Garibaldi	City of Orangeburg	City of Milford	City of Federal Way
City of Grangeville	City of Gaston	City of Pickens	City of Millville	City of Ferndale
City of Greenleaf	City of Gates	City of Rock Hill	City of Moab	City of Fife
City of Hagerman	City of Gearhart	City of Seneca	City of Mona	City of Fircrest
City of Hailey	City of Gervais	City of Simpsonville	City of Monroe	City of Forks
City of Hansen	City of Gladstone	City of Spartanburg	City of Monticello	City of George
City of Harrison	City of Glendale	City of Sumter	City of Morgan	City of Gig Harbor
City of Hayden	City of Gold Beach	City of Sufficer  City of Tega Cay	City of Moroni	City of Gold Bar
ity of Hayden ity of Hazelton	City of Gold Beach City of Gold Hill	City of Tega Cay City of Travelers Rest	City of Moroni City of Mt. Pleasant City	City of Gold Bar City of Goldendale
ity of Heyburn	City of Grants Pass	City of Union	City of Murray	City of Grand Coulee
ity of Hollister	City of Greenhorn	City of Walhalla	City of Myton	City of Grandview
ity of Homedale	City of Gresham	City of Walterboro	City of Naples	City of Granger
ity of Hope	City of Haines	City of Wellford	City of Nephi	City of Granite Falls
ity of Horseshoe Bend	City of Halfway	City of West Columbia	City of Nibley	City of Harrington
ity of Huetter	City of Halsey	City of Westminster	City of North Logan	City of Hoquiam
ity of Idaho City	City of Happy Valley	City of Woodruff	City of North Ogden	City of Ilwaco
City of Idaho Falls	City of Harrisburg	City of York	City of North Salt Lake	City of Issaquah
City of Inkom	City of Helix	Town of Allendale	City of Oakley	City of Kahlotus
ity of Island Park	City of Heppner	Town of Andrews	City of Oakley	City of Kalinotas
City of Island Park	City of Hermiston	Town of Atlantic Beach	City of Orangeville	City of Kelso
ity of Jerome City of Juliaetta				
	City of Hillsboro	Town of Awendaw	City of Orem	City of Kenmore
City of Kamiah	City of Hines	Town of Aynor	City of Panguitch	City of Kennewick
City of Kellogg	City of Hood River	Town of Batesburg-Leesville	City of Park City	City of Kent
City of Kendrick	City of Hubbard	Town of Bethune	City of Parowan	City of Kettle Falls
City of Ketchum	City of Huntington	Town of Blacksburg	City of Payson	City of Kirkland
City of Kimberly	City of Idanha	Town of Blackville	City of Perry	City of Kittitas
City of Kooskia	City of Imbler	Town of Blenheim	City of Plain City	City of La Center
City of Kuna	City of Independence	Town of Bluffton	City of Pleasant Grove	City of Lacey
City of Lapwai	City of Irrigon	Town of Blythewood	City of Pleasant View	City of Lake Forest Park
ity of Lapwar ity of Lava Hot Springs	City of Island City	Town of Bowman	City of Price	City of Lake Stevens
City of Lava Hot Springs	City of Jacksonville	Town of Branchville	City of Providence	City of Lakewood
ity of Lewiston	City of Jacksonville	Town of Brianchille	City of Providence	City of Langley
ity of Mackay ity of Malad City				
	City of John Day	Town of Brunson	City of Richfield	City of Leavenworth
ity of Marsing	City of Johnson City	Town of Calhoun Falls	City of Richmond	City of Liberty Lake
ity of McCall	City of Joseph	Town of Cameron	City of River Heights	City of Long Beach
ity of McCammon	City of Junction City	Town of Campobello	City of Riverdale	City of Longview
ity of Melba	City of Keizer	Town of Central	City of Riverton	City of Lynden
ity of Menan	City of King City	Town of Chapin	City of Roosevelt	City of Lynnwood
ity of Meridian	City of Klamath Falls	Town of Cheraw	City of Roy	City of Mabton
ity of Middleton	City of La Grande	Town of Chesterfield	City of Salem	City of Maple Valley
ity of Midvale	City of La Pine	Town of Clio	City of Salina	City of Marysville
ity of Moscow	City of Lafavette	Town of Clover	City of Salt Lake City	City of Mattawa
ity of Mountain Home	City of Larayette City of Lake Oswego	Town of Cottageville	City of Santy  City of Sandy	City of McCleary
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	City of Lakeside		City of Santa Clara	City of Medical Lake
ity of Murtaugh	City of Lebanon	Town of Cowpens	City of Santaquin	City of Medina
ity of Nampa	City of Lincoln City	Town of Denmark	City of Saratoga Springs	City of Mercer Island
ity of New Meadows	City of Lonerock	Town of Donalds	City of Smithfield City	City of Mesa
ty of New Plymouth	City of Lostine	Town of Due West	City of South Jordan	City of Mill Creek
ity of Newdale	City of Lowell	Town of Duncan	City of South Ogden	City of Milton
ity of Nezperce	City of Lyons	Town of Eastover	City of South Salt Lake City	City of Monroe
ty of Notus	City of Madras	Town of Edgefield	City of South Weber	City of Montesano
ity of Orofino	City of Malin	Town of Edisto Beach	City of Spanish Fork	City of Morton
ity of Osburn	City of Manzanita	Town of Ehrhardt	City of Spring City	City of Moses Lake
ity of Parker	City of Maupin	Town of Elgin	City of Springville	City of Mossyrock
ity of Parma	City of McMinnville	Town of Elloree	City of St. George	City of Mountlake Terra
ity of Paul	City of Medford	Town of Estill	City of Sunnyside	City of Moxee
ity of Payette	City of Metolius	Town of Eutawville	City of Sunset	City of Mt. Vernon
ity of Pierce	City of Mill City	Town of Eutawrille Town of Fairfax	City of Sunset City of Syracuse	City of Mukilteo
	City of Mill City			
ty of Pinehurst	City of Millersburg	Town of Ft. Mill	City of Taylorsville	City of Napavine
ty of Plummer	City of Milton-Freewater	Town of Furman	City of Tooele	City of Newcastle
ity of Pocatello	City of Milwaukie	Town of Gaston	City of Toquerville	City of Newport
ity of Ponderay	City of Molalla	Town of Gifford	City of Tremonton	City of Nooksack
ity of Post Falls	City of Monmouth	Town of Gilbert	City of Tropic	City of Normandy Park
ity of Potlatch	City of Monroe	Town of Govan	City of Uintah	City of North Bend
ity of Preston	City of Monument	Town of Gray Court	City of Official	City of North Bend
ity of Priest River		Town of Great Falls	City of Westianten	
	City of Moro		City of Washington	City of Oak Harbor
ity of Rathdrum	City of Mosier	Town of Greeleyville	City of Washington Terrace	City of Oakville
ity of Reubens	City of Mt. Angel	Town of Hampton	City of Wellington	City of Ocean Shores
ity of Rexburg	City of Mt. Vernon	Town of Harleyville	City of Wellsville	City of Okanogan
	City of Myrtle Creek	Town of Heath Springs	City of Wendover	City of Olympia
ty of Richfield			· · · · · · · · · · · · · · · · · · ·	
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City of Richfield City of Rigby City of Riggins City of Ririe	City of Myrtle Point City of Nehalem City of Newberg	Town of Hemingway Town of Hilda Town of Hilton Head Island	City of West Bountiful City of West Haven City City of West Jordan	City of Omak City of Oroville City of Orting

Idaho	Oregon	South Carolina	Utah	Washington
City of Rockland	City of North Bend	Town of Holly Hill	City of West Valley City	City of Pacific
City of Rupert	City of North Plains	Town of Hollywood	City of Willard	City of Palouse
City of Salmon	City of North Powder	Town of Honea Path	City of Woodland Hills	City of Pasco
City of Sandpoint	City of Nyssa	Town of Irmo	City of Woods Cross	City of Pateros
City of Shelley	City of Oakland	Town of Iva	Town of Alta	City of Pomeroy
City of Shoshone	City of Oakridge	Town of Jackson	Town of Altamont	City of Port Angeles
City of Smelterville	City of Ontario	Town of James Island	Town of Alton	City of Port Orchard
City of Soda Springs	City of Oregon City	Town of Jamestown	Town of Amalga	City of Port Townsend
City of Spirit Lake	City of Paisley	Town of Jefferson	Town of Annabella	City of Poulsbo
City of St. Anthony	City of Pendleton	Town of Jenkinsville	Town of Antimony	City of Prosser
City of St. Charles	City of Philomath	Town of Johnston	Town of Apple Valley	City of Pullman
City of Stanley	City of Phoenix	Town of Jonesville	Town of Ballard	City of Puyallup
City of Star	City of Pilot Rock	Town of Kershaw	Town of Bear River City	City of Quincy
City of Stites	City of Port Orford	Town of Kiawah Island	Town of Bicknell	City of Rainier
City of Sugar City	City of Portland	Town of Kingstree Town of Lake View	Town of Big Water Town of Boulder	City of Raymond
City of Sun Valley	City of Powers			City of Redmond
City of Tensed City of Tetonia	City of Prairie City City of Prineville	Town of Lamar South Carolina Town of Lane	Town of Brian Head Town of Bryce Canyon City	City of Renton City of Republic
City of Troy	City of Prineville City of Rainier	Town of Latta	Town of Bryce Canyon City Town of Cannonville	City of Republic City of Richland
City of Twin Falls	City of Redmond	Town of Lexington	Town of Castle Valley	City of Ridgefield
City of Ucon	City of Reedsport	Town of Lincolnville	Town of Cedar Fort	City of Ritzville
City of Victor	City of Reedsport	Town of Little Mountain	Town of Centerfield	City of Ritzville
City of Wallace	City of Riddle	Town of Lockhart	Town of Central Valley	City of Roskyn
City of Weinne	City of Rockaway Beach	Town of Lyman	Town of Circleville	City of Roy
City of Weiser	City of Rogue River	Town of Lynchburg	Town of Clarkston	City of Royal City
City of Wersel	City of Roseburg	Town of Mayesville	Town of Clawson	City of Koyal City City of Sammamish
City of Weston	City of Rufus	Town of McBee	Town of Cleveland	City of SeaTac
City of White Bird	City of Salem	Town of McClellanville	Town of Cornish	City of Seattle
City of Wilder	City of Sandy	Town of McColl	Town of Daniel	City of Sedro-Woolley
City of Winchester	City of Scappoose	Town of McCormick	Town of Deweyville	City of Selah
Higher Education	City of Scio	Town of Meggett	Town of Eagle Mountain	City of Sequim
Boise State University	City of Scotts Mills	Town of Moncks Corner	Town of Elmo	City of Shelton
College of Southern Idaho	City of Seaside	Town of Mt. Pleasant	Town of Elsinore	City of Shoreline
College of Western Idaho	City of Seneca	Town of Neeses	Town of Elwood	City of Snohomish
Eastern Idaho Technical College	City of Shady Cove	Town of New Ellenton	Town of Emery	City of Snoqualmie
Idaho Division of Professional Technical Education	City of Sheridan	Town of Nichols	Town of Fairfield	City of Soap Lake
Idaho State University	City of Sherwood	Town of Ninety Six	Town of Francis	City of South Bend
Lewis-Clark State College	City of Siletz	Town of Norris	Town of Garden City	City of Spokane
North Idaho College	City of Silverton	Town of North	Town of Genola	City of Spokane Valley
University of Idaho	City of Sisters	Town of Norway	Town of Glendale	City of Sprague
Education (K-12)	City of Sodaville	Town of Olanta	Town of Glenwood	City of Stanwood
Aberdeen School District No. 58	City of Spray	Town of Pacolet	Town of Goshen	City of Stevenson
Arbon Elementary School District No. 383	City of Springfield	Town of Pageland	Town of Hanksville	City of Sultan
Avery School District	City of St. Helens	Town of Pamplico	Town of Hatch	City of Sumas
Basin School District No. 72	City of St. Paul	Town of Patrick	Town of Henefer	City of Sumner
Bear Lake County School District No. 33	City of Stanfield	Town of Pawleys Island	Town of Henrieville	City of Sunnyside
Bear Lake School District No. 33	City of Stayton	Town of Pelion	Town of Hideout	City of Tacoma
Blackfoot School District No. 55	City of Sublimity	Town of Pelzer	Town of Hinckley	City of Tekoa
Blaine County School District No. 61	City of Sumpter	Town of Pendleton	Town of Holden	City of Tenino
Bliss Joint School District No. 234	City of Sutherlin	Town of Perry	Town of Howell	City of Tieton
Bonneville Joint School District No. 93	City of Sweet Home	Town of Port Royal	Town of Huntsville	City of Toledo
Boundary County School District No. 101	City of Talent	Town of Prosperity	Town of Joseph	City of Tonasket
Bruneau-Grand View Joint School District	City of Tangent	Town of Ravenel	Town of Junction	City of Toppenish
Buhl Joint School District No. 412	City of The Dalles	Town of Reidville	Town of Kanarraville	City of Tukwila
Butte County Joint School District No. 111	City of Tigard	Town of Ridge Spring	Town of Kanosh	City of Tumwater
Caldwell School District No. 132	City of Tillamook	Town of Ridgeland	Town of Kingston	City of Union Gap
Camas County School District No. 121	City of Toledo	Town of Ridgeville	Town of Koosharem	City of University Place
Cambridge School District	City of Troutdale	Town of Ridgeway	Town of Leeds	City of Vader
Cascade School District No. 422	City of Tualatin	Town of Saint Matthews	Town of Levan	City of Vancouver
Cassia County Joint School District No. 151	City of Turner	Town of Saint Stephen	Town of Loa	City of Waitsburg
Castleford Joint School District No. 417	City of Ukiah	Town of Salem	Town of Manila Town of Mantua	City of Walla Walla
Challis Joint School District No. 181 Clark County School District No. 161	City of Umatilla City of Union	Town of Salley Town of Saluda	Town of Mantua Town of Marysvale	City of Wapato City of Warden
Clark County School District No. 161 Coeur d'Alene School District No. 271	City of Union City of Unity	Town of Saluda Town of Santee	Town of Marysvale Town of Meadow	City of Warden City of Washougal
Cottonwood Joint School District No. 2/1	City of Vale	Town of Scranton	Town of Minersville	City of Wenatchee
Council School District No. 13	City of Veneta	Town of Seabrook Island	Town of New Harmony	City of West Richland
Culdesac Joint School District No. 342	City of Verneta City of Vernonia	Town of Sellers	Town of Newton	City of Westport
Dietrich School District No. 314	City of Welldport	Town of Sharon	Town of Ophir	City of White Salmon
Emmett Independent School District No. 221	City of Wallowa	Town of Six Mile	Town of Orderville	City of Winlock
Filer School District No. 413	City of Warrenton	Town of Snelling	Town of Paradise	City of Woodinville
Firth School District No. 59	City of Wasco	Town of Society Hill	Town of Paragonah	City of Woodland
Fremont County School District No. 215	City of West Linn	Town of South Congaree	Town of Portage Utah	City of Yakima/Yakima County
Fruitland School District No. 373	City of Westfir	Town of Springdale	Town of Randolph	City of Yelm
Garden Valley School District	City of Weston	Town of St. George	Town of Redmond	City of Zillah
Genesee Joint School District No. 282	City of Wheeler	Town of St. Matthews	Town of Rockville	Consolidated Borough of Quil Ceda Village
Glenns Ferry Joint School District No. 192	City of Willamina	Town of Stuckey	Town of Rocky Ridge	Grays Harbor Council of Governments
Gooding Joint School District No. 231	City of Wilsonville	Town of Sullivans Island	Town of Rush Valley	Town of Almira
Grace Joint School District No. 148	City of Winston	Town of Summerton	Town of Scipio	Town of Beaux Arts Village
Hagerman Joint School District No. 233	City of Wood Village	Town of Summerville	Town of Scofield	Town of Bucoda
Hansen School District No. 415	City of Woodburn	Town of Summit	Town of Sigurd	Town of Carbonado
Highland Joint School District No. 305	City of Yachats	Town of Surfside Beach	Town of Springdale	Town of Cathlamet
Homedale School District No. 370	City of Yamhill	Town of Swansea	Town of Stockton	Town of Clyde Hill
Horseshoe Bend School District No. 73	City of Yoncalla	Town of Timmonsville	Town of Toquerville	Town of Colton
Idaho Falls School District No. 91	Town of Bonanza	Town of Trenton	Town of Torrey	Town of Conconully
Independent School District of Boise City	Town of Butte Falls	Town of Turbeville	Town of Trenton	Town of Concrete
	Town of Canyon City	Town of Ulmer Town of Varnville	Town of Tropic	Town of Coulee City
Jefferson County School District No. 251	The state of the s		Town of Uintah	Town of Coulee Dam
Jerome Joint School District No. 261	Town of Lakeview		T	T
Jerome Joint School District No. 261 Joint School District No. 2	Town of Lexington	Town of Wagener	Town of Vernon	Town of Coupeville
Jerome Joint School District No. 261 Joint School District No. 2 Kamiah School District No. 304	Town of Lexington Higher Education	Town of Wagener Town of Ward	Town of Vineyard	Town of Creston
Jerome Joint School District No. 261 Joint School District No. 2 Kamiah School District No. 304 Kellogg Joint School District 391	Town of Lexington Higher Education Blue Mountain Community College	Town of Wagener Town of Ward Town of Ware Shoals	Town of Vineyard Town of Virgin	Town of Creston Town of Cusick
Jerome Joint School District No. 261 Joint School District No. 2 Kamiah School District No. 304 Kellogg Joint School District 391 Kendrick Joint School District No. 283	Town of Lexington Higher Education Blue Mountain Community College Central Oregon Community College	Town of Wagener Town of Ward Town of Ware Shoals Town of West Pelzer	Town of Vineyard Town of Virgin Town of Wales	Town of Creston Town of Cusick Town of Darrington
Jerome Joint School District No. 261 Joint School District No. 2 Kamiah School District No. 304 Kellogg Joint School District No. 191 Kendrick Joint School District No. 283 Kimberly School District No. 414	Town of Lexington Higher Education Blue Mountain Community College Central Oregon Community College Chemeketa Community College	Town of Wagener Town of Ward Town of Ware Shoals Town of West Pelzer Town of West Union	Town of Vineyard Town of Virgin Town of Wales Town of Wallsburg	Town of Creston Town of Cusick Town of Darrington Town of Eatonville
Jerome Joint School District No. 261 Joint School District No. 2 Kamiah School District No. 304 Kellogg Joint School District 391 Kendrick Joint School District No. 283	Town of Lexington Higher Education Blue Mountain Community College Central Oregon Community College	Town of Wagener Town of Ward Town of Ware Shoals Town of West Pelzer	Town of Vineyard Town of Virgin Town of Wales	Town of Creston Town of Cusick Town of Darrington

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Idaho  Lake Pend Oreille School District No. 84	Oregon S Columbia Gorge Community College	outh Carolina Town of Williston	Utah College of Eastern Utah	Washington Town of Fairfield
Lake Pend Oreille School District No. 84  Lakeland School District No. 272	Eastern Oregon University	Town of Winiston Town of Winnsboro	Davis Applied Technology College	Town of Farmington
Lapwai School District No. 272	Klamath Community College District	Town of Yemassee	Dixie Applied Technology College	Town of Friday Harbor
Lewiston Independent School District No. 1		ligher Education	Dixie State University	Town of Garfield
Mackay School District No. 182	Linn-Benton Community College	Aiken Technical College	Mountainland Applied Technology College	Town of Hamilton
Madison School District No. 321	Mt. Hood Community College	Beaufort Jasper Higher Education Commission	Rocky Mountain University of Health Professions	Town of Harrah
Marsh Valley Joint School District No. 21	Oregon Coast Community College	Central Carolina Technical College	Salt Lake Community College	Town of Hatton
Marsing Joint School District No. 363	Oregon Department of Community Colleges and Workforce Developme	Clemson University	Snow College	Town of Hunts Point
McCall-Donnelly Joint School District No. 421	Oregon Health and Science University	Coastal Carolina University	Southern Utah University	Town of Index
Meadows Valley School District No. 11	Oregon Institute of Technology	College of Charleston	Tooele Applied Technology College	Town of lone
Melba School District No. 136	Oregon State University	Denmark Technical College	Uintah Basin Applied Technology College	Town of La Conner
Middleton School District No. 134	Oregon State University, Oregon Agricultural Experiment Station	Florence-Darlington Technical College	University of Utah	Town of LaCrosse
Midvale School District No. 433	Oregon University System	Francis Marion University	University of Utah Hospitals and Clinics	Town of Lamont
Minidoka County School District No. 331	Portland Community College	Greenville Technical College	Utah State University	Town of Latah
Moscow School District No. 281	Portland State University	Horry-Georgetown Technical College	Utah System of Higher Education	Town of Lind
Mountain Home School District No. 193 Mountain View School District No. 244	Reed College Rogue Community College	Lander University Medical University of South Carolina	Utah Valley University Weber State University	Town of Lyman Town of Malden
Mullan School District No. 244 Mullan School District 392	Southern Oregon University		Weber State University Education (K-12)	Town of Mansfield
Murtaugh Joint School District No. 418	Southern Oregon University Southern Oregon University Family Housing	Northeastern Technical College  Northeastern Technical College	Alpine School District	Town of Marcus
Nampa Christian Schools Inc.	Southwestern Oregon Community College	Orangeburg-Calhoun Technical College	Beaver County School District	Town of Metaline
Nampa School District No. 131	Tillamook Bay Community College	Piedmont Technical College	Box Elder School District	Town of Millwood
New Plymouth School District	Treasure Valley Community College	South Carolina State Board for Technical and Comprehensive Education	Cache County School District	Town of Naches
Nez Perce Joint School District No. 302	Umpgua Community College	South Carolina State University	Canvons School District	Town of Nespelem
North Gem School District No. 149	University of Oregon	South Carolina Technical College System	Carbon School District	Town of Northport
Notus School District	Western Oregon University	Spartanburg Community College	Centro De La Familia De Utah Head Start Program School District	Town of Oakesdale
Oneida County School District No. 351	Education (K-12)	Technical College of the Lowcountry	Daggett School District	Town of Odessa
Orofino Joint School District No. 171	Adel School District 21	The Citadel	Davis School District	Town of Pe EII
Parma School District No. 137	Adrian School District	Tri-County Technical College	Duchesne County School District	Town of Prescott
Payette School District No. 371	Alsea School District No. 7J	Trident Technical College	Emery County School District	Town of Reardan
Plummer-Worley Joint School District No. 44	Amity School District 4J	University of South Carolina	Freedom Preparatory Academy School District	Town of Riverside
Pocatello-Chubbuck School District No. 25	Annex School District 29	University of South Carolina, Aiken	Garfield County School District	Town of Rockford
Post Falls School District No. 273	Arlington School District No. 3	University of South Carolina, Upstate	Grand County School District	Town of Rosalia
Potlatch School District No. 285	Arock School District No. 81	Williamsburg Technical College	Granite School District	Town of Ruston
Preston Joint School District No. 201	Ashland School District No. 5	Winthrop University	Iron County School District	Town of Skykomish
Richfield School District No. 316	Ashwood School District	York Technical College	Jordan School District	Town of South Cle Elum
Ririe Joint School District No. 252		ducation (K-12)	Juab School District	Town of South Prairie
Rockland School District No. 382	Athena-Weston School District No. 29RJ	Abbeville County School District	Kane County School District	Town of Spangle
Salmon River Joint School District No. 243 Salmon School District No. 291	Baker School District No. 5J Bandon School District	Aiken County Public Schools Allendale County School District	Logan City School District Millard School District	Town of St. John
Salmon School District No. 291 Shelley School District No. 60	Bandon School District Banks School District No. 13			Town of St. John Town of Steilacoom
Shoshone Joint School District No. 312	Beaverton School District No. 13 Beaverton School District No. 48	Anderson County School Districts 1 and 2 Career and Technology Cent Anderson School District No. 1	Morgan School District  Mountainland Head Start Program School District Office	Town of Twisp
Snake River School District No. 312	Beaverton School District No. 48 Bend-La Pine Public Schools	Anderson School District No. 1 Anderson School District No. 2	Murray City School District  Murray City School District	Town of Uniontown
Soda Springs Joint School District No. 150	Bethel School District No. 52	Anderson School District No. 2 Anderson School District No. 3	Nebo School District	Town of Washtucna
South Lemhi School District No. 292	Blachly School District	Anderson School District No. 4	North Sanpete County School District	Town of Waterville
St. Maries Joint School District No. 41	Blachly School District 90	Anderson School District No. 5	North Sanpete County School District	Town of Waverly
Sugar-Salem Joint District No. 322	Brookings Harbor School District	Bamberg School District No. 1	North Summit School District	Town of Wilbur
Swan Valley Elementary School District No. 33	Camas Valley School District	Bamberg School District No. 2	Ogden City School District	Town of Wilkeson
Swan Valley School District No. 92	Canby School District No. 86	Barnwell School District No. 45	Park City School District	Town of Wilson Creek
Teton County School District No. 401	Cascade School District No. 5	Beaufort County School District	Piute County School District	Town of Winthrop
Three Creek Joint School District No. 416	Centennial School District No. 28J	Berkeley County School District	Provo City School District	Town of Woodway
Troy School District No. 287	Central Curry School District No. 1	Blackville-Hilda Public Schools	Rich County School District	Town of Yacolt
Twin Falls School District No. 411	Central Linn School District	Calhoun County School District	Rich School District	Town of Yarrow Point
Valley School District No. 262	Central Point School District No. 6	Charleston County School District	Rural Utah Child Development Head Start Program School District Off	Higher Education
Vallivue School District No. 139	Central School District No. 13J	Cherokee County School District	Salt Lake City School District	Bates Technical College
Vision Charter School District # 463	Clackamas Education Service District	Chester County School District	San Juan School District	Bellevue Community College
Wallace School District No. 393	Clatskanie School District No. 6J	Chesterfield County School District	Sevier School District	Bellingham Technical College
Weiser School District No. 431	Colton School District No. 53	Clarendon County School District No. 1	South Sanpete School District	Big Bend Community College
Wendell School District No. 232	Columbia Gorge Education Service District	Clarendon County School District No. 2	South Summit School District	Cascadia Community College
West Bonner County School District No. 83	Condon School District No. 25J	Clarendon County School District No. 3	Suu Head Start Program School District	Central Washington University
West Jefferson School District No. 253	Coos Bay School District No. 9	Clover School District No. 2	Thomas Edison Charter Schools	Centralia College
West Side School District No. 202	Coquille School District No. 8	Colleton County School District	Tintic School District	Clark College
Whitepine Joint School District No. 288	Corbett School District No. 39	Darlington County School District	Tooele County School District	Clover Park Technical College
Wilder School District No. 133	Corvallis School District No. 509J	Delta R-V School District	Uintah School District	Columbia Basin Community College
Special District  Ada County Emergency Medical Services District	Cove School District No. 15 Crane Elementary School District	Dillon County School District No. 1 Dillon County School District No. 2	Wasatch County School District Washington County School District	Community Colleges of Spokane Eastern Washington University
Ada County Emergency Medical Services District  Ada County Highway District	Crane Elementary School District Creswell School District No. 40	Dillon County School District No. 2 Dillon County School District No. 3	Washington County School District Wayne County School District	Eastern Washington University Edmonds Community College
Adams County Recreation District	Crook County School District No. 40	Dillon County School District No. 4	Weber School District	Everett Community College
Ahsahka Water and Sewer District	Crow-Applegate-Lorane School District No. 66		Special District	Evergreen State College
Albion Highway District	Culver School District No. 4	Dorchester School District No. 2	Ash Creek Special Service District	Grays Harbor College
Alpine Meadows Water and Sewer District	Dallas School District No. 2	Dorchester School District No. 4	Ashley Valley Water and Sewer Improvement District	Green River Community College
American Falls Free Library District	David Douglas School District No. 40	Edgefield County Schools	Ballard Water and Sewer Improvement District	Highline Community College
American Falls Housing Authority	Dayton School District No. 8	Fairfield County School District	Bear Lake Special Service District	Lake Washington Institute of Technology
Atlanta Highway District	Dayville School District No. 16J	Florence County School District No. 1	Bear River Water Conservancy District	Lower Columbia College
Avery Water and Sewer District	Douglas County School District	Florence County School District No. 2	Benchland Water District	Northwest Indian College
Avondale Irrigation District	Douglas County School District No. 4	Florence County School District No. 3	Benson Culinary Water Improvement District	Olympic College
Bayview Water and Sewer District	Douglas Education Service District	Florence County School District No. 4	Bona Vista Water Improvement District	Peninsula College
Bear Lake County Library District	Dufur School District No. 29	Florence County School District No. 5	Cache Mosquito Abatement District	Pierce College
Bench Sewer District	Eagle Point School District No. 9	Ft. Mill School District No. 4	Cache Valley Transit District	Renton Technical College
Benewah County Free Library District	Echo School District No. 5	Georgetown County School District	Canyonlands Health Care Special Service District	Seattle Community Colleges District VI
Big Canyon Fire District	Elgin School District	Greenville County School District	Carbon County Housing Authority	Shoreline Community College
Blaine County Housing Authority	Elkton School District No. 34	Greenwood School District No. 50	Carbon County Municipal Building Authority	Skagit Valley College
Blaine County Recreation District	Enterprise School District No. 21	Greenwood School District No. 52	Carbon County Recreation Transportation Special Service District	South Puget Sound Community College
Bliss Fire District	Estacada School District No. 108	Hampton County School District No. 2	Carbon Water Conservancy District	Tacoma Community College
Boise Basin Library District	Eugene School District No. 4J	Hampton School District No. 1	Castle Valley Special Service District	University of Washington
Boise City/Ada County Housing Authority	Falls City School District	Horry County Schools	Cedar City Housing Authority	Walla Walla Community College
Boise-Kung Irrigation District Bonneville County Fire District No. 1	Fern Ridge School District No. 28J Forest Grove School District	Jasper County School District John de la Howe School District	Cedar Mountain Fire Protection District Cedarview-Montwell Special Service District	Washington State Board for Community and Technical Colleges Washington State Higher Education Facilities Authority
Bonneville County Fire District No. 1 Bruneau Valley District Library	Forest Grove School District Fossil School District 21J	John de la Howe School District  Kershaw County School District	Cedarview-Montwell Special Service District Central Davis County Sewer District	Washington State Higher Education Facilities Authority Washington State Student Achievement Council
Bruneau Valley District Library Bruneau Water and Sewer District	Fossil School District 21J Gaston School District 511 J	Kershaw County School District Lancaster County School District	Central Davis County Sewer District Central Iron County Water Conservancy District	Washington State Student Achievement Council Washington State University
Buhl Highway District	Gaston School District 5111 Gervais School District	Laurens County School District Laurens County School District No. 55	Central Iron County Water Conservancy District Central Utah Water Conservancy District	Washington State University Washington State University, Vancouver
Buhl Rural Fire Protection District	Gladstone School District	Laurens County School District No. 56	Central Weber Sewer Improvement District	Wenatchee Valley College
Burley Highway District	Glendale School District No. 77	Lee County School District	Charleston Water Conservancy District	Western Washington University
Caldwell Housing Authority	Glide School District	Legacy Charter Schools	Copperton Improvement District	Whatcom Community College
Canyon Highway District No. 4	Grant County Education Service District	Lexington County School District No. 1	Cottonwood Improvement District	Yakima Valley Community College

o C Cascade Rural Fire District	Oregon Grant School District No. 3	Lexington County School District No. 2	Davis Community Housing Authority	Washington Education (K-12)
Castleford Rural Fire District	Grants Pass School District No. 7	Lexington County School District No. 3	Davis County Housing Authority	Aberdeen School District No. 5
Central Fire District	Greater Albany Public School District 8J	Lexington County School District No. 4	Davis-Salt Lake Aerial Spray Authority	Adna School District No. 226
Central Orchards Sewer District	Gresham-Barlow School District	Lexington-Richland Counties School District No. 5	Duchesne County Upper Country Water Improvement District	Almira School District No. 17
Central Shoshone County Water District	Harney County School District No. 3	Marion County School District	Duchesne County Water Conservancy District	Anacortes School District No. 103
Clark County District Library	Harney Education Service District	Marion County School District  Marion County School District No. 7	Emery County Housing Authority	Arlington Public Schools
	Harney Education Service District Harner School District No. 66		Emery County Housing Authority	Arrington Public Schools Asotin-Anatone School District
Clarkia Free Library District		Marlboro County School District	Emery County Municipal Building Authority	
Clarkia Highway District	Harrisburg School District No. 7	McCormick County School District	Emery County Special Service District No. 1	Auburn School District No. 408
Clearwater Free Library District	Helix School District No. 1-R	Newberry County School District	Emery Water Conservancy District	Bainbridge Island School District No. 303
Clearwater Highway District	Hermiston School District	Oconee County School District	Emigration Improvement District	Battle Ground School District No. 119
Clearwater Soil and Water Conservation District	High Desert Education Service District	Orangeburg Consolidated School District Four	Fruitland Special Service District	Bellevue Christian School District
Clearwater Water District	Hillsboro School District No. 1J	Orangeburg County Consolidated School District No. 3	Garden City Fire District	Bellevue School District No. 405
Consolidated Free Library District	Hood River County School District	Orangeburg County Consolidated School District No. 5	Grand County Housing Authority	Bellingham School District No. 501
Cottonwood Highway District	Huntington School District No. 16J	Pickens County School District	Granger-Hunter Improvement District	Benge School District No. 122
Custer Soil and Water Conservation District	Imbler School District No. 11	Richland County School District No. 1	Heber Valley Special Service District	Bethel School District No. 403
Dietrich Fire District	InterMountain Education Service District	Richland County School District No. 2	Hooper Water Improvement District	Bickleton School District
Dietrich Highway District	Ione School District R2	Rock Hill School District No. 3	Jensen Water Improvement District	Blaine School District No. 503
Doumecq Highway District	Jackson County School District No. 9	Saluda School District No. 1	Johnson Water Improvement District	Boistfort School District No. 234
Downey Swan Lake Highway District	Jackson Education Service District	South Carolina Public Charter School District	Jordan Valley Water Conservancy District	Bremerton School District
Dry Creek Cemetery Maintenance District	Jefferson County School District No. 509-J	Spartanburg County School District No. 1	Jordanelle Special Service District	Brewster School District No. 111
Eagle Fire Protection District	Jefferson School District	Spartanburg County School District No. 2	Juab Special Service Fire District	Bridgeport School District No. 75
Fagle Sewer District	Jewell School District No. 8	Spartanburg County School District No. 3	Kane County Water Conservancy District	Brinnen School District No. 46
East Bonner County Free Library District	John Day School District No. 3	Spartanburg County School District No. 3  Spartanburg County School District No. 4	Kearns Improvement District	Burlington-Edison School District No. 100
				Camas School District No. 100
East Bonner County Library District	Jordan Valley School District No. 3	Spartanburg County School District No. 5	Lake Point Improvement District	
East Greenacres Irrigation District	Joseph School District No. 6	Spartanburg County School District No. 6	Logan-Cache Airport Authority	Cape Flattery School District No. 401
Eastern Idaho Public Health District	Junction City School District No. 69	Spartanburg County School District No. 7	Maeser Water and Sewer Improvement District	Capital Region Educational Service District No. 113
Eastern Idaho Regional Wastewater Authority	Klamath County School District	Sumter School District	Magna Mosquito Abatement District	Carbonado Historical School District No. 19
Elk River Free Library District	Klamath Falls City Schools	Sumter School District No. 17	Magna Water District	Cascade Christian Schools
Elmore Soil and Water Conservation District	Knappa School District	Sumter School District No. 2	Metropolitan Water District of Salt Lake and Sandy	Cascade School District No. 228
Fenn Highway District	La Grande School District No. 1	Union County School District	Midvalley Improvement District	Cashmere School District No. 222
Ferdinand Highway District	Lake County School District No. 7	Ware Shoals School District No. 51	Midway Sanitation District	Castle Rock School District No. 401
Fish Haven Mosquito Abatement District	Lake Ed Service District	Williamsburg County Schools	Milford Area Healthcare Service District	Central Kitsap School District No. 401
Fremont County District Library	Lake Oswego School District No. 7J	Williston School District No. 29	Moab Mosquito Abatement District	Central Valley School District No. 356
Friedman Memorial Airport Authority	Lakeview School District No. 7	York School District No. 1	Moab Valley Fire Protection District	Centralia School District No. 401
Garden Valley District Library	Lane Education Service District	Special District	Mountain Green Sewer Improvement District	Chehalis School District No. 302
Garden Valley Fire Protection District	Lebanon Community School District No. 9	Abbeville Housing Authority	Mountain Regional Water Special Service District	Cheney School District No. 360
Garden Valley Recreation District	Lincoln County School District	Aiken Housing Authority	Mountain View Special Service District	Chewelah School District No. 36
Gateway Fire Protection District	Linn-Benton-Lincoln Education Service District	Anderson Housing Authority	Mt. Olympus Improvement District	Chief Leschi School System
Gem County Fire Protection District	Long Creek School District No. 17	Atlantic Beach Housing Authority	North Davis County Sewer District	Chimacum School District No. 49
Gem County Mosquito Abatement District	Lowell School District No. 71	Beaufort Housing Authority	North Davis Fire District	Clarkston School District No. 1250-185
	Mapleton School District No. 71	Beaufort-Jasper Water and Sewer Authority	North Emery Water Users Special Service District	Cle Elum-Roslyn School District
Glenns Ferry Highway District				
Golden Gate Highway District No. 3	Marcola School District No. 79J McKenzie School District	Beech Island Rural Community Water District Belton-Honea Path Water Authority	North Fork Special Services District	Clover Park School District No. 400 Colfax School District No. 300
Gooding County Memorial Hospital District			North Pointe Solid Waste Special Service District	
Grace District Library	McMinnville School District No. 40	Bennettsville Housing Authority	North Summit Fire District	College Place School District No. 250
Grangeville Highway District	Medford School District No. 549C	Berea Public Service District	North Tooele County Fire Protection District	Colton School District No. 306
Granite Reeder Water and Sewer District	Milton-Freewater School District No. 7	Berkeley County Water and Sanitation Authority	North Utah Water Conservancy District	Columbia School District No. 206
Greater Boise Auditorium District	Mitchell School District No. 55	Big Creek Water and Sewerage District	North View Fire District	Columbia School District No. 206, Stevens County
Greater Middleton Parks and Recreation District	Molalla River School District	Bluffton Township Fire District	Ogden Housing Authority	Columbia School District No. 400
Greater Swan Valley Fire Protection District No. 2	Monument School District	Boiling Springs Fire District, Greenville County	Ouray Park Water Improvement District	Colville School District No. 115
Groveland Water and Sewer District	Morrow County School District	Broad Creek Public Service District	Park City Fire Service District	Concrete School District No. 11
Harbor View Estates Water and Sewer District	Mt. Angel School District	Buffalo-Mt. Pisgah Fire Protection District	Price River Water Improvement District	Conway Consolidated School District No. 317
Hayden Lake Irrigation District	Multnomah Education Service District Consortium	Burton Fire District	Provo Housing Authority	Cosmopolis School District
Hayden Lake Recreational Water and Sewer District	Myrtle Point School District	Central Midlands Regional Transit Authority	Rockville/Springdale Fire Protection District	Coulee-Hartline School District No. 151
Hillsdale Highway District	Neah-Kah-Nie School District No. 56	Charleston Area Regional Transportation Authority	Roosevelt City Housing Authority	Coupeville School District No. 204
Homedale Highway District	Nestucca Valley School District No. 101	Charleston County Aviation Authority	Salt Lake City Housing Authority	Crescent School District
Hoo Doo Water and Sewer District	New Hope Christian Schools	Charleston County Housing and Redevelopment Authority	Salt Lake City Mosquito Abatement District	Creston School District No. 73
Horseshoe Bend Fire Protection District	Newberg School District No. 29J	Charleston Housing Authority	Salt Lake County Housing Authority	Curlew School District No- 50
Idaho Soil and Water Conservation District	North Bend School District No. 13	Charleston Naval Complex Redevelopment Authority	Sandy Suburban Improvement District	Cusick School District
Indian Valley Rural Fire District	North Central Education Service District	Charleston Soil and Water Conservation District	Scofield Reservoir Special Service District	Darrington School District No. 330
Indian Valley Kurai Fire District Iona-Bonneville Sewer District	North Clackamas School District No. 12			Davenport School District No. 207
Iona-Bonneville Sewer District Island Park Fire District	North Clackamas School District No. 12 North Douglas School District No. 22	Cheraw Housing Authority Chester Housing Authority	Sevier County Special Service District No. 1 Skyline Mountain Special Service District	Davenport School District No. 207 Davton School District No. 2
Jerome Highway District	North Lake School District	Chester Metropolitan District	Snyderville Basin Special Recreation District	Deer Park School District No. 414
Jerome Recreation District	North Marion School District No. 15	Chester Sewer District	Snyderville Basin Water Reclamation District	Dieringer School District
Jerome Rural Fire District No. 1	North Santiam School District No. 29	Coast Regional Transportation Authority	Solid Waste Special Service District No. 1	Dixie School District
Kamiah Fire Protection District	North Wasco County School District No. 21	Columbia Housing Authority	South Davis Sewer District	East Valley School District No. 361
Kamiah Highway District	Northwest Regional Education Service District	Conway Housing Authority	South Davis Water District	East Valley School District No. 361, Spokane Coun
Ketchum Rural Fire Protection District	Nyssa School District No. 26	Daniel Morgan Water District	South Ogden Conservation District	East Valley School District No. 90, Yakima County
Kidder Harris Highway District	Oakland School District	Darlington County Fire District	South Salt Lake Valley Mosquito Abatement District	Eastmont School District No. 206
Kingston Water District	Oakridge School District No. 76	Darlington County Water and Sewer Authority	South Summit Fire Protection District	Eatonville School District No. 404
Kootenai County Water District No. 1	Ontario School District No. 8C	Darlington Housing Authority	South Utah Valley Solid Waste District	Edmonds School District No. 15
Kootenai Ponderay Sewer District	Oregon City School District No. 62	Donalds-Due West Water and Sewer Authority	South Valley Sewer District	Educational Service District No. 112
Kootenai-Shoshone Soil and Water Conservation Distr	Oregon Trail School District No. 46	Dorchester County Sales Tax Transportation Authority	Southeastern Utah Housing Authority	Ellensburg School District No. 401
Kootenai-Snosnone Soil and Water Conservation Distr Kuna Library District	Paisley School District No. 11	Dorchester County Sales Tax Transportation Authority  Dorchester County Water Authority	Spanish Valley Water and Sewer Improvement District	Ellensburg School District No. 401 Elma School District No. 68
Laclede Water District	Parkrose School District No. 11 Parkrose School District No. 3	Dorchester County Water Authority  Duncan Chapel Fire District	Spanish valley water and Sewer Improvement District St. George Housing Authority	Endicott School District No. 68 Endicott School District No. 308
Laclede Water District Lakes Highway District	Parkrose School District No. 3 Pendleton School District No. 16	Duncan Chapel Fire District  Easley Housing Authority		Endicott School District No. 308 Entiat School District No. 127
Lakes Highway District Latah County Library District	Pendleton School District No. 16 Perrydale School District No. 21J	Easley Housing Authority Easley-Central Water District	Stansbury Park Improvement District	Entiat School District No. 127 Enumclaw School District No. 216
			Strawberry Electric Service District	
Latah Soil and Water Conservation District	Philomath School District No. 17J	East Richland County Public Service District	Sugar House Park Authority	Ephrata School District No. 165
Lemhi Soil and Water Conservation District	Phoenix-Talent School District	Edgefield County Water and Sewer Authority	Tabby Valley Park Special Service District	Evaline School District No. 36
Lewiston Orchards Irrigation District	Pilot Rock School District No. 2	Florence Housing Authority	Taylorsville-Bennion Improvement District	Everett School District No. 2
Lewiston-Nez Perce County Regional Airport Authority	Pine Eagle School District No. 61	Fort Mill Housing Authority	Thompson Special Service District	Evergreen School District No. 114, Clark County
Lincoln County Recreation District	Pinehurst School District	Fripp Island Public Service District	Timpanogos Special Service District	Evergreen School District No. 205
Little Blacktail Ranch Water District	Pleasant Hill School District	Gaffney Housing Authority	Tooele County Housing Authority	Federal Way Public Schools
Little Wood River Library District	Plush School District 18	Gaston Rural Community Water District	Tooele County Recreation Special Service District	Ferndale School District No. 502
Lizard Butte Library District	Port Orford-Langlois School District No. 2CJ	Georgetown County Water and Sewer District	Tridell-Lapoint Water Improvement District	Fife School District No. 417
Lizard Butte Library District Lost River Highway District	Port Orrord-Langiois School District No. 2CJ Portland Public School District No. 1	Georgetown County Water and Sewer District Georgetown Housing Authority	Uintah Animal Control and Shelter Special Service District	Finley School District No. 417
				riniey School District
M&T Water and Sewer District	Powers School District No. 31	Gilbert-Summit Rural Water District	Uintah County Municipal Building Authority	Franklin Pierce School District No. 402
Mackay Free Library District	Prairie City School District No. 4	Grand Strand Water and Sewer Authority	Uintah Fire Suppression Special Service District	Freeman School District No. 358
Madison Library District	Prospect School District	Greenville Arena District	Uintah Health Care Special Service District	Garfield School District No. 302
	Rainier School District No. 13	Greenville County Recreation District	Uintah Highlands Water and Sewer Improvement District	Glenwood School District
Marsing Rural Fire District		Greenville County Redevelopment Authority	Uintah Mosquito Abatement District	Goldendale School District
Marsing Rural Fire District McCall Fire Protection District	Redmond School District No. 2J	Greenville County Redevelopment Authority		
	Redmond School District No. 2J Reedsport School District No. 105	Greenville County Redevelopment Authority  Greenville Housing Authority	Uintah Recreation District	Grand Coulee Dam School District
McCall Fire Protection District				Grand Coulee Dam School District Grandview School District No. 200
McCall Fire Protection District McCall Memorial Hospital District	Reedsport School District No. 105	Greenville Housing Authority	Uintah Recreation District	Grand Coulee Dam School District

Idaho	Oregon	South Carolina	Utah	Washington
Mica Kidd Island Fire Protection District	Riverdale School District No. 51J	Hartsville Housing Authority	Utah County Housing Authority	Grapeview School District No. 54
Middleton Rural Fire District	Rogue River School District No. 35	Hilton Head No. 1 Public Service District	Utah Paiute Housing Authority	Great Northern School District
Midvale Fire Protection District	Roseburg Public Schools	Holly Springs Fire-Rescue District	Utah Transit Authority	Green Mountain School District No. 103
Minidoka County Fire Protection District	Salem-Keizer Public School District No. 24J	Homeland Park Water and Sewer District	Utah Valley Dispatch Special Service District	Griffin School District No. 324
Minidoka County Highway District	Santiam Canyon School District No. 129J	James Island Public Service District	Wasatch County Fire District	Harrington Public Schools
Moreland Water and Sewer District	Santiam Christian Schools	Kingstree Housing Authority	Wasatch Front Waste and Recycling District	Highland School District No. 203
Mountain Home Highway District	Scappoose School District No. 1J	Lady's Island-St. Helena Fire District	Wasatch Integrated Waste Management District	Highline School District No. 401
Mountain Rides Transportation Authority	Scio School District No. 95C	Lake City Housing Authority	Washington County Water Conservancy District	Hockinson School District
Nampa and Meridian Irrigation District	Seaside School District	Lancaster County Water and Sewer District	Waste Management Service District No. 5	Hood Canal School District No. 404
Nampa Highway District No. 1	Sheridan School District No. 48J	Lancaster Housing Authority	Weber Basin Water Conservancy District	Hoquiam School District No. 28
Nampa Housing Authority	Sherman County School District	Lancaster Soil and Water Conservation District	Weber Fire District	Inchelium School District No. 70
New Plymouth Fire District	Sherwood School District No. 88J Silver Falls School District No. 4J	Laurens Housing Authority	Weber Mosquito Abatement District Weber-Box Elder Conservation District	Issaquah School District No. 411 Kahlotus School District No. 56
North Bingham County District Library North Custer Hospital District	Sisters School District No. 4J	Lexington County Health Services District, Inc. Liberty-Chesnee-Fingerville Water District	Wellsville-Mendon Conservation District Wellsville-Mendon Conservancy District	Kaniotus School District No. 36 Kalama School District No. 402
North Custer Hospital District North Kootenai Water and Sewer District	Siuslaw School District No. 97J	Liberty-Chesnee-Fingerville Water District  Local Housing Authority	White City Water Improvement District	Kalama School District No. 402 Keller School District No. 3
North Lake Recreational Sewer and Water District	South Coast Education Service District, Region No. 7	Lowcountry Regional Transportation Authority	Woodruff Fire District	Kelso School District No. 3 Kelso School District No. 458
North Latah County Highway District	South Lane School District No. 4513	Lugoff-Elgin Water Authority	State	Kennewick School District No. 17
Northern Lakes Fire District	South Umngua School District No. 19	Marion Housing Authority	State Of Utah	Kent School District No. 17
Northside Fire District	South Wasco County School District No. 1	Marlboro County Housing Authority	Utah Department of Administrative Services	Kettle Falls School District No. 212
Notus-Parma Highway District No. 2	Southern Oregon Education Service District	McColl Housing Authority	Utah Department of Health	Kiona-Benton City School District No. 52
Oakley Highway District	Spray School District No. 1	Medical University Hospital Authority	Utah State Legislature	Kittitas School District
Oakley Library District	Springfield School District No. 19	Metropolitan Sewer Sub-District	Utah State Treasurer	Klickitat School District No. 402
Ola District Library	St. Helens School District No. 502	Mitford Water and Sewer District	Tribal	La Center School District
Oneida County Fire District	St. Paul School District No. 45	Mullins Housing Authority	Confederated Tribes of the Goshute Reservation	La Conner School District No. 311
Oregon Trail Recreation District	Stanfield School District No. 61	Murrells Inlet-Garden City Fire District	Kanosh Band of the Paiute Indian Tribe of Utah	LaCrosse School District
Outlet Bay Water and Sewer District	Sutherlin School District No. 130	Myrtle Beach Air Force Base Redevelopment Authority	Koosharem Band of the Paiute Indian Tribe	Lake Chelan School District No. 129
Panhandle Health District	Sweet Home School District No. 55	Myrtle Beach Housing Authority	Northwestern Band of Shoshone Nation	Lake Quinault School District No. 97
Parma Rural Fire Protection District	Three Rivers School District	Newberry County Water and Sewer Authority	Northwestern Band of the Shoshone Nation Housing Authority	Lake Stevens School District No. 4
Pine Ridge Water and Sewer District	Tigard-Tualatin School District No. 23J	Newberry Housing Authority	Paiute Indian Tribe of Utah	Lake Washington School District No. 414
Pinehurst Water District	Tillamook School District No. 9	North Charleston Housing Authority	Skull Valley Band of Goshute Indians	Lakewood School District No. 306
Pioneer Irrigation District	Ukiah School District 80 R	North Charleston Sewer District	Ute Indian Tribe	Lamont School District
Placerville Fire Protection District	Umatilla School District No. 6	North Greenville Fire District		Liberty School District No. 362
Pocatello Housing Authority	Union School District 5	Oconee County Joint Regional Sewer Authority		Lind School District
Pocatello-Chubbuck Auditorium District	Vale School District No. 84	Parker Sewer and Fire Subdistrict		Longview School District No. 122
Portneuf District Library	Vernonia School District No. 47J	Patriots Point Development Authority		Loon Lake School District No. 183
Post Falls Highway District	Wallowa School District No. 12	Pee Dee Regional Airport District		Lopez Island School District No. 144
Power County Highway District	Warrenton-Hammond School District No. 30	Pee Dee Regional Transportation Authority		Lyle School District No- 406
Prairie Highway District	West Linn-Wilsonville School District	Piedmont Public Service District		Lynden School District No. 504
Prairie-River Library District	Willamette Education Service District	Pioneer Rural Water District		Mabton School District No. 120
Progressive Irrigation District	Willamina School District No. 30J	Powdersville Water District		Mansfield School District No. 207
Raft River Highway District	Winston-Dillard School District No. 116	Richland-Lexington Airport District		Manson School District
Rapid River Water and Sewer District	Woodburn School District No. 103	Richland-Lexington Riverbanks Park District		Mary M. Knight School District
Richfield District Library	Yamhill-Carlton School District No. 1	Rock Hill Housing Authority		Mary Walker School District No. 207
Riverside Independent Water District	Yoncalla School District No. 32	Saluda County Water and Sewer Authority		Marysville School District No. 25
Rock Creek Fire District	Special District	Sandy Springs Water District		McCleary School District No. 65
Rockland Rural Fire District	Adair Rural Fire Protection District	Santee Fire Service District		Mead School District No. 354
Rogerson Water District	Amity Fire District	Santee Wateree Regional Transportation Authority		Medical Lake School District No. 326
Ross Point Water District	Applegate Valley Fire District No. 9	Sheldon Township Fire District		Mercer Island School District No. 400
Sagle Fire District	Arch Cape Sanitary District	Slater-Marietta Fire District		Meridian School District No. 505
Salmon River Clinic Hospital District	Arch Cape Water District	South Carolina Housing Authority Bond Council		Methow Valley School District
Sam Owen Fire District	Arnold Irrigation District	South Carolina Public Employee Benefit Authority		Monroe School District No. 103
Santa-Fernwood Water and Sewer District	Aumsville Rural Fire District	South Carolina Regional Housing Authority No. 1		Montesano School District No. 66
Schweitzer Fire-Rescue District	Baker County Library District	South Carolina Regional Housing Authority No. 3		Morton School District No. 214
Settlers Irrigation District	Baker Rural Fire Protection District	South Carolina State Education Assistance Authority		Moses Lake School District No. 161
Shelley/Firth Fire District	Baker Valley Soil and Water Conservation District	South Carolina State Fiscal Accountability Authority		Mossyrock School District No. 206
Shoshone City & Rural Fire District	Bandon Rural Fire Protection District	South Carolina State Housing Finance and Development Authority		Mt. Adams School District No. 209
Shoshone County Fire Protection District No. 2	Barlow Water Improvement District	South Carolina State Ports Authority		Mt. Baker School District No. 507
Shoshone Highway District No. 2	Bay Area Hospital District	South Greenville Fire District		Mt. Vernon School District No. 320
South Bannock Library District	Bend Parks and Recreation District	South Island Public Service District		Mukilteo School District No. 6
South Bingham Soil Conservation District	Beverly Beach Water District	Southside Rural Community Water District		Naches Valley School District No. 3
South Boundary Fire Protection District	Black Butte Ranch Rural Fire Protection District	Spartanburg Housing Authority		Napavine School District No. 14
South Custer Fire District	Blue Mountain Hospital District	Spartanburg Regional Health Services District		Naselle-Grays River Valley School District No.165
South Fork Coeur d'Alene River Sewer District	Blue River Water District	St. Andrews Public Service District South Carolina		Nespelem School District No. 14
South Latah Highway District	Boardman Park and Recreation District	St. John's Fire District		Newport School District No. 56-415
Southside Water and Sewer District	Boardman Rural Fire Protection District	Starr-Iva Water and Sewer District		Nine Mile Falls School District No. 325/179
Southwestern Idaho Cooperative Housing Authority	Boring Water District No. 24	Startex-Jackson-Wellford-Duncan Water District		Nooksack Valley School District No. 506
St. Maries Fire Protection District	Boulder Creek Retreat Special Road District	Sumter Housing Authority		North Beach School District No. 64
Star Joint Fire District	Brownsville Rural Fire District	Talatha Rural Community Water District		North Franklin School District No. 51
Star Sewer and Water District	Buell-Red Prairie Water District	Taylors Fire and Sewer District		North Kitsap School District No. 400
Sun Valley Water and Sewer District	Bunker Hill Sanitary District	Three Rivers Solid Waste Authority		North Mason School District
Sunset Heights Water District	Burlington Water District	Tigerville Fire District		North Thurston Public Schools
Targhee Regional Public Transit Authority	Camellia Park Sanitary District	Tri-County Solid Waste Authority		Northport School District No. 211
Targhee Regional Public Transportation Authority	Cannon Beach Rural Fire Protection District	Union Housing Authority		Northshore School District No. 417
Teton County Fire Protection District	Central Lincoln People's Utility District	Valley Public Service Authority		Oak Harbor School District No. 201
Three Creek Highway District	Central Oregon Irrigation District	Waccamaw Regional Transportation Authority		Oakesdale School District No. 324
Three Mile Water District	Central Oregon Park and Recreation District	Wedgefield Stateburg Water District		Oakville School District No. 400
Timberlake Fire Protection District	Central Oregon Regional Housing Authority	West Anderson Water District		Ocean Beach School District No. 101
Twin Falls Highway District	Charleston Fire District	Westview-Fairforest Fire District		Ocosta School District No. 172
Twin Falls Housing Authority	Charleston Sanitary District	Whitney Fire Protection District		Odessa School District No. 105
Twin Falls Rural Fire Protection District	Chehalem Park and Recreation District	Williamsburg County Transit Authority		Okanogan School District No. 105
Twin Ridge Rural Fire District	Chenowith Water Public Utility District	Williamsburg County Water and Sewer Authority		Olympia School District No. 111
Union Independent Highway District	Chiloquin-Agency Lake Rural Fire Protection District	Woodruff Housing Authority		Olympic Educational Service District
Upper Fords Creek Rural Fire District	Christmas Valley Domestic Water Supply District	Woodruff-Roebuck Water District		Omak School District No. 19
Warm Lake Recreational Water District	Christmas Valley Park and Recreation District	York County Natural Gas Authority		Onalaska School District No. 300
Wendell Highway District	Clackamas County Fire District No. 1	State		Onion Creek School District No. 30
West Boise Sewer District	Clackamas County Housing Authority	Santee-Lynches Regional Council of Governments		Orcas Island School District No. 137
West Bonner Library District	Clackamas County Soil and Water Conservation District	South Carolina Department of Health and Environmental Control		Orchard Prairie School District No. 123
West Bonner Water and Sewer District	Clatskanie Park and Recreation District	South Carolina Department of Mental Health		Orient School District No. 65
West Pend Oreille Fire District	Clatskanie People's Utility District	South Carolina Department of Revenue		Oroville School District No. 410
Western Ada Recreation District	Clatskanie Rural Fire Protection District	South Carolina General Services Division		Orting School District No. 344
Western Elmore County Recreation District	Clatsop Care Center Health District	South Carolina Office of Regulatory Staff		Othello School District
Wilder Irrigation District				Palisades School District No. 102
	Clatsop County Housing Authority	South Carolina State Budget and Control Board		
Wilder Public Library District	Clatsop County Housing Authority Cloverdale Rural Fire Protection District	South Carolina State Budget and Control Board South Carolina State Treasurer's Office		Palouse School District No. 301
Wilder Public Library District Wilder Rural Fire Protection District				

Idaho	0	South Carolina	Utah	Washington
Wilderness Ranch Fire Protection District	Oregon Colton Fire District	South Carolina Township	Utah	Washington Pateros School District
Winona Highway District	Colton Water District	Township of Grand Meadow	_	Paterson School District Paterson School District No. 50
Worley Fire District	Columbia Corridor Drainage Districts Joint Contracting Authority	Tribal		Pe Ell School District No. 301
	Columbia Health District  Columbia Health District	Catawba Indian Nation	_	Peninsula School District Peninsula School District
Worley Highway District State	Columbia Improvement District	Catawba Indian Nation		Peninsula School District Pioneer School District No. 402
Idaho Department of Administration	Columbia Improvement District  Columbia River People's Utility District			Pomeroy School District No. 110
Idaho Department of Administration	Columbia Soil and Water Conservation District			Port Angeles School District No. 121
State Of Idaho				Port Townsend School District No. 121 Port Townsend School District No. 50
Tribal	Coos County Airport District Coos County Library Service District			Prescott School District No. 402-37
Coeur d'Alene Tribe	Cook County Library Service District Coguille Indian Housing Authority			Pride Prep Schools
Kootenai Tribe of Idaho Nez Perce Tribal Enterprises	Corpett Water District			Prosser School District No. 116
				Puget Sound Educational Service District
Nez Perce Tribe	Corvallis Rural Fire Protection District			Pullman School District No. 267
Shoshone-Bannock Tribes	Cove Rural Fire Protection District			Puyallup School District No. 3  Queets-Clearwater School District No. 20
	Crooked River Ranch Rural Fire Protection District			
	Crooked River Ranch Special Road District Curry Health District			Quilcene School District No. 48
				Quillayute Valley School District No. 402  Quincy School District No. 144
	Curry Public Library District			
	Dallas Cemetery District No. 4 Dean Minard Water District			Rainier School District No. 307 Raymond School District No. 116
	Dee Rural Fire Protection District			Reardan-Edwall School District
				Reardan-Edwall School District Renton School District No. 403
	Deschutes County 911 Service District			
	Deschutes County Rural Fire District No. 1			Republic School District
	Deschutes Valley Water District			Richland School District No. 400
	Devils Lake Water Improvement District			Ridgefield School District No. 122
	Dexter Rural Fire Protection District			Ritzville School District
	Douglas County Fire District No. 2			Riverside School District
	Douglas County Housing Authority			Riverview School District No. 407
	Douglas Soil and Water Conservation District			Rochester School District
	Drakes Crossing Rural Fire Protection District			Rosalia School District No. 320
	Dufur Recreation District			Royal School District
	Eagle Valley Soil and Water Conservation District			San Juan Island School District No. 149
	East Fork Irrigation District			Satsop School District No. 104
	East Multnomah Soil and Water Conservation District			Seattle Public Schools
	East Umatilla County Health District			Sedro-Woolley School District No. 101
	East Valley Water District			Selah School District No. 119
	Echo Rural Fire District			Selkirk School District No. 70
	Elsie-Vinemaple Rural Fire Protection District No. 11			Sequim School District No. 323
	Emerald People's Utility District			Shaw Island School District No. 10
	Estacada Rural Fire District No. 69			Shelton School District No. 309
	Fairview Water District			Shoreline School District No. 412
	Falcon Cove Beach Water District			Skykomish School District
	Farmers Irrigation District			Snohomish School District No. 201
	Gardiner Sanitary District			Snoqualmie Valley School District No. 410
	Gaston Rural Fire District			Soap Lake School District No. 156
	Gates Rural Fire Protection District			South Bend School District No. 118
	Gearhart Rural Fire Protection District			South Kitsap School District No. 402
	Glendale Rural Fire Protection District			South Whidbey School District No. 206
	Gleneden Sanitary District			Southside School District
	Goshen Fire District			Spokane Public Schools
	Government Camp Sanitary District			Sprague School District
	Grand Ronde Sanitary District			St. John School District No. 322
	Grant County Transportation District			Stanwood-Camano School District No. 401
	Grant Soil and Water Conservation District			Steilacoom Historical School District No. 1
	Grants Pass Irrigation District			Steptoe School District No. 304
	Green Sanitary District			Stevenson-Carson School District No. 303
	Hahlen Road Special District			Sultan School District No. 311
	Halsey-Shedd Rural Fire Protection District			Summit Valley School District 202
	Hamlet Rural Fire Protection District			Sumner School District No. 320
	Harbor Sanitary District			Sunnyside School District No. 201
	Harbor Water Public Utility District			Tacoma School District No. 10
	Harney District Hospital			Taholah School District No. 77
	Harney Soil and Water Conservation District			Tahoma School District No. 409
	Harriman Rural Fire Protection District			Tekoa School District No. 265
	Hazeldell Rural Fire Protection District			Tenino School District No. 402
	Hebo Joint Water and Sewer Authority			Thorp School District No. 400
	Heceta Water District			Toledo School District No. 237
	Hermiston Cemetery District			Tonasket School District
	Hermiston Fire and Emergency Services District			Toppenish School District No. 202
	Hermiston Irrigation District			Touchet School District No. 300
	Hood River County Library District			Toutle Lake School District No. 130
	Hood River County Transportation District			Trout Lake School District No. R-400
	Hood River Valley Parks and Recreation District			Tukwila School District No. 406
	Hoodland Fire District No. 74			Tumwater School District No. 33
	Hubbard Rural Fire Protection District			Union Gap School District No. 2
	Ice Fountain Water District			University Place School District No. 83
	Illinois Valley Rural Fire Protection District			Valley School District
	Ione Rural Fire Protection District			Valley School District No. 70
	Irrigon Community Park and Recreation Maintenance District			Vancouver School District No. 37
	Jackson County Airport Authority			Vashon Island School District No. 402
	Jackson County Fire District No. 3			Wahkiakum School District No. 200
	Jackson County Fire District No. 5			Wahluke School District No. 73
	Jackson County Housing Authority			Waitsburg School District
	Jackson County Library District			Walla Walla School District No. 140
	Jackson County Vector Control District			Wapato School District No. 207
	Jackson Soil and Water Conservation District			Warden School District No. 146-161
	Jefferson Rural Fire Protection District			Washington Schools Risk Management Pool
	John Day/Canyon City Parks and Recreation District			Washington State Educational Service District
	Junction City Rural Fire Protection District			Washougal School District
	Juniper Flat Rural Fire Protection District			Washtucna School District
	Keating Soil and Water Conservation District			Waterville School District No. 209
	Keizer Rural Fire Protection District			Wellninit School District
	Keno Fire Protection District			Wenatchee School District No. 246
	Kernville-Gleneden Beach-Lincoln Beach Water District			West Valley School District No. 208, Yakima County

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Hawaii Idaho Oregon South Carolina Utah Washington

Klamath County Fire District No. 1 Klamath County Library Service District Klamath Housing Authority Klamath Irrigation District Klamath Vector Control District La Grande Rural Fire Protection District La Pine Park and Recreation District La Pine Rural Fire Protection District La Pine Water District Lake District Hospital Lake Grove Water District Lakeside Fire District No. 4 Lane County Fire District No. 1 Lane Library District Lane Transit District Langlois Water District LaPine Special Sewer District Lebanon Aquatic District Lebanon Fire District Lewis and Clark Rural Fire Protection District Libby Drainage District Linn Benton Housing Authority Lookingglass Rural Fire District Lorane Rural Fire Protection District Lowell Rural Fire Protection District Lower Umpqua Hospital District Lusted Water District Madras Aquatic Center District Malheur County Housing Authority Malin Rural Fire Protection District Mapleton Water District Marion County Fire District No. 1 Marion Soil and Water Conservation District Medford Irrigation District Merrill Rural Fire Protection District Mid-County Cemetery Maintenance District Middle Fork Irrigation District Miles Crossing Sanitary Sewer District Mill City Rural Fire Protection District Milton-Freewater Water Control District Mist-Birkenfeld Rural Fire Protection District Mohawk Valley Rural Fire District Molalla River Improvement District Molalla Rural Fire Protection District No. 73 Monroe Rural Fire Protection District Morrow County Health District Mountain View Hospital District Mt. Angel Fire District Multnomah County Drainage District No. 1 Multnomah County Rural Fire Protection District No. 10 Multnomah County Rural Fire Protection District No. 14 Nesika Beach-Ophir Water District Neskowin Regional Sanitary Authority Neskowin Regional Water District Nestucca Rural Fire Protection District Netarts Oceanside Sanitary District Netarts-Oceanside Rural Fire Protection District North Bay Rural Protection Fire District North Bend City/Coos-Curry Housing Authority North Central Public Health District North Clackamas Parks and Recreation District North County Recreation District North Gilliam Cemetery District North Gilliam County Rural Fire Protection District North Lincoln Fire and Rescue District No. 1 North Powder Rural Fire Protection District North Sherman County Rural Fire Protection District North Unit Irrigation District Northeast Oregon Housing Authority Northern Wasco County Park and Recreation District Northern Wasco County People's Utility District Northwest Oregon Housing Authority Nyssa Road Assessment District No. 2 Nyssa Rural Fire Protection District Oak Hill Sanitary District Oak Lodge Sanitary District Oak Lodge Water District Oceanside Water District Ochoco West Sanitary District Odell Sanitary District Ontario Library District Oregon Fire Districts Association Oregon Infrastructure Finance Authority Oregon Trail Library District Oregon Water Wonderland Unit II Sanitary District Owyhee Irrigation District
Pacific City Joint Water Sanitary Authority Pacific Communities Health District Palatine Hill Water District Peninsula Drainage District No. 1 Peninsula Drainage District No. 2 Pilot Rock Fire Protection District Pine Grove Rural Fire Protection District Pleasant Hill Rural Fire Protection District

shington
West Valley School District No. 363, Spokane County
White Pass School District No. 303
White River School District No. 405
White Pass School District No. 416
White Salmon Valley School District No. 405-17
Wilbur School District No. 200
Wilson Creek School District No. 150
Wilson Creek School District No. 150
Wilson Creek School District No. 120
Wilson School District No. 123
Wishkan Valley School District No. 117
Woodland School District No. 140
Vakima School District No. 404
Vakima School District No. 7
Velm Community School District No. 2
Zillah School District No. 2
Zillah School District No. 18
Adams County Fire Protection District No. 1
Adams County Fire Protection District No. 1
Adams County Mosquito Control District
Alpine Water District

Special District Acme Water District No. 18 Adams County Fire Protection District No. 1 Adams County Mosquito Control Distric Aeneas Lake Irrigation District Alderwood Water and Wastewater District Alpine Water District Anacortes Housing Authority Annapolis Water District Asotin County Cemetery District No. 1 Asotin County Conservation District Asotin County Fire District No. 1 Asotin County Housing Authority Asotin County Public Utility District No. 1 Badger Mountain Irrigation District Bainbridge Island Metropolitan Park and Recreation District Basin City Water/Sewer District Bayview Beach Water District Beacon Hill Water and Sewer District Beehive Irrigation District Belfair Water District No. 1 Bellevue Convention Center Authority Bellingham Housing Authority Bellingham Public Development Authority Benton County Diking District No. 1 Benton County Fire Protection District No. 1 Renton County Fire Protection District No. 2 Benton County Fire Protection District No. 4 Benton County Fire Protection District No. 5 Benton County Fire Protection District No. 6 Benton County Mosquito Control District Benton County Public Utility District No. 1 Benton Irrigation District Benton-Franklin Health District Beverly Water District Birch Bay Water and Sewer District Black Diamond Water District Bremerton Housing Authority Buckhannon-Upshur County Airport Authority Burbank Irrigation District No. 4 Carnhope Irrigation District No 7 Cascadia Conservation District Cedar River Water and Sewer District Central Klickitat County Park and Recreation District Central Pierce Fire and Rescue District No. 6 Central Puget Sound Regional Transit Authority Central Valley Ambulance Authority Chelan County Fire District No. 1 Chelan County Fire District No. 3 Chelan County Fire District No. 5 Chelan County Fire District No. 6 Chelan County Fire District No. 7 Chelan County Fire District No. 8 Chelan County Fire District No. 9 Chelan County Public Hospital District No. 1 Chelan County Public Utility District No. 1 Chelan County/Wenatchee Housing Authority Chelan-Douglas Health District Chinook Water District Chuckanut Community Forest Park District Clallam Conservation District Clallam County Fire District No. 2 Clallam County Fire District No. 5 Clallam County Fire District No. 6 Clallam County Fire Protection District No. 1 Clallam County Fire Protection District No. 3 Clallam County Fire Protection District No. 4 Clallam County Hospital District No. 1 Clallam County Housing Authority Clallam County Parks and Recreation District No. 1 Clallam County Public Hospital District No. 2 Clallam County Public Utility District No. 1 Clark County Fire District No. 10 Clark County Fire District No. 11 Clark County Fire District No. 13

Clark County Fire District No. 5

Clark Regional Wastewater District

Cline Irrigation District

Clark County Fire Protection District No. 3

Clark County Fire Protection District No. 6 Clark County Public Utility District No. 1

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Oregon Washington

Pleasant Home Water District Polk County Fire District No- 1 Polk County Housing Authority Polk Soil and Water Conservation District Portland Metropolitan Area Water District Public Procurement Authority Rainbow Water District Raleigh Water District Redmond Area Park and Recreation District Riddle Rural Fire District River Forest Acres Special Road District River Road Park and Recreation District Rivergrove Water District Roads End Sanitary District Roberts Creek Water District Rockwood Water People's Utility District Rogue River Cemetery Maintenance District Rogue Valley Transportation District Roseburg Urban Sanitary Authority Sable Drive Road District Salem Area Mass Transit District Salem Housing Authority Salem-Keizer Transit District Santa Clara Rural Fire Protection District Santiam Water Control District Scappoose Rural Fire District Scio Rural Fire District Scottsburg Rural Fire District Seal Rock Fire District Seal Rock Water District Shangri-La Water District Shasta View Irrigation District Siletz Rural Fire Protection District Silverton Fire District Sisters-Camp Sherman Rural Fire Protection District Siuslaw Public Library District South Clackamas Transportation District South Suburban Sanitary District Southern Curry Cemetery Maintenance District Southwest Lincoln County Water District Spring River Special Road District Springfield Utility District Stanfield Fire District No. 7-402 Stayton Fire District Suburban East Salem Water District Sunrise Water Authority Sunset Empire Transportation District Swalley Irrigation District Sweet Home Fire and Ambulance District Talent Irrigation District Terrebonne Domestic Water District Three Sisters Irrigation District Tillamook County Transportation District Tillamook People's Utility District Tiller Rural Fire District Toledo Rural Fire Protection District Tri City Rural Fire District No. 4 Tri City Water District Tri-City Service District Tri-County Metropolitan Transportation District Tualatan Hills Park and Recreation District Tualatin Hills Park and Recreation District Tualatin Valley Irrigation District Tualatin Valley Water District Tumalo Irrigation District Twin Rocks Sanitary District Umatilla County Housing Authority Umatilla Hospital District Umatilla Land Redevelonment Authority Umatilla Morrow Radio and Data District Umatilla Reservation Housing Authority Umatilla Rural Fire Protection District Union Cemetery District Vale Oregon Irrigation District Valley View Water District Vandevert Acres Special Road District Vineyard Mountain Water and Improvement District Walla Walla River Irrigation District Wallowa County Health Care District Wamic Water and Sanitary Authority Warm Springs Housing Authority Wasco County Soil and Water Conservation District Washington County Fire District No. 2 Washington County Housing Authority Water Wonderland Improvement District Wedderburn Sanitary District West Slope Water District West Valley Housing Authority Western Lane Ambulance District Westport Wauna Rural Fire Protection District Westwood Hills Road District Wiard Memorial Park District Wickiup Water District Willamalane Park and Recreation District

Clinton Water District Coal Creek Utility District Columbia Conservation District Columbia County Fire District No. 3 Columbia County Public Hospital District No. 1 Columbia County Rural Library District Columbia Irrigation District Columbia Valley Water District Colville Indian Housing Authority Consolidated Irrigation District No. 14 Covington Water District Cowiche Sewer District Cowlitz County Cemetery District No. 2 Cowlitz County Fire District No. 6 Cowlitz County Public Utility District No. 1 Cowlitz Transit Authority Cross Valley Water District Dallesport Water District Douglas County Fire District No. 2 Douglas County Fire Protection District No. 5 Douglas County Public Utility District No. 1 Douglas County Sewer District No. 1 Douglas-Okanogan County Fire District No. 15 East Columbia Basin Irrigation District East Gig Harbor Water District
East Lewis County Public Development Authority East Pierce Fire and Rescue District No. 22 East Spokane Water District No. 1 East Wenatchee Water District Eastmont Metropolitan Park District Eastsound Sewer and Water District Edmonds Public Facilities District Ellensburg Business Development Authority Enterprise Cemetery District No. 7 Entiat Irrigation District Everett Housing Authority Everett Public Facilities Distric Evergreen Water-Sewer District No. 19 Fall City Water District Ferry County Public Utility District No. 1 Ferry/Okanogan County Fire Protection District No. 13 Fisherman Bay Sewer District Foster Creek Conservation District Four Lakes Water District No. 10 Franklin Conservation District Franklin County Cemetery District No. 2 Franklin County Fire District No. 1 Franklin County Fire Protection District No. 3 Franklin County Irrigation District No. 1 Franklin County Public Utility District No. 1 Freeland Water and Sewer District Ft. Worden Public Development Authority Gardena Farms Irrigation District No. 13 Goforth Special Utility District Grand Coulee Project Hydroelectric Authority Grandview Irrigation District Grant County Airport District No. 1 Grant County Fire District No. 10 Grant County Fire District No. 11 Grant County Fire District No. 3 Grant County Fire District No. 4 Grant County Fire District No. 7 Grant County Fire Protection District No. 5 Grant County Housing Authority
Grant County Mosquito Control District No. 1 Grant County Mosquito District No. 2 Grant County Port District No. 4 Grant County Port District No. 6 Grant County Port District No. 7 Grant County Public Hospital District No. 1 Grant County Public Hospital District No. 2 Grant County Public Hospital District No. 3 Grant County Public Hospital District No. 4 Grant County Public Utility District No. 2 Grant Transit Authority Grays Harbor Conservation District Grays Harbor County Fire Protection District No. 1 Grays Harbor County Fire Protection District No. 12 Gravs Harbor County Fire Protection District No. 14 Grays Harbor County Fire Protection District No. 2 Gravs Harbor County Fire Protection District No. 7 Grays Harbor County Housing Authority Grays Harbor County Water District No. 1 Gravs Harbor County Water District No. 2 Grays Harbor Drainage District No. 1 Grays Harbor Fire District No. 10 Grays Harbor Historical Seaport Authority Grays Harbor Public Utility District No. 1 Grays Harbor Transportation Authority Greater Wenatchee Irrigation District Greater Wenatchee Regional Events Center Public Facilities District Green Tank Irrigation District No. 11 Hartstene Pointe Water-Sewer District Highland Water District

Hawaii Idaho Oregon South Carolina Utah Washington

Williams Rural Fire Protection District Willow Creek Park District Winchester Bay Sanitary District Winston-Dillard Fire District Winston-Dillard Water District Woodburn Rural Fire Protection District Yamhill County Housing Authority Vambill Fire Protection District Youngs River-Lewis and Clark Water District Oregon Department of Administrative Services Oregon Department of Revenue Oregon Health Licensing Agency
Oregon Higher Education Coordinating Commission Oregon Secretary of State Oregon State Board of Nursing State of Oregon Tribal Burns Paiute Tribe Confederated Tribes of Coos, Lower Umpqua and Siuslaw Indians Confederated Tribes of Grand Ronde Community

Confederated Tribes of Siletz Indians

Coquille Indian Tribe

Klamath Tribes

Confederated Tribes of the Warm Springs

Confederated Tribes of the Umatilla Indian Reservation

Highlands Sewer District Highline Water District Historic Seattle Preservation and Development Authority Holmes Harbor Sewer District Hunters Water District Hydro Irrigation District No. 9 Icicle Irrigation District Inchelium Water District Irvin Water District No. 6 Island County Fire District No. 3 Island County Fire Protection District No. 1 Island County Housing Authority Jefferson County Conservation District Jefferson County Fire District No. 5 Jefferson County Fire Protection District No. 1
Jefferson County Fire Protection District No. 3 Jefferson County Public Utility District No. 1 Jefferson County Water District No. 3 Jefferson Transit Authority Juniper Beach Water District Kapowsin Water District Kelso Housing Authority Kennewick Housing Authority Kennewick Irrigation District Kennewick Public Facilities District Kennewick Public Hospital District Kent Fire Department Regional Fire Authority Kev Peninsula Metro Parks District King County Airport District No. 1 King County Ferry District King County Fire Protection District No. 16 King County Fire Protection District No. 2 King County Fire Protection District No. 20 King County Fire Protection District No. 25 King County Fire Protection District No. 27 King County Fire Protection District No. 28 King County Fire Protection District No. 34
King County Fire Protection District No. 37 King County Fire Protection District No. 40 King County Fire Protection District No. 43 King County Fire Protection District No. 44 King County Fire Protection District No. 45 King County Fire Protection District No. 47 King County Fire Protection District No. 50 King County Flood Control District King County Hospital District No. 4 King County Housing Authority King County Public Hospital District No. 1 King County Public Hospital District No. 2 King County Water District No. 1 King County Water District No. 111 King County Water District No. 117 King County Water District No. 119 King County Water District No. 125 King County Water District No. 19 King County Water District No. 20 King County Water District No. 45 King County Water District No. 49 King County Water District No. 54 King County Water District No. 90 Kitsap Conservation District Kitsap County Consolidated Housing Authority Kitsap County Fire District No. 18 Kitsap County Public Utility District No. 1 Kitsap County Rural Library District Kitsap Public Health District Kittitas County Conservation District Kittitas County Fire District No. 2 Kittitas County Fire Protection District No. 7 Kittitas County Hospital District No. 2 Kittitas County Housing Authority
Kittitas County Public Utility District No. 1 Kittitas County Water District No. 5 Kittitas County Water District No. 6 Kittitas County Water District No. 7 Klickitat County Fire District No. 14 Klickitat County Fire District No. 15 Klickitat County Fire District No.1 Klickitat County Fire Protection District No. 4 Klickitat County Fire Protection District No. 5 Klickitat County Port District No. 1 Klickitat County Public Hospital District No. 1 Klickitat County Public Hospital District No. 2 Klickitat County Public Utility District No. 1 Lacey Fire District 3 Lake Chelan Reclamation District Lake Chelan Sewer District Lake Forest Park Water District Lake Stevens Sewer District Lake Wenatchee Water District Lake Whatcom Water and Sewer District Lakehaven Utility District Lakewood Water District Lenora Water and Sewer District

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Hawaii Idaho Oregon South Carolina Utah Washington

Lewis County Conservation District Lewis County Fire District No. 1 Lewis County Fire District No. 11 Lewis County Fire District No. 13 Lewis County Fire District No. 18 Lewis County Fire District No. 9 Lewis County Fire Protection District No. 14 Lewis County Fire Protection District No. 16 Lewis County Fire Protection District No. 2 Lewis County Fire Protection District No. 5 Lewis County Fire Protection District No. 6 Lewis County Fire Protection District No. 8 Lewis County Hospital District No. 1 Lewis County Public Facilities District Lewis County Public Utility District No. 1 Lewis County Water District No. 1 Lewis County Water District No. 3 Lewis Public Transportation Benefit Area Authority Liberty Lake Sewer and Water District Lincoln County Fire District No. 1 Lincoln County Fire District No. 4 Lincoln County Fire Protection District No. 5 Lincoln County Fire Protection District No. 6 Lincoln County Fire Protection District No. 8 Lincoln County Hospital District No. 3 Lincoln-Adams County Fire Protection District No. 3 Longview Housing Authority Lopez Island Library District Lower Elwha Housing Authority Lower Squilchuck Irrigation District Lummi Housing Authority Lummi Tribal Sewer and Water District Makah Housing Authority Malaga Water District Manchester Water District Manson Park and Recreation District Marshland Flood Control District Marysville Fire District Mason Conservation District Mason County Fire District No. 13 Mason County Fire District No. 17 Mason County Fire District No. 2 Mason County Fire District No. 4 Mason County Fire Protection District No. 5 Mason County Fire Protection District No. 8 Mason County Housing Authority Mason County Public Hospital District No. 1 Mason County Public Utility District No. 1 Mason County Public Utility District No. 3 Mason County Transit Authority Methow Valley Irrigation District Mid-Columbia Library District Midway Sewer District Moab Irrigation District No. 20 Moses Lake Irrigation and Rehabilitation District Mukilteo Water and Wastewater District Naches-Selah Irrigation District North Beach Water District North Central Washington Economic Development District North City Water District North County Regional Fire Authority North Highline Fire District North Perry Avenue Water District North Whidbey Park and Recreation District Northeast Sammamish Sewer and Water District Northshore Utility District Northwest Park and Recreation District No. 2 Okanogan Conservation District Okanogan County Cemetery District No. 4 Okanogan County Fire District No. 6 Okanogan County Fire Protection District No. 11 Okanogan County Housing Authority Okanogan County Public Hospital District No. 3 Okanogan County Public Hospital District No. 4 Okanogan County Public Utility District No. 1 Okanogan Fire Protection District No. 16 Okanogan Irrigation District Olympic View Water and Sewer District
Olympus Terrace Sewer District Orcas Island Library District Orchard Avenue Irrigation District No. 6 Oroville Housing Authority Oroville-Tonasket Irrigation District Othello Housing Authority Pacific Conservation District Pacific County Fire District No. 2
Pacific County Fire Protection District No. 1 Pacific County Fire Protection District No. 3
Pacific County Public Healthcare Services District No. 3

Pacific County Public Utility District No. 2
Pacific Hospital Preservation and Development Authority

Palouse Conservation District
Pasco/Franklin County Housing Authority
Pend Oreille County Fire District No. 2

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Idaho Oregon South Carolina

Washington Pend Oreille County Fire District No. 4 Pend Oreille County Fire District No. 5 Pend Oreille County Library District
Pend Oreille County Public Hospital District No. 1 Pend Oreille County Public Utility District No. 1 Peninsula Housing Authority Peninsula Metropolitan Park District Peshastin Irrigation District Peshastin Water District Pierce Conservation District Pierce County Fire District No. 13 Pierce County Fire District No. 16 Pierce County Fire District No. 18 Pierce County Fire District No. 23 Pierce County Fire District No. 27 Pierce County Fire District No. 3 Pierce County Fire District No. 5 Pierce County Fire District No. 8 Pierce County Fire Protection District No. 14 Pierce County Fire Protection District No. 2
Pierce County Fire Protection District No. 21 Pierce County Housing Authority Pike Place Market Preservation and Development Authority Point Roberts Water District No. 4 Ponderay Shores Water and Sewer District Port Ludlow Drainage District Prescott Joint Parks and Recreation District Prosser Fire District No. 3 Prosser Public Hospital District Public Hospital District No. 1 Public Hospital District No. 3 Public Utility District No- 1 Puyallup Tribal Health Authority Quileute Housing Authority Quinault Housing Authority
Quincy-Columbia Basin Irrigation District Renton Housing Authority Richland Housing Authority Richland Public Facilities District Ronald Wastewater District Roza Irrigation District Sacheen Lake Sewer and Water District Sammamish Plateau Water and Sewer District San Juan Island Library District Saratoga Water District Scatchet Head Water District Seattle Chinatown International District Preservation and Development Author Seattle Housing Authority Seattle Southside Regional Tourism Authority Selah-Moxee Irrigation District Si View Metropolitan Park District Silver Lake Flood Control District Silver Lake Water And Sewer District Silverdale Water District Skagit Conservation District Skagit County Cemetery District No. 2 Skagit County Fire District No. 10 Skagit County Fire District No. 11 Skagit County Fire District No. 15 Skagit County Fire District No. 9 Skagit County Fire Protection District No. 13 Skagit County Fire Protection District No. 14 Skagit County Fire Protection District No. 2 Skagit County Fire Protection District No. 3 Skagit County Fire Protection District No. 4 Skagit County Fire Protection District No. 5 Skagit County Fire Protection District No. 8 Skagit County Housing Authority Skagit County Public Hospital District No. 1 Skagit County Public Hospital District No. 2 Skagit County Public Hospital District No. 304 Skagit County Public Utility District No. 1 Skagit County Sewer District No. 1 Skagit County Sewer District No. 2 Skagit Valley Public Hospital District No. 1 Skamania County Fire District No. 1 Skamania County Fire District No. 4 Skamania County Public Hospital District No. 1 Skamania County Public Utility District No. 1 Skamokawa Water and Sewer District Skyway Water and Sewer District Snohomish County Fire District No. 15 Snohomish County Fire District No. 16 Snohomish County Fire District No. 19 Snohomish County Fire District No. 26 Snohomish County Fire District No. 5 Snohomish County Fire Protection District No. 1 Snohomish County Fire Protection District No. 17 Snohomish County Fire Protection District No. 21 Snohomish County Fire Protection District No. 22 Snohomish County Fire Protection District No. 25

Snohomish County Fire Protection District No. 28 Snohomish County Fire Protection District No. 3 Snohomish County Fire Protection District No. 7

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Snohomish County Housing Authority Snohomish County Public Hospital District No. 1 Snohomish County Public Hospital District No. 2 Snohomish County Public Utility District No. 1 Snohomish Health District Snohomish River Regional Water Authority Snoqualmie Valley Hospital District South Columbia Basin Irrigation District
South Correctional Entity Public Development Authority South Naches Irrigation District South Whatcom Fire Authority South Whidbey Parks and Recreation District South Yakima Conservation District Southwest Suburban Sewer District Spokane Conservation District Spokane County Fire District No. 12 Spokane County Fire District No. 2 Spokane County Fire District No. 4 Spokane County Fire Protection District No. 10 Spokane County Fire Protection District No. 11 Spokane County Fire Protection District No. 13 Spokane County Fire Protection District No. 3 Spokane County Fire Protection District No. 5 Spokane County Fire Protection District No. 8 Spokane County Fire Protection District No. 9 Spokane County Library District Spokane County Water District No. 3 Spokane Housing Authority Spokane Indian Housing Authority Spokane Public Facilities District Spokane Regional Health District Spokane Transit Authority Startup Water District Steptoe Sewer District No. 1 Stevens County Fire District No. 2 Stevens County Fire District No. 6 Stevens County Fire Protection District No. 1 Stevens County Fire Protection District No. 10 Stevens County Fire Protection District No. 12 Stevens County Fire Protection District No. 5 Stevens County Public Utility District No. 1 Stevens County Rural Library District Stevens Pass Sewer District Sun Harbor Water District No. 3 Sunnyside Housing Authority Sunnyside Valley Irrigation District Sunnyslope Water District Swinomish Housing Authority Tacoma Community Redevelopment Authority Tacoma Housing Authority Tacoma Metropolitan Park District Terrace Heights Sewer District Thea Foss Waterway Development Authority Three Rivers Regional Wastewater Authority Thurston Conservation District Thurston County Fire District No. 12 Thurston County Fire District No. 4 Thurston County Fire District No. 9 Thurston County Fire Protection District No. 3 Thurston County Fire Protection District No. 5 Thurston County Fire Protection District No. 6 Thurston County Fire Protection District No. 8 Thurston County Housing Authority Thurston County Public Utility District No. 1 Tri-County Economic Development District Tukwila Metropolitan Park District Underwood Conservation District Union Gap Irrigation District Val Vue Sewer District Valley Regional Fire Authority Valley View Sewer District Valley Water District Vancouver Housing Authority Vashon Park District Wahkiakum County Public Utility District No. 1 Wahkiakum Fire Protection District No. 1 Wahkiakum Port District No. 1 Walla Walla County Fire Protection District No. 1 Walla Walla County Fire Protection District No. 3 Walla Walla County Fire Protection District No. 4 Walla Walla County Fire Protection District No. 5 Walla Walla County Fire Protection District No. 8 Walla Walla County Rural Library District Walla Walla Housing Authority Wallula Water District No. 1

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Idaho Oregon South Carolina Washington

Whatcom County Fire District No. 1 Whatcom County Fire District No. 11 Whatcom County Fire District No. 14 Whatcom County Fire District No. 16 Whatcom County Fire District No. 17 Whatcom County Fire District No. 4 Whatcom County Fire District No. 5 Whatcom County Fire District No. 7 Whatcom County Fire District No. 8 Whatcom County Public Utility District No. 1 Whatcom County Water District No. 12 Whatcom County Water District No. 13 Whatcom County Water District No. 2 Whatcom County Water District No. 7 Whatcom Transportation Authority
Whidbey Island Public Hospital District Whitestone Reclamation District Whitman County Fire District No. 11 Whitman County Fire Protection District No. 12 Whitman County Fire Protection District No. 14
Whitman County Fire Protection District No. 7 Whitman County Public Hospital District No. 3 Whitman County Rural Library District Whitworth Water District No. 2 Willapa Valley Water District William Shore Memorial Pool District Williams Lake Sewer District No. 2 Wine Science Center Development Authority Wollochet Harbor Sewer District Woodinville Water District Yakima County Fire District No. 1 Yakima County Fire District No. 3 Yakima County Fire District No. 4 Yakima County Fire District No. 5 Yakima County Fire District No. 6 Yakima County Fire Protection District No. 12 Yakima County Fire Protection District No. 14 Yakima County Mosquito Control District Yakima Housing Authority Yakima Regional Clean Air Authority Yakima Rural County Library District Yakima-Tieton Irrigation District North Seattle Community College

Seattle Colleges State Of Washington Washington State Department of Enterprise Services Washington State Department of Health

Washington State Department of Social and Health Services

Washington State Health Care Authority

### Columbia River Inter-Tribal Fish Commission

Confederated Tribes of the Chehalis Reservation Confederated Tribes of the Colville Reservation Confederated Tribes of the Yakama Nation

Cowlitz Indian Tribe Hoh Indian Tribe

Jamestown S'Klallam Tribe

Kalispel Tribe of Indians Lower Elwha Klallam Tribe

Lummi Indian Nation

Makah Tribe

Muckleshoot Indian Tribe

Nisqually Indian Tribe Nooksack Indian Tribe

Port Gamble S'Klallam Tribe Puyallup Tribe of Indians

Quileute Indian Tribe

Quinault Indian Nation Samish Indian Nation

Sauk-Suiattle Indian Tribe

Skokomish Indian Tribe Snoqualmie Indian Tribe

Spokane Tribe

Squaxin Island Tribe

Stillaguamish Tribe of Indians Suquamish Tribe

Swinomish Indian Tribal Community
Tulalip Tribes

Upper Skagit Indian Tribe Yakama Nation Land Enterprise

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*11.511110		
City/Town		

Appendix C - Political Subdivision List for City of Bristol City of Buena Vista City of Charlottesville City of Chesapeake City of Colonial Heights City of Covington City of Danville City of Emporia City of Falls Church City of Franklin City of Galax City of Hampton City of Harrisonburg City of Honewell City of Lexington City of Lynchburg City of Manassa City of Manassas Park City of Martinsville City of Newport News City of Norfolk City of Norton City of Petersburg City of Poquoson City of Portsmouth City of Radford

City of Richmond City of Roanoke City of Salem City of Staunton City of Suffolk City of Virginia Beach City of Waynesboro City of Williamsburg City of Wincheste Town of Abingdon Town of Alberta Town of Altavista Town of Amherst

Town of Annalachia Dickenson County Public Service Authority Town of Appomattox Town of Ashland Dinwiddie Airport and Industrial Authority Town of Redford Dinwiddie County Water Authority Town of Berryville District Three Governmental Cooperative Town of Big Stone Gap Dryden Water Authority Town of Blacksburg Town of Bluefield Eastern Shore of Virginia Broadband Authority
Essex County Industrial Development Authority
Fairfax County Economic Development Authority Town of Boones Mill Fairfax County Park Authority
Fairfax County Redevelopment and Housing Authority Town of Bowling Green Town of Boyce Fairfax County Water Authority
Fauquier County Water and Sanitation Authority
Floyd County Economic Development Authority
Floyd-Floyd County Public Service Authority Town of Boydton Town of Broadway Town of Brodnax Town of Brookneal Franklin Redevelopment and Housing Authority Town of Buchanan Frederick County Sanitation Authority Town of Burkeville Frederickshurg Stafford Park Authority

Town of Cedar Bluff Town of Charlotte Court House Ft. Monroe Authority Giles County Public Service Authority Town of Chase City Town of Chatham Greensville County Water and Sewer Authority Town of Chariton Halifax County Industrial Development Authority Town of Chilhowie Halifax County Service Authority Hampton Redevelopment and Housing Authority Town of Chincoteague Town of Christiansburg Hampton Roads Planning District Commission Hampton Roads Regional Jail Authority Town of Claremont Town of Clarksville Hampton Roads Sanitation District Town of Clifton Harrisonburg Redevelopment and Housing Authority Town of Clifton Forge Harrisonburg-Rockingham Regional Sewer Authority Town of Clinchco Headwaters Soil and Water Conservation District Hopewell Redevelopment and Housing Authority

James River Water Authority Town of Coeburn Town of Colonial Beach John Flannagan Water Authority Joint Public Service Authority Town of Courtland Lee County Industrial Development Authority

Town of Craigsville Town of Crewe Lee County Public Service Authority LENOWISCO Planning District Commission Town of Culpeper Town of Damascus Loudoun County Sanitation Authority Louisa County Water Authority Town of Dayton Town of Dendron Town of Dillwyn Marion Redevelopment and Housing Authority Town of Drakes Branch Maury Service Authority

Town of Dublin Meherrin River Regional Jail Authority
Middle Peninsula Regional Airport Authority Town of Dungannon

Special Distrricts Accomack-Northampton Transportation District Albemarle County Service Authority

Albemarle-Charlottesville Regional Jail Authority Alexandria Redevelopment and Housing Authority Appomattox River Water Authority Bath County Airport Authority Bedford County Economic Developm

Bedford Regional Water Authority Big Stone Gap Redevelopment and Housing Authority
Blacksburg-Christiansburg-VPI Water Authority
Blacksburg-Virginia Polytechnic Institute Sanitation Authority

Blue Ridge Airport Authority
Blue Ridge Crossroads Economic Development Authority

Blue Ridge Regional Jail Authority Blue Ridge Soil and Water Conservation District Bristol Redevelopment and Housing Authority Brookneal-Campbell County Airport Authority

Brunswick County Industrial Development Authority Buchanan County Industrial Development Authority Buena Vista Public Service Authority Campbell County Utilities and Service Authority
Carroll County Industrial Development Authority

Carroll-Grayson-Galax Solid Waste Authority Castlewood Water and Sewage Authority Central Shenandoah Planning District Commission Central Virginia Regional Jail Authority Central Virginia Waste Management Authority

Charlottesville Redevelopment and Housing Authority Charlottesville-Albemarle Airport Authority Chesapeake Airport Authority
Chesapeake Bay Bridge and Tunnel District

Chesapeake Hospital Authority
Chesapeake Redevelopment and Housing Authority

Coeburn-Norton-Wise Regional Wastewater Authority
Craig-New Castle Solid Waste Authority
Crater District Area Agency on Aging/Foster Grandparent Program, Inc. Culpener Soil and Water Conservation District

Cumberland Plateau Planning District Commission Cumberland Plateau Regional Housing Authority Cumberland Plateau Regional Waste Management Authority Danville Redevelopment and Housing Authority

Danville-Pittsylvania County Regional Industrial Facilities Authority Dickenson County Industrial Development Authority

Frederick-Winchester Service Authority

Front Royal-Warren County Economic Development Authority

Lord Fairfax Soil and Water Conservation District

Lynchburg Redevelopment and Housing Authority

Mecklenburg-Brunswick Regional Airport Authority

Public K-12

Accomack County Public Schools Accomack County Albemarle County Albemarle County Public Schools Alexandria City Public Schools Alleghany County Alleghany County Public Schools Amelia County Public Schools Amherst County Amherst County Public Schools Appomattox County Appomattox County Public School Arlington County Arlington Public Schools Augusta County Atlantic Shores Christian Schools

Bath County Bedford County Augusta County Public Schools Bedford County Public Service Authority Bath County Public Schools Bland County Botetourt County Redford County Public Schools Bland County Public Schools

County

**Rotetourt County Public Schools** Brunswick County Bristol Virginia Public Schools Brunswick County Public Schools Buchanan County
Buchanan County Public Service Authority

Buchanan County Schools Buckingham County Buckingham County Public Schools Buena Vista City Public Schools Buckingham County Board of Supervisors Campbell County Campbell County Public Schools Caroline County

Caroline County Public Schools Carroll County
Carroll County Public Service Authority Carroll County Public Schools Charles City County School District Charles City County Charlotte County Public Schools Charlotte County

Charlottesville City Schools Chesterfield County Chesapeake Public Schools Clarke County Chesterfield County Public Schools Craig County Clarke County School District Culpeper County Cumberland County Dickenson County Colonial Beach Schools Colonial Heights Public Schools Copper River School District Dinwiddie County

Covington City Public Schools Essex County Fairfax County Craig County Public Schools Culnener County Public Schools Fauguier County Cumberland County Public Schools Danville Public Schools Floyd County Fluvanna County Dickenson County Public Schools Franklin County Dinwiddie County Public Schools Frederick County

Falls Church City Public Schools Fauquier County Public Schools Floyd County Public Schools Fluvanna County Public Schools Franklin City Schools Franklin County Public Schools Frederick County Public Schools

Fairfax County Public Schools

Hanover County Fredericksburg City Public Schools Henrico County Galax City Public Schools Henry County Giles County Public Schools Gloucester County Public Schools Goochland County Public Schools Henry County Public Service Authority Highland County

Isle of Wight County James City County King and Queen County Grayson County Public Schools Greene County Schools Greensville County Public Schools King George County King George County Service Authority Halifax County Public Schools

Giles County

Gloucester County Goochland County

Grayson County

Greensville County

Greene County

Halifax County

Hampton City Schools King William County Hanover County Public Schools Lancaster County Harrisonburg City Public Schools Henrico County Public Schools Loudoun County Henry County Public Schools Louisa County unenburg County Hopewell Public Schools Madison County Imagine Schools Mathews County

Isle of Wight County Schools Mecklenburg County King and Queen County Public Schools Middlesex County King George County Public Schools King William County Public Schools Montgomery County Nelson County Lancaster County Public School System New Kent County Lee County Public Schools Northampton County Lexington City Schools Northumberland County Loudoun County Public Schools Nottoway County Orange County Louisa County Public Schools Lynchburg City Schools Page County Madison County Public Schools Patrick County

Pittsylvania County
Pittsylvania County Service Authority Manassas Park City Schools Martinsville Public Schools Powhatan County Mathews County School District Prince Edward County

Mecklenburg County Public Schools Prince George County Middlesex County Public Schools Montgomery County Public Schools Prince William County
Prince William County Service Authority Nelson County Public Schools Pulaski County

New Kent County Schools Newport News Public Schools Rappahannock County Richmond County Norfolk Public Schools Roanoke County Northampton County School District Rockbridge County

Northumberland County Public Schools Rockbridge County Public Service Authority

Norton City Public Schools Rockingham County Nottoway County Public Schools Orange County Public Schools Scott County

**Public Higher Education** 

Blue Ridge Community College Central Virginia Community College Christopher Newport University College of William and Mary Dabney S. Lancaster Community College Danville Community College Eastern Shore Community College Eastern Virginia Medical School

George Mason University Germanna Community College J. Sargeant Reynolds Community College James Madison University John Tyler Community College Longwood University

Lord Fairfax Community College Massanutten Technical Center Mountain Empire Community College New College Institute New River Community College

Norfolk State University Northern Virginia Community College Old Dominion University Patrick Henry Community College

Paul D. Camp Community College Piedmont Virginia Community College Radford University Rappahannock Community College Richard Bland College

Rowanty Technical Center Southern Virginia Higher Education Center Southside Virginia Community College Southwest Virginia Community College State Council of Higher Education for Virginia Thomas Nelson Community College

Tidewater Community College University of Mary Washington University of Virginia University of Virginia Foundation University of Virginia Health System University of Virginia, Wise Virginia College Savings Plan Virginia Commonwealth University Virginia Community College System Virginia Highlands Community College

Wytheville Community College

Virginia Military Institute Virginia Polytechnic Institute and State University Virginia State University Virginia Western Community College

State

State of Virginia Virginia Department of Behavioral Health and Developmental Services

Virginia Department of General Services Virginia Department of Health Virginia Department of Health Professions Virginia Department of Public Works

Townships washin of Green Ross County

Town of Fincastle New River Regional Water Authority Town of Floyd New River Resource Authority Town of Fries New River Valley Planning District Commission New River Valley Regional Jail Authority Town of Front Royal Newport News Redevelopment and Housing Authority Town of Gate City Town of Glade Spring Nicholas County Solid Waste Authority Town of Glasgow Norfolk Airport Authority Norfolk Economic Development Authority Town of Glen Lvn Town of Gordonsvill Norfolk Redevelopment and Housing Authority Northern Neck Planning District Commission Town of Goshen Town of Gretna Northern Virginia Regional Park Authority Northern Virginia Transportation Authority Northwestern Regional Jail Authority Town of Halifax NRV Regional Water Authority
Pamunkey Regional Jail Authority
Patrick County Economic Development Authority Town of Hamilton Town of Haymarket Town of Havsi Pepper's Ferry Regional Wastewater Treatment Authority
Petersburg Redevelopment and Housing Authority Town of Herodon Town of Hillsville Peumansend Creek Regional Jail Authority Town of Honaker Town of Hurt Piedmont Soil and Water Conservation District Planning District One Behavioral Health Services Town of Independence Town of Iron Gate Portsmouth Redevelopment and Housing Authority Town of Irvington Prince William County Park Authority Pulaski County Public Service Authority Town of Jonesville Town of Kenbridge Pulaski County Sewerage Authority Town of Keysville Town of Kilmarnock Radford Industrial Development Authority
Randolph County Water, Sewer and Fire Protection Authority Town of La Crosse Rapidan Service Authority Town of Lawrenceville Rappahannock Regional Jail Authority Rappahannock-Shenandoah-Warren Regional Jail Authority Town of Leesburg Town of Louisa Region 2000 Services Authority Richmond Behavioral Health Authority Town of Lovettsville Town of Luray Richmond Hospital Authority Town of Marion Town of Middleburg Richmond Metropolitan Authority Richmond Redevelopment and Housing Authority Town of Middletown Richmond Regional Planning District Commission Town of Mineral Town of Monterey Rivanna Solid Waste Authority Rivanna Water and Sewer Authority Town of Montross Riverside Regional Jail Authority Town of Mt. Jackson Roanoke Redevelopment and Housing Authority Roanoke River Service Authority Town of Narrows Town of New Castle Roanoke Valley Broadband Authority Roanoke Valley Resource Authority Town of New Market Town of Nickelsville Robert E. Lee Soil and Water Conservation District Town of Occopian Rockbridge Area Network Authority Town of Onancock Rockbridge County Solid Waste Authority Town of Orange Russell County Industrial Development Authority Town of Pamplin City Russell County Public Service Authority Town of Parksley Scott County Economic Development Authority Town of Pearisburg Scott County Redevelopment and Housing Authority Town of Pembroke Shenandoah Valley Soil and Water Conservation District Smyth County Industrial Development Authority Town of Pennington Gap Town of Phenix Smyth Washington Regional Industrial Facilities Authority Town of Pocahontas Town of Pound South Central Wastewater Authority Southeastern Public Service Authority Town of Pulaski Southside Planning District Town of Purcellville Town of Quantico Southside Regional Jail Authority Southwest Regional Recreation Authority Town of Remineton Southwest Virginia Regional Jail Authority Suffolk Redevelopment and Housing Authority Tappahannock-Essex County Airport Authority Town of Rich Creek Town of Richlands Town of Ridgeway Tazewell County Airport Authority Tazewell County Industrial Development Authority Town of Round Hill Tazewell County Public Service Authority Town of Rural Retreat Tazwell County Public Service Authority Town of Saltville Thomas Jefferson Planning District Commission Town of Scottsville Thomas Jefferson Soil and Water Conservation District Town of Shenandoal Toms Brook-Maurertown Sanitary District Town of Smithfield Upper Occoquan Service Authority Town of South Boston Valley Municipal Utility District No. 2 Vint Hill Economic Development Authority
Virginia Beach Development Authority Town of South Hill Town of St. Paul Town of Stanley Virginia Commercial Space Flight Authority Town of Stephens City Town of Strasburg Virginia Highlands Airport Authority Virginia Housing Development Authority Town of Stuart Virginia Peninsulas Public Service Authority Town of Tangier Town of Tappahannock Virginia Port Authority Virginia Resources Authority Town of Tazewell Virginia Tech/Montgomery Regional Airport Authority Virginia/Carolina Water Authority Virginia's First Regional Industrial Facility Authority Town of Timberville Town of Urbanna Washington County Industrial Development Authority Washington County Service Authority Town of Victoria Town of Vienna Waynesboro Economic Development Authority Town of Vintor Waynesboro Redevelopment and Housing Authority West Piedmont Planning District Town of Wakefield Town of Warrenton Western Virginia Water Authority Town of Warsaw Town of Washington Williamsburg Area Transit Authority Winchester Regional Airport Authority Town of Waverly Wired Road Authority Town of West Point Wise County Public Service Authority
Wise County Redevelopment and Housing Authority Town of White Stone Town of Windsor Woodway Water and Sewer Authority Town of Wise Town of Woodstock

Special Distrricts

Montgomery County Public Service Authority

Montgomery Regional Solid Waste Authority

Mt. Rogers Planning District Commission

City/Town

Town of Elkton

Town of Exmore

Town of Farmville

Town of Wytheville

Public K-12 Page County Public Schools Patrick County Public Schools Petersburg City Public Schools Pittsylvania County School District Poquoson City Public Schools Portsmouth Public Schools Powhatan County Public Schools Prince Edward County Schools Prince George County Public Schools Prince William County Schools Pulaski County Public Schools Radford City Schools Rappahannock County Public Schools Richmond City Public Schools Richmond County Public Schools Roanoke City Public Schools Roanoke County Public Schools Rockbridge County Schools Rockingham County Public Schools Russell County Public Schools Salem City Schools Scott County Public Schools Shenandoah County Public Schools Smyth County Public Schools Southampton County Public Schools Spotsylvania County Public Schools Stafford County Public Schools Staunton City Schools Suffolk Public Schools Surry County Public Schools Sussex County Public Schools Tazewell County Public Schools Virginia Beach City Public Schools Warren County Public Schools Washington County School Distric Wavnesboro Public Schools West Point Public Schools Westmoreland County Public Schools Williamsburg-James City County Public Schools Winchester Public Schools Wise County Public Schools Wythe County Public Schools York County Public Schools

County Public Higher Education State Townships Scott County Public Service Authority Shenandoah County Smyth County Southampton County Spotsylvania County Stafford County Surry County Sussex County Tazewell County Tri-County Lake Administrative Commission Warren County Washington County Westmoreland County Wise County York County

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Date: 8/27/2020 Branch: 30-Wharton

Combination Single Engine Sewer Cleaner with Positive Displacement Vacuum

System Mounted on a Heavy Duty Truck Chassis



Sourcewell Contract #122017-FSC

Town of Orangetown 119 Route 303 Orangeburge, NY 10962

BM PROPOSAL ID:2020-36211

			List	Selected
1	2110P-15	2100i PD, 15" Vacuum, 10 yrd Debris, Combo	\$232,872.00	\$232,872.00
1	2014PSTD	1000 Gallons STD (10 yrd)	\$0.00	\$0.00
1 !	5002PA	80 GPM/2500 PSI	\$0.00	\$0.00
_	010PSTD	48w x 22h x 24d Curbside Toolbox	\$0.00	\$0.00
	011PSTD	Aluminum Fenders	\$0.00	\$0.00
_	012PSTD	Mud Flaps	\$0.00	\$0.00
1 (	014PSTD	Electric/Hydraulic Four Way Boom	\$0.00	\$0.00
_	016PSTD	Color Coded Sealed Electrical System	\$0.00	\$0.00
_	019PASTD	Intuitouch Electronic Package	\$0.00	\$0.00
-	020PSTD	Double Acting Hoist Cylinder	\$0.00	\$0.00
$\overline{}$	025PASTD	Handgun Assembly	\$0.00	\$0.00
1 (	026PSTD	Ex-Ten Steel Cylindrical Debris Tank	\$0.00	\$0.00
	030PSTD	Flexible Hose Guide	\$0.00	\$0.00
1 (	032PSTD	(3) Nozzles with Carbide Inserts w/Rack	\$0.00	\$0.00
	045PASTD	Suction Tube Storage - 2 Pipe	\$0.00	\$0.00
	046PSTD	1" Nozzle Pipe	\$0.00	\$0.00
1 (	048PSTD	10' Leader Hose	\$0.00	\$0.00
1	1001PSTD	Flat Rear Door w/Hydraulic Locks	\$0.00	\$0.00
1	1005PSTD	Dual Stainless Steel Float Shut Off System	\$0.00	\$0.00
1	1016PSTD	Microstrainer Prior to Blower	\$0.00	\$0.00
1	1024PSTD	Debris Body Vacuum Relief System	\$0.00	\$0.00
1	1031PSTD	Debris Deflector Plate	\$0.00	\$0.00
1	1032PSTD	48" Dump Height	\$0.00	\$0.00
1 2	2001PSTD	Low Water Alarm with Water Pump Flow Indicator	\$0.00	\$0.00
_	2011PSTD	3" Y-Strainer at Passenger Side Fill	\$0.00	\$0.00
1 2	2022PSTD	Additional Water Tank Sight Gauge	\$0.00	\$0.00
_	2023PSTD	Liquid Float Level Indicator	\$0.00	\$0.00
1 3	3019PSTD	Digital Water Pressure Gauge	\$0.00	\$0.00
1 4	4006PSTD	Joystick Boom Control	\$0.00	\$0.00
1 4	4010PSTD	Boom Hose Storage, Post	\$0.00	\$0.00
1 4	4022PSTD	Telescopic Boom Elbow, Standard	\$0.00	\$0.00
1 5	5010PSTD	Rodder System Accumulator - Jack Hammer on/off Control w/ manual valve	\$0.00	\$0.00
1 5	5011PSTD	3" Y-Strainer @ Water Pump	\$0.00	\$0.00
1 5	5012PSTD	Performance Package	\$0.00	\$0.00
1 9	5014PSTD	1" Water Relief Valve	\$0.00	\$0.00
1 5	5015PSTD	Midship High Pressure Coupling	\$0.00	\$0.00
1 5	5022PSTD	Side Mounted Water Pump	\$0.00	\$0.00
1 (	5005PDSTD	Digital Hose Footage Counter	\$0.00	\$0.00
1 (	5007PSTD	Hose Reel Manual Hyd Extend/Retract	\$0.00	\$0.00
1 (	5009PSTD	Hose Reel Chain Cover	\$0.00	\$0.00
$\neg$	6020PBSTD	Hydraulic Extending 15", Rotating Hose Reel, 1" x 800' Capacity	\$0.00	\$0.00
1 6	5017PSTD	Hydraulic Tank Shutoff Valves	\$0.00	\$0.00

ຳ1	7001PSTD	Tachometer/Chassis Engine w/Hourmeter	\$0.00	\$0.00
1	7003PSTD	Water Pump Hour Meter	\$0.00	\$0.00
1	7004PSTD	PTO Hour Meter	\$0.00	\$0.00
1	7005PSTD	Hydraulic Oil Temp Alarm	\$0.00	\$0.00
1	7007PSTD	Tachometer & Hourmeter/Blower	\$0.00	\$0.00
1	8000PSTD	Circuit Breakers	\$0.00	\$0.00
1	8025PSTD	LED Lights, Clearance, Back-up, Stop, Tail & Turn	\$0.00	\$0.00
1	9002PSTD	Tow Hooks, Front	\$0.00	\$0.00
1	9002PSTD	Tow Hooks, Rear	\$0.00	\$0.00
1	9003PSTD	Electronic Back-Up Alarm	\$0.00	\$0.00
1	S390ASTD	8" Vacuum Pipe Package	\$0.00	\$0.00
1	S560STD	Emergency Flare Kit	\$0.00	\$0.00
1	S590STD	Fire Extinguisher 5 Lbs.	\$0.00	\$0.00
1	1008PA	6" Rear Door Knife Valve w/Camloc w/Port & Fixed Basket Screen, 6:00 position	\$1,473.00	\$1,473.00
1	1012P	6" Decant System w/Knive Valve, Curbside	\$2,317.00	\$2,317.00
1	1014P	Centrifugal Separators (Cyclones)	\$5,405.00	\$5,405.00
1	1015P	Folding Pipe Rack, Curbside, 8" Pipe	\$1,072.00	\$1,072.00
1	1015PBFSTD	Fixed Rear Door Pipe Rack, 8" Pipe	\$0.00	\$0.00
1	1022P	Rear Door Splash Shield	\$1,574.00	\$1,574.00
1	1023P	Lube Manifold	\$2,337.00	\$2,337.00
1	1023PA	Plastic Lube Chart, included with Lube Manifold	\$0.00	\$0.00
1	4015P	180 deg. 10ft Telescoping Boom	\$15,646.00	\$15,646.00
1	4013P	Rotatable Boom Inlet Hose, Telescoping Boom	\$579.00	\$579.00
1	5008PB	Cold Weather Recirculator, PTO Driven, 25 GPM	\$1,756.00	\$1,756.00
1	6002PB	600' $\times$ 1" Piranha Sewer Hose 2500 PSI in lieu of STD	\$927.00	\$927.00
1	6004PA	Hose Wind Guide (Dual Roller), Auto, Non- Indexing with Pinch Roller	\$4,774.00	\$4,774.00
1	6014P	High Pressured Hose Reel	\$1,494.00	\$1,494.00
1	6019P	Rodder Pump Drain Valves	\$500.00	\$500.00
1	8002P	Hand Light w/Bumper Plug	\$374.00	\$374.00
1	8020PE	Lighting Package, 6 Federal Signal Strobe Lights	\$1,581.00	\$1,581.00
1	8027P	LED Mid-Ship Turn Signals	\$545.00	\$545.00
1	8028P	Worklights (2), LED, Telescoping Boom	\$805.00	\$805.00
1	8029P	Worklights (2), LED, Rear Door	\$654.00	\$654.00
1	8029PC	Worklight, LED, Curb Side	\$328.00	\$328.00
1	8029PD	Worklight, LED, Street Side	\$328.00	\$328.00
1	9021PA	Camera System, Front and Rear	\$630.00	\$630.00
1	9023P	Safety Cone Storage Rack - Drop in Style	\$165.00	\$165.00
1	9070PA	Toolbox, Front Bumper Mounted, 16 x 12 x 18 w/(2) LED Side Markers	\$1,997.00	\$1,997.00
1	9070PB	Long Handle Tool Storage	\$352.00	\$352.00
1	9071PF	Toolbox, Behind Cab - 14w x 36h x 96d	\$3,210.00	\$3,210.00

	-			
	Chassis:			
1	HV607 SBA	Deluxe International Chassis	\$ 107,944.00	\$ 107,944.00

Module Paint Color - Orange 0311 Omaha Orange Cab Color - Orange

### **NON-SOURCEWELL OPTIONS:**

_		_	
53	9	Pr	ICE.

1	Probe Nozzle 10 Degree	\$ 85.00
1	Bulldog 80 Series	\$ 3,400.00
1	Recycling Rotating	\$ 8,425.00
1	Finned Pipe Weld	\$ 70.00
1	Finned Pipe Weld	\$ 60.00
1	Debris Basket 8"	\$ 270.00
1	8-16 Extend A Claw	\$ 299.00
1	Shipping Freight	\$ 75.00

**Sourcewell Build-Proposal Summary** 

Module/Options Total:	\$ 283,695.00
Options Sourcewell Discount 3%:	\$ 8,510.85
Module/Options Total per Sourcewell Price Schedule:	\$ 275,184.15
Non Sourcewell Options Total:	\$ 12,684.00
Total with Module and All Options:	\$ 287,868.15
JDC Supplied Chassis:	\$ 107,944.00
Total with Module, Options, and Chassis:	\$ 395,812.15
Freight and PDI:	\$ 3,000.00
Field Training:	\$ 2,000.00
Total:	\$ 400,812.15

### \*SOURCEWELL OPTIONS FOR CONSIDERATION: List Price Sourcewell Price

*These Options if selected must be added to total price of unit.					
1	4011PB	Bellypack Wireless Controls with hose reel controls, 2- way communications, and LCD Display	\$	3,184.00	\$ 3,088.48
1	3021P	Digital Debris Body Level Indicator	\$	922.00	\$ 894.34
1	3020P	Digital Water Level Indicator	\$	688.00	\$ 667.36

2019 Price List Rev: 7/1/2019

### Terms and Conditions

Acceptance of this Proposal is subject to availability of the Equipment listed above.

Sales Price does not include any applicable sales taxes. Buyer is responsible for and agrees to pay all applicable sales tax.

The Sale of New Equipment Terms and Conditions are incorporated into and made a part of this Proposal upon acceptance and execution of this Proposal by both parties.

Execution of this Proposal by Seller and Buyer constitutes a binding agreement between the parties. All payments to be sent by Wire/ACH or mailed to Jack Doheny Company, ATTN: Accounts Receivable, P.O. 609, Northville, Michigan 48167. Please reference the Invoice No. on all payments.

If this Proposal is not executed by both parties within thirty (30) calendar days from the Proposal Date, this Proposal shall become null and void, unless subsequently executed by both Buyer and Seller.

Thank you for your consideration of this proposal.

Sincerely yours,

# Alan Earl

Alan Earl Regional Sales Representative 973/332-0219 AlanEarl@DohenyCompany.com

This proposal becomes a contract for delivery and payment of the merchandise listed above only when signed by the customer or one of its officers.

Customer:	
Ву:	
Date:	

2019 Price List Rev: 7/1/2019

# Councilman Gerald Bottari Councilman Paul Valentine Councilman Thomas Diviny Councilman Denis Troy

Supervisor Teresa M. Kenny

# TOWN OF ORANGETOWN FINANCE OFFICE MEMORANDUM

TO: THE TOWN BOARD

FROM: JEFF BENCIK, DIRECTOR OF FINANCE

**SUBJECT:** AUDIT MEMO

**DATE:** 9/17/2020

CC: DEPARTMENT HEADS



The audit for the Town Board Meeting of 9/22/2020 consists of 3 warrants for a total of \$1,877,389.57.

The first warrant had 44 vouchers for \$269,995.63 and had the following items of interest.

- 1. Applied Golf (p1) \$126,500 for Blue Hill Management Contract.
- 2. Applied Golf (p1) \$59,500 for Broadacres Management Contract.
- 3. JCI Jones (p4) \$6,370 for Sewer chemicals.
- 4. State Comptroller (p5) \$28,909 for Justice Fines.

The second warrant had 18 vouchers for \$83,228.73 and had the following items of interest.

- 5. NYPA (p2) \$22,054 for streetlight project.
- 6. NYS Dept. of Civil Service (p3) \$738,857 for Healthcare benefits.

The third warrant had 176 vouchers for \$696,191.19 and had the following items of interest.

- 1. Beckman Appraisals (p9) \$5,000 for 2020 Market Rate Survey.
- 2. Capasso & Sons (p14) \$68,562 for recycling.
- 3. Michael Cotter (p16) \$16,225 for Safety Inspection Service (Building Dept.)
- 4. Dell Marketing (p18) \$15,606 for computer supplies.
- 5. General Code (p23) \$26,947 for Laserfiche.
- 6. Global Montello (p26) \$25,167 for fuel.
- 7. Goosetown Enterprises (p28) \$12,346 for Police leases.
- 8. Ken's Tree Care (p30) \$6,444 for Tree cleanup from TS Isaes.
- 9. Lothrop Associates (p37) \$274,090 for Town Hall Project.

- 10. Munis (p41) \$11,837 for Payroll software.
- 11. Sealcoat USA (p49) \$23,158 for Parks crack seal.
- 12. Shi International (p51) \$27,266 for Firewall Protection.
- 13. Sport-Tech Acrylics (p52) \$37,300 for Parks court repairs (bonded).
- 14. Sprague Operating Resources (p53) \$13,514 for fuel.
- 15. Tilcon NY (p58) \$11,783 for Highway Materials.
- 16. Verde Electric (p60) \$5,075 for Traffic Signal maintenance contract.
- 17. Virtuit Systems (p61) \$26,289 for computer servers.

Please feel free to contact me with any questions or comments.

Thank you.

Jeffrey W. Bencik, CFA

845-359-5100 x2204